



# RE/MAX<sup>®</sup>

## LEADING EDGE

<b>SINGLE FAMILIES</b>	<b>2016</b>	<b>2017</b>	<b>% CHANGE</b>
Number of Units Sold	551	593	<b>7.6%</b>
Total Inventory	126	121	<b>-3.9</b>
Median Sale Price	\$1,100,000	\$1,200,000	<b>9.1%</b>
Average Days on Market	45	39	<b>-13.3%</b>

<b>CONDOS</b>	<b>2016</b>	<b>2017</b>	<b>% CHANGE</b>
Number of Units Sold	350	357	<b>2%</b>
Total Inventory	65	46	<b>-29.2%</b>
Median Sale Price	\$692,250	\$730,000	<b>5.5%</b>
Average Days on Market	42	35	<b>-16.7%</b>

<b>MULTI FAMILIES</b>	<b>2016</b>	<b>2017</b>	<b>% CHANGE</b>
Number of Units Sold	48	60	<b>25%</b>
Total Inventory	15	12	<b>-20%</b>
Median Sale Price	\$940,750	\$939,000	<b>-0.2%</b>
Average Days on Market	35	23	<b>-34.4%</b>

LeadingEdgeAgents.com

Source: MLSPIN via IMAX. *Single family and condo homes in Newton for last 12 months ending 12/31/17 vs prior time period*