



# RE/MAX<sup>®</sup> LEADING EDGE

<b>SINGLE FAMILIES</b>	<b>2016</b>	<b>2017</b>	<b>% CHANGE</b>
Number of Units Sold	567	587	<b>+3.5%</b>
Total Inventory	166	128	<b>-22.8%</b>
Median Sale Price	\$1,110,000	\$1,190,000	<b>+7.2%</b>
Average Days on Market	48	38	<b>-20.8%</b>

<b>CONDOS</b>	<b>2016</b>	<b>2017</b>	<b>% CHANGE</b>
Number of Units Sold	365	350	<b>-4.1%</b>
Total Inventory	82	54	<b>-34.1%</b>
Median Sale Price	\$678,600	\$739,000	<b>+8.9%</b>
Average Days on Market	43	36	<b>-16.3%</b>

<b>MULTI FAMILIES</b>	<b>2016</b>	<b>2017</b>	<b>% CHANGE</b>
Number of Units Sold	52	54	<b>+3.8%</b>
Total Inventory	18	13	<b>-27.7%</b>
Median Sale Price	\$940,750	\$925,000	<b>-1.7%</b>
Average Days on Market	37	22	<b>-40.5%</b>

LeadingEdgeAgents.com

Source: MLSPIN via IMAX. *Single family and condo homes in Newton for last 12 months ending 10/31/17 vs prior time period*

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