

4 Reasons Truliant Chose LoanStreet for its Participation Program

DAVID D'ANNUNZIO, CFO TRULIANT FCU



Balance Sheet Management

Working with LoanStreet validated how well participations work and gave us the **ability to manage our balance sheet** with more finesse.

Efficiency

We launched **2 pools** in September 2019, and with the help LoanStreet's standard agreements, broad network, and knowledgeable team, both sales were completed within **3 weeks**.

Scalability

LoanStreet's **reporting** will continuously support our purchasers -- crucial to creating a **scalable liquidity solution** for us.

Sustainability

Using LoanStreet allows us to maintain our existing relationships and **serve our members** with loan programs like indirect auto, without overwhelming our balance sheet.