



# RE/MAX<sup>®</sup> LEADING EDGE

<b>SINGLE FAMILIES</b>	<b>2016</b>	<b>2017</b>	<b>% CHANGE</b>
Number of Units Sold	32	23	<b>-28.1%</b>
Total Inventory	104	75	<b>-27.8%</b>
Median Sale Price	\$542,000	\$617,818	<b>+13.9%</b>
Average Days on Market	35	25	<b>-28.5%</b>
Pending Sales	29	40	<b>+37.9%</b>
<b>CONDOS</b>	<b>2016</b>	<b>2017</b>	<b>% CHANGE</b>
Number of Units Sold	21	15	<b>-28.5%</b>
Total Inventory	41	34	<b>-17%</b>
Median Sale Price	\$524,000	\$365,500	<b>-30.2%</b>
Average Days on Market	24	15	<b>-37.5%</b>
Pending Sales	19	21	<b>+10.5%</b>
<b>MULTI FAMILIES</b>	<b>2016</b>	<b>2017</b>	<b>% CHANGE</b>
Number of Units Sold	2	7	<b>+250%</b>
Total Inventory	11	13	<b>+18.1%</b>
Median Sale Price	\$484,000	\$705,000	<b>+45.6%</b>
Average Days on Market	27	20	<b>-25.9%</b>
Pending Sales	5	6	<b>+20%</b>

LeadingEdgeAgents.com

Source: MLS PIN via iMAX. Single Family, Condo & Multi Family trends for period ending 9/30/17.

WALTHAM