



THE LEADING SAAS PLATFORM FOR SECURE IT SERVICE DELIVERY

Accelerate Service Provider Time to Billable Work with Tehama

What if there were a more secure, more efficient way to onboard your IT consultants to your customers' networks? What if you could bid and win larger contracts with bigger buyers with an enhanced security posture (instant compliance)? What if you could remove the risks of your consultants' endpoint devices being compromised or stolen, and eliminate the risks of customers' data loss completely?

Tehama is a secure, SOC 2 Type II, SaaS solution that provides all the IT infrastructure a service provider needs to leverage their global consulting team. Tehama provides secure perimeters for cloud workspaces that securely connect third-party consultants to customers' mission critical and data sensitive applications with deep forensic auditing and compliance. Launch "ready-to-work" complete, secure, and productive IT work environments — *in minutes not months*.

To learn more visit tehama.io or contact us at sales@tehama.io

Tehama integrates security with agility

Protect against intellectual property & data theft - securely contain all IP and work assets in secured collaborative environments, eliminating the risk of data theft. The workspaces within these secured perimeters allow for global remote access to corporate networks and assets, with zero trust network segmentation, and a holistic security and trust framework.

No more customer laptop management - use secured and isolated end-user compute environments conforming to client image policies, without incurring delays to project start associated with shipping and receiving custom, dedicated hardware.

Compliance & Audit Enforcement - deliver IT Services using secured, isolated, and fully functional IT work environments which meet SOC-2 Type II compliance regulations. Tehama offers the ability to create, control, and maintain highly regulated work environments compliant to SOC-2, GDPR, OSFI, FIPS, and NIST.

Tehama saves costs and increases security with a virtual and secured perimeter that extends a zero trust network to third-party IT services providers. With Tehama there is no longer a risk of data being lost on laptops or malware intrusion into corporate networks. Tehama streamlines the on-boarding, management, scalability, security, and auditing of third-party IT service providers – at the speed of SaaS.

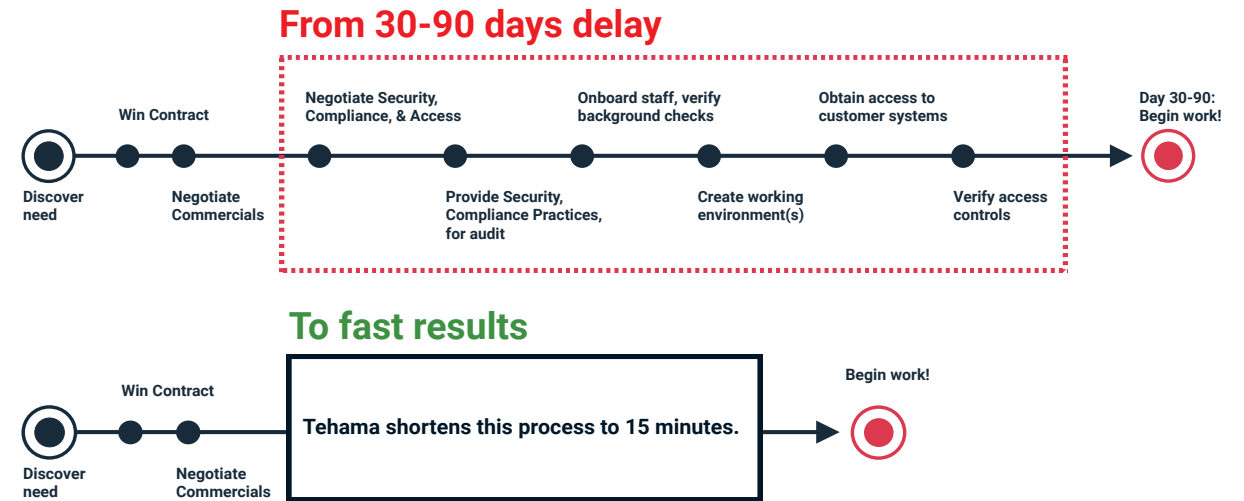
Reduce costs by avoiding IT infrastructure with a complete and on-demand SaaS solution.

