



# Dave Mathews, SIOR

Vice President  
Columbia, South Carolina



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## SPECIALIZATION

Industrial and Logistics  
Brokerage: Landlord  
Representation  
Brokerage: Tenant  
Representation

## EDUCATION OR QUALIFICATIONS

Furman University, BA, 2003

## AFFILIATIONS OR MEMBERSHIPS

CCIM – Certified Commercial  
Investment Candidate  
CCRA – Central Carolina  
REALTORS® Association  
SCRA – South Carolina  
REALTORS® Association  
NAR – National Association of  
REALTORS®  
SIOR – Society of Industrial  
and Office REALTORS®

## CONTACT DETAILS

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## AREA OF EXPERTISE

I am a Vice President with Colliers International | South Carolina, specializing in industrial real estate in South Carolina. I serve both tenants and landlords with their respective industrial needs. I assist tenants with comprehensive site selection, acquisitions and dispositions, and lease negotiations. In addition, I offer similar services to institutional landlords, which include strategic planning, detailed reporting and market analysis, marketing and lease/sale negotiations. I work with a collaborative team consisting of senior level associates and find that our teamwork is one of our biggest advantages in completing deals that exceed our client's expectations.

Working in industrial brokerage, I have the opportunity to see the vast progress of companies and help to play a part in our client's business development. I find that, for me, success is finding the best possible outcome for a client within their constraints and knowing that I have brought significant value to their growth.

## BUSINESS AND EDUCATIONAL BACKGROUND

Growing up in Atlanta with a father in commercial real estate brokerage, I had an interest in the commercial real estate industry from a young age. I appreciate the nature of real estate processes and that fact that every day on the job is different.

I attended Furman University, graduating in

2003, and grew to love South Carolina. Upon graduation from Furman, I spent the next four years in the United States Army. In 2007, I returned to the Palmetto State to make my home in Columbia, and pursue a career in commercial brokerage.

## PROFESSIONAL ACCOMPLISHMENTS

I have completed over 10.4 million square feet of transactions and approximately \$173 million in transaction value, an accomplishment I am very proud of. I have been recognized as a Circle of Excellence award recipient by the Central Carolina REALTORS® Association in 2010, 2011, 2013, 2014, 2015, and 2016. I was also named as a CoStar Power Broker from 2010-2017, basing the recognition on a thorough tally of sales and lease transactions. I have also achieved the prestigious SIOR designation from the Society of Industrial and Office REALTORS®. In 2018, I became a Colliers International | South Carolina shareholder.

## COMMUNITY INVOLVEMENT

I am an active volunteer and donor for the United Way of the Midlands and the March of Dimes.