



Client Spotlight On



"LoanStreet has helped us achieve our liquidity goals by providing access to investors that would otherwise have been out of our reach and by providing a turnkey solution for managing and reporting to our growing portfolio investors"

- Jennifer Cowles, VP Mortgage Lending & Loan Servicing

12 Pools

20 Buyers

10 States

...In the first year alone

"We started selling loan participations in Q4 2018 including auto, RV and Adjustable Rate Mortgage (ARM) loans to improve the liquidity position of the credit union given the outstanding loan growth in previous years."

Goal: Improve liquidity position

Partnering with LoanStreet helped Workers achieve their liquidity goals, earn substantial non-interest income through upfront premiums and servicing fees, and provided access to investors that would otherwise have been out of reach.

Action: Partner with LoanStreet

Workers onboarded their first sale with LoanStreet in November 2018 and has since leveraged LoanStreet to execute transactions without any additional headcount and with minimal internal effort

Result: Scalable growth