



How ERP Software is Making
**Foodservice Equipment &
Supply Distributors**

FASTER, SMARTER & STRONGER

Than Ever Before

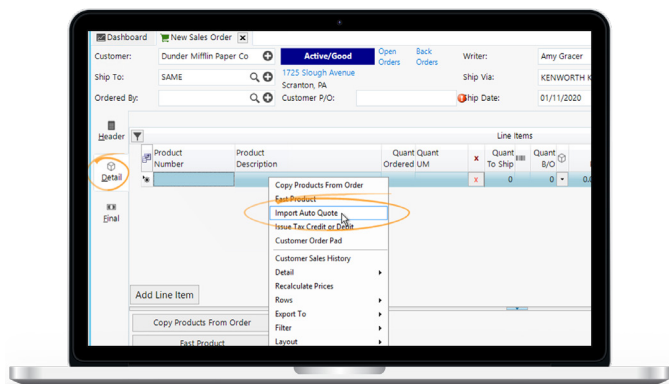
Many restaurant supply distributors are behind the technology curve and lack the necessary tools they need to transform their business to effectively address current and future challenges. Too often, the limitations of a legacy environment impede a Distributor's ability to meet the needs of customers in a quick and efficient way.

Read more to learn how DDI System's Inform ERP Software keeps you ahead of the curve with valuable features and functionality necessary to achieve operational excellence.



I get a report every day that shows which sales orders should be ready to ship because we received the stock. The system helped us get more organized, which allows us to respond to our customers *faster*.

~ Nicole Selevredes, Federal Supply



Technology to Become a

FASTER Distributor

Inform's industry-specific workflows and smart technology features gives users the ability to respond to customers with speed and accuracy.

Seamless AutoQuotes integration saves time by eliminating manual entries by bringing product information and pricing directly into the sales order, allowing distributors to easily keep up with manufacturer price increases.

Single-click order entry allows users to quickly place orders without the need to navigate from screen to screen. Intuitive POS and advanced warehouse management and mobile tools such as QuickOrder, streamline the 'speed-to-sale', delivering an exceptional customer experience.

Insight that Drives **SMARTER** Decisions



Having a **data-driven foundation** is extremely important when it comes to making informed business decisions. With a robust suite of demand management tools to account for seasonal, sporadic and exceptional demand, dealers are able to optimize their supply chain, improve purchase management and fulfill orders more quickly and accurately to drive more turns, minimize overstock and gain control over busy operations.

The Inform dashboards are customized by role and deliver advanced analytics and drill-down reporting from the same screens that run your business operations, giving team members the ability to make faster, smarter decisions.

Unique Features that **Make Teams STRONGER**



Inform's embedded CRM functionality gives distributors the tools they need to drive strong customer interactions with the ability to manage tasks such as recording customer interactions, sales tracking, pipeline management, and prospecting.

By putting detailed contact information at the forefront, any team member can easily act on sales opportunities. Detailed customer notes help teams cross-train and perform at their best with centralized customer and account details. Inform's connected CRM allows the data within your software to drive meaningful client engagement that leads to sales.

Why DDI System for **Foodservice Equipment & Supply Dealers?**

For 25+ years, DDI System has been trusted by over 1200 distributors to deliver the industry-leading technology and expertise needed to drive operational excellence, improve margins and thrive in today's competitive marketplace. Our consultative approach allows us to fine-tune the industry specific workflows that best fit your company's needs.

Not all systems are built 'out of the box' to accommodate foodservice equipment distributors. With DDI's Inform ERP, we didn't have to write any additional code or workflows; it already had what we needed. DDI knows the distribution business 100% and their system works for foodservice equipment distributors like us.

~ Gary Thiakos, Zepole Supply Co.