PatentSight Academy Switzerland

Portfolio Management in the Chemical and Pharmaceutical Industry

November 13, 2019 – Basel (Turmhaus, Aeschenplatz 2)

9.00-10.30

11.00-12.30

13 30-15 00

15.30-17.00

PatentSight, the PatentSight Academy and Patent Asset Index™ Portfolio Management Relevance, Definition and Prior Research With PatentSight and the Patent Asset Index™ Identification of Relevant Patent Portfolio **Ownership and Legal Status Information** Matching of Internal Data Learn How to: Understand PatentSight's approach to portfolio management and the related methodology Assess the role of ownership and legal status information for portfolio analysis Coffee Break Learning Session: Portfolio Management in the Chemical and Pharmaceutical Industry Portfolio Assessment **Company Profile R&D Strategy** Internationalization Strategy **Portfolio Maturity** Lunch Break Learning Session: Portfolio Management in the Chemical and Pharmaceutical Industry Portfolio Adjustment Pruning and Cost Saving Licensing and Sale Opportunities Learn How to:

- > Review your patent portfolio quality and the age distribution of your portfolio
- Review your patent protection pattern and innovation activities in different markets
- Manage annuity costs by identifying pruning potential in various markets or technologies
- Identify licensing and sale opportunities

Coffee Break

General Introduction

Breakout Session: Portfolio Management in the Chemical and Pharmaceutical Industry

Joint Group Work (with Exercise Tasks)

Group Discussion

Test and Feedback Questionnaire (if desired)

Learn How to:

- Conduct portfolio management analyses fitting your business requirements
- > Explore novel solutions to tailor portfolio management analysis with PatentSight

Apéro