



The Jeskell Difference: Enabling the Federal Government's Mission Through IT Modernization and Digital Transformation

The federal government is at a crossroads. Agencies must modernize their IT infrastructures to stay ahead of change and meet mission requirements, or let the status quo continue to erode their capabilities. Selecting the right partner to help with this decision is a crucial first step. Whether your agency is introducing cloud and data analytics, or improving its security posture, you need a partner with both a track record of success in complex IT integration, and the technical expertise to help you avoid risk and navigate implementation challenges.

Jeskell Systems is a leading provider of IT solutions for the federal government. We have partnered with a wide range of agencies for more than two decades, including the U.S. Department of Justice, the Centers for Medicare and Medicaid Services, the U.S. Army Human Resources Command, and [many others](#). Our expertise spans civilian agencies, military, and intelligence sectors, as well as a range of infrastructure, security, and software solutions. Jeskell works with best-in-class original equipment manufacturers (OEMs), software and service providers to integrate and deliver unsurpassed value in IT, helping our clients achieve their mission goals. Simply put, [our mission is to enable yours](#).

When your agency partners with Jeskell, you receive exceptional service from an experienced systems integrator who understands enterprise-level technology challenges as well as unique federal government requirements. We provide deep insight and expertise about current and innovative technology and can tailor new solutions to meet your agency's specific needs.

This is the Jeskell Difference:

CUSTOMER SERVICE

When you work with Jeskell, you get a three-point team of technical, sales, and acquisition experts to give you an excellent customer service experience. As a long-time government partner, Jeskell has developed a deep understanding of legacy infrastructure, emerging technology trends, and industry relationships required for providing integrated solutions to federal customers. We have helped many government organizations perform global implementations of new IT solutions, allowing them to focus on their missions while providing continuous support for any challenges that arise. We do this by making sure agencies have the experts and attention needed through every phase of the implementation process.

PROVEN COMPETENCY

We've built our reputation by keeping our promises and delivering on what we say we'll do. As agencies pursue digital transformation, they should choose a partner they can rely on to effectively and efficiently guide them through digital transformation. With a proven record of consulting, integrating, training and supporting federal clients, Jeskell ensures agencies have continuity of operations, data protection, the ability to comply with regulations and secure continuous monitoring of operations throughout the IT modernization journey.



FEDERAL EXPERIENCE

From compliance and regulation, to the the unique needs of the national security community, our cleared personnel understand the federal sector's unique rules and requirements. Agencies need a partner who can build a strategy for securely transitioning legacy infrastructure and policies toward the latest in IT modernization and innovation, while also abiding by federal regulations. With our secure supply chain, cleared resources, and participation in the National Industrial Security Program (NISP), Jeskell offers a tried-and-true path to minimizing any federal risk associated with digital transformation.

"I think the biggest challenge that we see today is navigating legacy. It's not just legacy infrastructure but policies and process. It's the 'why' an organization might be doing something," says Tony Celeste, Vice President of Strategic Initiatives at Jeskell. "Navigating that legacy environment and helping people move through it is really where the magic starts to happen in terms of IT transformation."

SMALL BUSINESS

You work with the same team of technical, sales, and acquisition experts from initial planning to post-integration support. Every agency has its own unique challenges and objectives when it comes to digital transformation. As a small business, Jeskell provides individualized attention to every client we serve. We will customize an implementation program to your agency's specific requirements, while maintaining the agility to adapt when necessary to meet objectives. In short, we will take the time to understand your agency's goals and tailor our services in order to position it for success.

INDUSTRY EXPERTISE

We vet and monitor industry trends, product updates, and technology innovations so you don't have to. In today's current digital landscape, technology can evolve faster than the amount of time it takes agencies to implement it. When working to modernize IT systems, agencies have to consider not only the technology they are currently looking to invest in but also emerging technologies they may need in the near future. As an expert in the IT industry, Jeskell is constantly maintaining and innovating the services we offer to keep you ahead of the curve.

TECHNICAL EXPERTISE

Our engineering and sales teams hold numerous technical certifications from our industry-leading OEM partners. Implementing new IT solutions can be complex and overwhelming; many agencies face obstacles when it comes to networking, data migration, sequencing, project management and security. We provide our government clients with the resources they need to ensure a smooth transition, and the skill to overcome any challenges that arise.

VENDOR RELATIONSHIPS

Our product expertise and trusted relationships put a personal touch on working with global brands. Through our strong partnerships with industry-leading companies, our experts are able to provide best-of-breed products and services that offer tailored solutions to all of our clients. Our direct manufacturer relationships grant us the power to provide affordable technologies alongside top-notch design, installation and support options.

To learn more about how Jeskell can help your agency achieve its vision for IT modernization, [visit us online.](#)

JESKELL IS PROUD TO PARTNER WITH:



BUSINESS PARTNER



SOME OF OUR CUSTOMERS:

- Boeing (federal and commercial)
- Exelis / ITT
- Raytheon (Aurora, CO and California)
- Lockheed Martin
- Federal Bureau of Investigation
- US Department of Justice
- Administrative Office of the Courts
- Bureau of Prisons
- US Department of Agriculture
- Job Corps
- Northrop Grumman
- AT&T
- SAIC

NAICS CODES

- 334111 - Electronic Computer Manufacturing
- 334112 - Computer Storage Device Manufacturing
- 423430 - Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 443120 - Computer and Software Stores
- 541511 - Custom Computer Programming Services
- 541512 - Computer Systems Design Services
- 541519 - Other Computer Related Services

CONTRACT VEHICLES

GSA Contract: GS-35F-680GA
CIO-CS Contract: HHSN316201500060W
Subcontracts: SEWP IV, ITES-H, & NetCents

COMPANY INFORMATION

Designated Small Business
Tax ID: 27-3553035
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