



Qualifying Questions Alchemy Referrals

Who is Alchemy?

Alchemy is the global leader in innovative solutions that help food companies engage with their workforces to drive safety and productivity. Over 2 million food frontline workers at 15,000 locations use Alchemy's tailored training, coaching, and communications programs to reduce workplace injuries, safeguard food, and increase yield. From farm to fork, Alchemy works with food growers, manufacturers, processors, packagers, distributors and retailers of all sizes to build a culture of operational excellence.

Qualifying Questions for [Plant Personnel](#)

Q: Are you getting swamped in documenting your employee training (i.e. ensuring you can prove your sanitation crew has been trained)?

A: The Alchemy platform provides total automation of defensible training records electronically saving time from manually grading quizzes and maintaining training registers.

Q: Do you have employees that make mistakes on the plant floor despite training?

A: Alchemy's quizzes and observations help validate employee comprehension as required by GFSI audits.

Q: Are you interested in training resources that help you meet regulatory training requirements?

A: Alchemy's training library is designed to aid companies comply with GFSI, OSHA, and EEOC requirements and maintain defensible training records.

Questions for [Operations Manager – Dir. or VP of Operations; COO at Smaller companies](#)

Q: Do you need help training your employees on the new industry regulations?

A: Alchemy has current training solutions to help your employees understand and comply with new regulations (e.g., GFSI, FSMA, OSHA) and your customer mandated standards.

Q: Is it difficult to get temporary and subcontract employees trained to improve efficiencies and productivity?

A: Reduce brand risk and financial impact of food/workplace and food safety incidents by deploying Alchemy's training courses in your onboarding training program.

Q: Is it challenging to get employees trained and minimize loss of production time?

A: Alchemy's platform will help improve worker productivity (faster new hire ramp up, less down time, more output/quality).

Questions for [Quality Assurance - Director or VP of QA](#)

Q: Are you pursuing or maintaining GFSI certification?

A: Alchemy provides courses and a platform for food safety training to help you achieve and maintain your certification(s).

Q: Do you ever experience GMP non-compliances because employees don't seem to remember their food safety training?

A: Alchemy has programs that specifically address training, retention, and validation of employees' understanding of critical food safety topics.

Q: Do you have challenges in training employees who speak multiple languages, cultures and age differences?

A: Alchemy provides training in multiple languages; optimized adult learning modalities; and multiple delivery methods. Our Creator product allows for easy translations of up to 22 languages.

Questions for Workplace Safety - [Director of Safety](#)

Q: Is it difficult to keep up with workplace safety training for new employees?

A: Alchemy's training platform provides easy reports identifying the level of training completion for all new employees.

Q: Are you looking for a tool to help decrease accidents and insurance claims?

A: With Alchemy's courseware, comprehensive reporting, and automated documentation many plants experience lower WC and DART costs.

Q: Would it be helpful to explore a training tool to help with OSHA compliance?

A: Alchemy has seen exceptional results for our clients in reduction of Workplace Safety incidents and meeting OSHA requirements.

What Does Alchemy Offer our Valued Customers?

Benefits

- Enables employees to do their jobs more effectively
- Lowers risk and impact of food/work safety incidents
- Ensures audit compliance (regulatory/customer)
- Improves productivity/efficiency (training, compliance)
- Lowers costs (reduced turnover, downtime, paperwork)
- Improves product quality

Features

- Food safety library with engaging, multi-lingual content
- Interactive training delivery
- Real-time training management
- Individual (eLearning, Kiosk), or Group training
- Paperless compliance management
- Customize and create plant specific content and quizzes
- Secure and centralized training records
- Train the "unwired" workforce
- Automated remediation training