

# Turkey remains major market for APC

Chemical tankers have always been one of the mainstays for the Turkish shipbuilding industry.



**T**hese shipowners have typically specified the patented MarineLine from Advanced Polymer Coating for the cargo tank coatings.

Down the years, MarineLine has achieved 85 to

90% market share of all chemical tanker newbuilds and tank retrofits/recoatings in Turkey.

According to MarineLine's Turkish head, Capt Koray Karagoz, President of MarineLine Turkiye, based at Tuzla, this year MarineLine coating has

reached 100% market share of the chemical tanker cargo tank coating market.

There are many reasons for this success, said Capt Karagoz. "Our reputation in Turkey is excellent. All the shipowners and yards like our

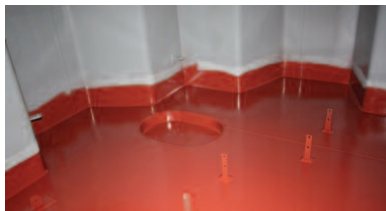


## MarineLINE<sup>®</sup> 784 for Chemical Tankers

*THE tank coating system for  
handling aggressive chemical cargoes.*



Transport all IMO cargoes, especially aggressive acids, solvents and alkalis, with **MarineLine<sup>®</sup> 784** tank coating system. The coating uses a virtually impermeable polymer-based technology to ensure cargo product purity from port to port.



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coating and our company and services. We have built strong relationships, backed by superb performance of the MarineLine coating system, which delivers profitable return on investment (ROI) every day.”

Ship operators using MarineLine-coated vessels have confirmed this, explaining that there is less cleaning time required, less chemicals used during the cleaning procedure, and less fuel used during cleaning. This provides substantial reductions in CO<sub>2</sub>, SO<sub>x</sub> and NO<sub>x</sub> emissions.

In the past few months, there have been some political issues in Turkey, however, Capt Karagoz has not seen this spill over into the shipbuilding sector. “Shipping is a worldwide business, so Turkey’s localised issues do not readily affect Turkish shipbuilding. It remains business as usual.”

To support this claim, he reported a solid orderbook now and in future months for MarineLine cargo tank coating projects, encompassing 18 chemical tankers plus another eight options on additional ships.

Some of these projects are newbuilds, while the re-coating work involves removing competitors’ epoxy tank coatings and replacing these with MarineLine:

Capt Karagoz added, “Shipyards in Turkey are noted for offering competitively priced newbuild and re-recoating/repair services to shipowners around the world. These shipyards and owners have come to trust MarineLine as the best solution for chemical carriers who want to employ coated cargo tanks to transport the full IMO range.”

### Recent orders

- Two 5,850 dwt newbuilds for Armona Denizcilik.
- Six 8,000 dwt, plus two options, re-coatings for Scot Tanker.
- One 6,000 dwt newbuild for Nakkas Shipping & Trading
- One 6,000 dwt vessel re-coating for Torlak Shipyard.
- One 8,400 dwt, plus six options, newbuilds for Medmarine.
- Three repairs or re-coatings for Teckne Shipping.
- One 10,800 dwt, plus two 14,000 dwt re-coatings, for Transal Shipping.
- One 5,700 dwt project for Borealis Shipping.