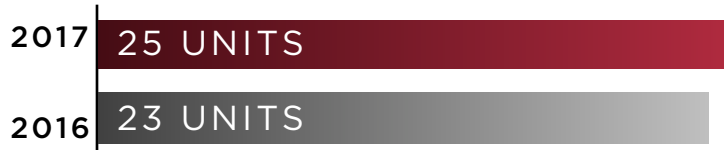




WALTHAM SINGLE FAMILIES

NUMBER OF UNITS SOLD _____ +8.7%



TOTAL INVENTORY _____ -23.3%



MEDIAN SALE PRICE _____ +12.7%



AVERAGE DAYS ON MARKET _____ -15.5%



PENDING SALES _____ +31%



Source: MLSPIN via Terradatum. Single Family for period ending 3/31/17.



WALTHAM CONDOMINIUMS

NUMBER OF UNITS SOLD -70%



TOTAL INVENTORY -9.8%



MEDIAN SALE PRICE -1.6%



AVERAGE DAYS ON MARKET -20%



PENDING SALES +6.1%



Source: MLS PIN via Terradatum. Condo for period ending 3/31/17.



WALTHAM MULTI FAMILY

NUMBER OF UNITS SOLD _____ -100%



TOTAL INVENTORY _____ -13.3%



MEDIAN SALE PRICE _____ -100%



AVERAGE DAYS ON MARKET _____ -77.3%



PENDING SALES _____ +166.7%



Source: MLSPIN via Terradatum. Multi Family for period ending 3/31/17.