

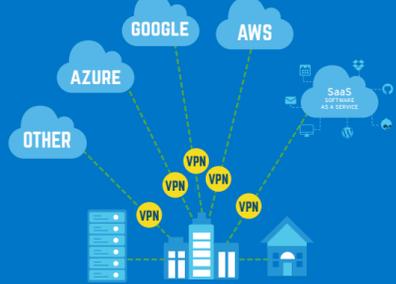
MULTI-CLOUD EXCHANGE (MCX) FROM NORTHSTATE TECHNOLOGY SOLUTIONS

If you're one of the many organizations that's realizing how complex and costly it can be to securely connect to your cloud resources, the NorthState MCX can help. Along with ensuring optimal connectivity, speed, and agility, it can also mitigate many security and downtime risks.



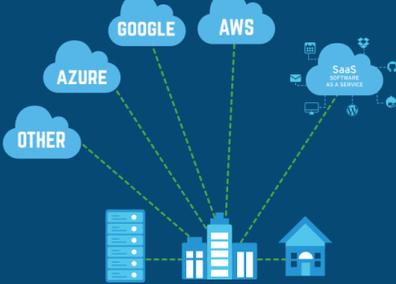
THE CHALLENGES OF ACCESSING THE CLOUD

From a high level, most organizations connect to their public cloud and SaaS resources in one of these two methods.



VPN TUNNEL

(low cost, but may lack performance)



DIRECT CONNECTION

(high cost, but better performance)

DESPITE THEIR PREVALENCE AND MERITS, EACH COMES WITH CHALLENGES:

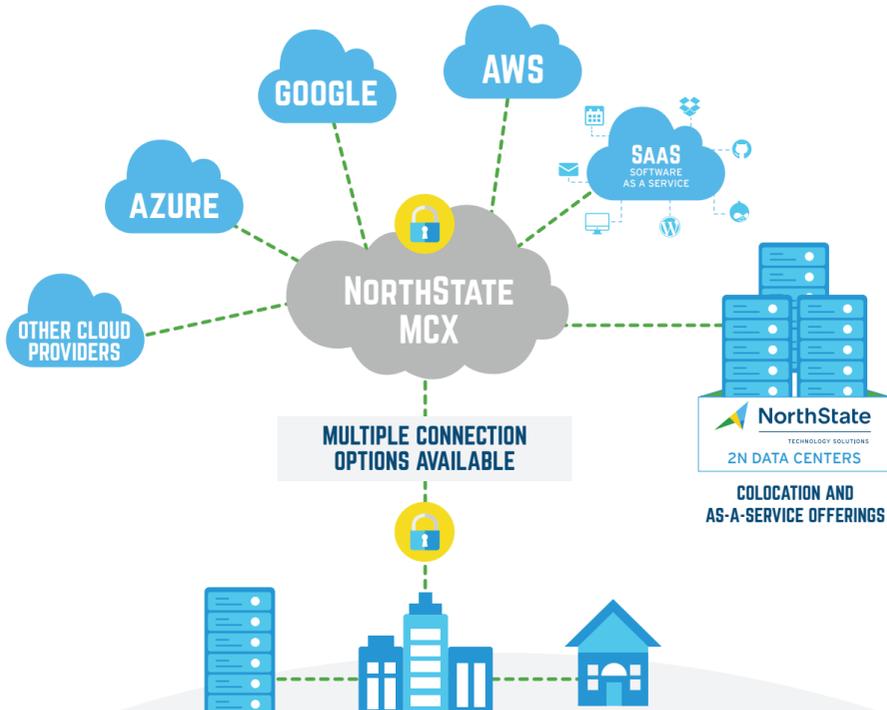
- ⊗ Not easily scalable or flexible
- ⊗ Complexity in configuring VPNs
- ⊗ No ability to prioritize traffic or QoS
- ⊗ Multiple connections to secure

- ⊗ Difficult to scale cost-effectively
- ⊗ High costs for multiple direct connections
- ⊗ Managing a 1:1 relationship with providers
- ⊗ Limited security via carrier or cloud provider

BOTH METHODS CAN MAKE IT DIFFICULT TO RESPOND QUICKLY TO BUSINESS NEEDS AND CAUSE AN ORGANIZATION TO FEEL AS IF THEY'RE CONSTANTLY "REACTING" INSTEAD OF BEING PROACTIVE.

THE NORTHSTATE MCX OFFERS A BETTER APPROACH

It's helping organizations better manage the interactions of their users and apps across private, public, or hybrid clouds, including SaaS providers, through a single secure connection. Instead of a one-to-one relationship with your cloud providers, NorthState MCX enables a one-to-many approach.



YOUR SECURE, HIGH-SPEED FABRIC TO MULTIPLE CLOUD AND SAAS PROVIDERS

The NorthState MCX utilizes a private NorthState-owned network and offers a built-in suite of services that include security, redundancy, and QoS.

<p>LESS COMPLEXITY</p> <p>Simply and securely connect your users to their desired app or service, no matter where it resides</p>	<p>HIGHLY SECURE</p> <p>Along with 24/7 monitoring, choose from customizable security options to meet the majority of your security requirements</p>	<p>SCALABLE AND FLEXIBLE</p> <p>Scale quickly and adjust your subscribed bandwidth to respond to business or market changes thanks to our one-to-many approach</p>	<p>FUTURE READY</p> <p>Gain flexibility to move workloads or enhance services through a direct connection to our colocation and as-a-service offerings</p>
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OUR MCX IS HAVING A DIRECT IMPACT ON OUR CUSTOMERS' BUSINESS OUTCOMES BY HELPING THEM:

<p>Prioritize their traffic and workloads</p>	<p>Respond faster to business needs</p>	<p>Scale quicker and reduce IT costs</p>
<p>Take IT responsibility and risk off their shoulders</p>	<p>Improve their overall security posture</p>	

THE VALUE OF A PARTNER LIKE NORTHSTATE

We're proud to provide Technology Assurance to our enterprise customers. With NorthState, you get security and reliability on the scope of any work assigned - guaranteed.



SECURITY
We weave security into everything we do, it's never an afterthought



RELIABILITY
Our data centers provide maximum uptime and optimal performance



GUARANTEED
We provide a full guarantee on all of our professional services

SCHEDULE AN INITIAL MEETING TODAY

Learn how the NorthState MCX can save costs, enhance security, and improve how your organization connects to its cloud resources.

TECHNOLOGYSOLUTIONS@NSCOM.COM