# VUE DISTRIBUTION MANAGEMENT PLATFORM

Multi-Channel Distribution Modernization for the Global Insurance Industry



MODERNIZE AND THRIVE

## A SINGLE S C A L A B L E **P L A T F O R M** TO DRIVE GROWTH WITH ROBUST AUTOMATION



This new technology is leading the way to modernize distribution, innovation, and growth for Life & Annuity, P&C, and Health insurers. VUE Distribution Management Platform is the most flexible, scalable, and configurable solution available that seamlessly integrates electronic onboarding including recruiting, licensing, contracting, appointing, compliance, self-service and performance management, as well as, compensation management into a single platform.

VUE Onboarding & Compliance, VUE Distribution Compensation, and VUE CRM for Insurance modules are tightly integrated in the VUE Distribution Management Platform.







Life & Annuities

Health Insurance

Property & Casualty



# VUE ONBOARDING & COMPLIANCE

VUE Onboarding & Compliance easily modernizes Life & Annuity, P&C, and Health insurers' administration of producers. VUE's once-and-done workflow automates the entire producer lifecycle management process including licensing, contracting, appointing, and compliance. Digital processing delivers real-time onboarding of new producers, ensuring regulatory compliance with self-service automation of additional appointments, renewals, and terminations.

#### FEATURES

- Producer Licensing
- Producer Contracting
- Producer Compliance Appointing Eligibility Compliance Processes
- Producer self-service automation
- Dashboards, reports and VUE Analytics
- Once-and-done workflow
- Tools to simplify the work

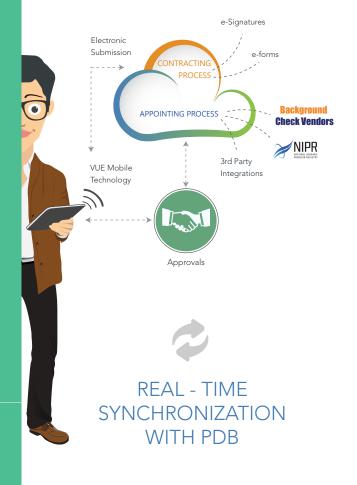
**)** 35%

of Companies consider having a streamlined distribution process a "High Priority"



of Companies consider "Reducing Operating Expenses a major challenge

## IMAGINE YOUR COMPLIANCE TECHNOLOGY DRIVEN BY FLEXIBLE MODERN PROCESSING THAT FITS ALL OF YOUR NEEDS





## VUE DISTRIBUTION COMPENSATION

A powerful and flexible solution that makes it easy for Life & Annuity, P&C, and Health insurers to administer rich commission and incentive programs. These programs may include grading of compensation, gamification, non-monetary compensation, and contingent commissions.

VUE Distribution Compensation integrates directly with VUE Onboarding & Compliance and VUE CRM for Insurance.

#### FEATURES

- Insurance product-line support
- VUE Analytics and Reporting
- Producer self-service portal

- Supports all Insurance compensation plans
- Powerful event driven compensation calculation engine
- Custom compensation workflows

### THE SECRETS OF A SUCCESSFUL DISTRIBUTION COMPENSATION SYSTEM R E V E A L E D

- ValidationAccounts
- Measures / Expression
- Hierarchy / Credits
  - User-Defined Rules
- Journals

• Payments





## VUE CRM FOR INSURANCE

A robust standardized web-based CRM application built for Insurance, but individualized for the needs of Life & Annuity, P&C, and Health insurers.

Drive growth and support your marketing & sales efforts to recruit, develop, and maintain relationships in your producer distribution channel. Some carriers use VUE CRM as a simple and effective tool to distribute and manage leads to their agent force. The solution offers, 24/7 accessibility, and VUE analytics.

#### FEATURES

- Contact management
- Producer Portal
- Recruiting
- Sales opportunity management
- Performance reporting
- Custom sales workflows
- VUE Analytics
- Agency Relationship Management

## 77

VUE Software provides a solid solution for the insurance industry



## **MODERNIZING INSURANCE** MARKETING & SALES OPERATIONS





#### There's a reason why we are #1 in Distribution Technology



Ellen Yakubik, Director of Product Marketing

## Some of our Clients



Headquarters Coconut Creek, Florida



Product Development Ahmedabad, India



Product Development Hyderabad, India



SATELLITE SALES OFFICES: NEW YORK | NEW JERSEY | TORONTO | ATLANTA | SAN FRANCISCO

#### Modernize and Thrive

Backed by over 27 years of insurance industry experience, VUE provides flexible, configurable solutions that improve efficiency, reduce costs, and increase revenue. 400+ team members solely focused on distribution technology. VUE Software is the only vendor to offer a highly configurable platform – without having to write code – that can quickly modify infrastructure to execute distribution and sales strategies. Insurance Carriers, MGAs, IMOs, and Distributors are able to implement modules incrementally as required. VUE Software is a DBA of Computer Solutions & Software International, LLC.



## 99

CARRIERS ARE INCREASINGLY FACED WITH RAPIDLY SHIFTING AND COMPLEX DISTRIBUTION CHANNELS THAT HAVE ESCALATING EXPECTATIONS FOR SERVICE LEVELS.

## CELENT

VUE'S FLEXIBLE AND MODERN DISTRIBUTION TECHNOLOGY IS THE STRATEGIC DIFFERENTIATOR IN DISTRIBUTION MANAGEMENT.

## ABOUT VUE SOFTWARE

VUE Software is an innovative provider of performancedriven solutions built exclusively for the insurance industry since 1991 in Life & Annuities, P&C, and Health Insurance. VUE Software is one of the most experienced and established Insurance Distribution Technology providers in the business today.

VUE Software is leading the Distribution Modernization movement, bringing clients a solid path to revenue growth and competitive advantage. For more information about VUE Software, please visit www.vuesoftware.com.

## CONTACT



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