

LTCI Planning Made Easy

J.MANNING
& ASSOCIATES



Jerry A. Manning, CLTC

Principal | Group Sales Leader
J. Manning & Associates

J. Manning & Associates is a national independent insurance brokerage and consulting firm specializing in Long-Term Care Insurance. We work with employee benefit brokers and consultants, financial professionals,

employers and individuals to create customized, unbiased Long-Term Care planning solutions.

In 2011, the American Association of Long-Term Care Insurance named J. Manning & Associates the largest Group Long-Term Care broker in the nation based on 2010 premium production.

Jerry A. Manning is the founder and President of J. Manning & Associates and one of the largest producers of Long-Term Care Insurance in the Industry. Jerry has spent over a decade helping clients design and implement customized insurance programs in the employee and executive benefits markets.

As a nationally recognized leader in the LTC industry, Jerry is highly sought after as an author and expert speaker for organizations such as the Society of Actuaries, the Minnesota State Bar Association, Financial Executives International (FEI), The Indiana Health Care Association, The National Business Institute, Life Insurance Selling Magazine and he served on the advisory board of the Alzheimer's Association Corporate Roundtable.

Prior to founding J. Manning & Associates, Jerry served as Vice President of Long-Term Care for Marsh Executive Benefits, a division of the world's largest insurance broker. Before joining Marsh, Jerry was a wholesaler for a national employee benefits carrier writing group disability, dental and life insurance.

Jerry holds the professional designation of Certified in Long-Term Care (CLTC) and he is a certified continuing education instructor for legal, accounting, and insurance professionals. He graduated from Western Illinois University with a bachelor's degree in communications.

POWERED BY  **LTCI**
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THROUGH
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