Typical IT services and client onboarding processes require weeks or months of negotiating and securing access technologies needed for Managed Service Providers to gain secure access to client networks so that IT contractors can eventually begin service delivery, and MSPs can begin billing clients. This process is fraught with technical barriers and time-consuming tasks including:

- Configuring and shipping client-provided laptops or hardware to remote IT delivery teams
- Negotiating secure access mechanisms, whether it be by VPN or other technology
- Ensuring that network credentials are secured on laptops, and do not expire prior to arriving at developers' locations
- Securing and restricting access to client compute assets

To learn more visit tehama.io

Launch complete and productive “ready-to-work” IT development environments – in minutes not months.



Tehama accelerates onboarding and time to billable hours

Waiting for clients to provide IT consultants with pre-configured laptop work environments, specific to each particular engagement, slows productivity, impacts contract start times, and represents data theft targets should the endpoints devices become lost or stolen. This burden of slow pace married with hardware

complexity and risk greatly impacts the agility of Managed Service Providers and IT consultants. Use Tehama - deliver services immediately. The Tehama SaaS platform provides all the IT infrastructure a service provider needs to leverage their global consulting team. Complete, functional, secured end-user compute environments are spun up once the contract is negotiated and signed. Consultants have access to secured and customized client environments in as little as 15 minutes. Begin service delivery, begin billing.

“Tehama is a game changer. In seconds, we can enable a highly compliant and secure environment for our managed services customers, without the delays and overhead of physical compute hardware.”

Chris Opat, CLOUDREACH
HEAD OF CLOUD OPERATIONS

Tehama Benefits for *MSPs*

Quickly onboard/offboard, manage, scale, secure, and audit your services teams

Rapidly build, scale up and down, end-user compute environments which are securely connected to client networks for performing service delivery and IT development. Manage access to client network assets with application-level precision.

No more customer laptops to carry around

Shipping laptops to IT service providers across the globe opens customers and IT service providers to additional threat surfaces and security risks. Laptops can be stolen, lost, or compromised either within the shipping period or once in the hands of the IT services consultant.

The solution to this is to virtualize the entire laptop-shipping process.

Eliminate the need for hardware altogether. Remove the fear of endpoint devices being compromised or stolen. Eliminate the risk of data loss. And at the same time achieve far greater levels of business agility. Using Tehama, developers have access to a range of hardware compute platforms and higher grade virtual desktops which outperform the compute resources of typical laptops.

Meet regulatory requirements for service providers - SOC 2 Type II, GDPR, OSFI, FIPS, 23 NYCRR 500

Gain immediate access to high value client contracts having high regulatory compliance requirements, without building out costly compliant infrastructure and processes.

Leverage a SOC-2 Type II end-user compute environment and deliver services to high value banking, financial services, insurance, and government contracts.

“Before Tehama, we were using ad-hoc mechanisms for our teams to access customers’ environments. The main challenge was the onboarding process took weeks and sometimes months for VPNs and other secured accesses to be established and approved by our customers’ Security Departments. And we were not able to offer our customers audit mechanisms for compliance about how we interacted with their systems. Tehama solves these problems.”

Álvaro Hernández Tortosa
FOUNDER, ONGRES

About Tehama

When Pythian, a global IT Services provider, needed to improve agility and security when connecting to global customers in an expanding global market, the Tehama Service Delivery Platform (SDP) was created to deliver better IT outcomes, faster, and more securely. Eager for the same benefits of agility and security, Pythian’s customers and partners began requesting access to the Tehama SDP, to securely onboard other service providers and apply continuous auditing and compliance across their services supply chain. Tehama operates as a business unit of Pythian. Our goal is to bring the values of “delivering better IT outcomes, faster, and more securely” to the industry, and to revolutionize how services are delivered across the entire IT services ecosystem.

For more information or a demo, visit tehama.io or contact us at sales@tehama.io.