

J.MANNING & ASSOCIATES

POWERED BY  **LTCI**
PARTNERS, LLC

At-a-Glance

J. MANNING ASSOCIATES AND LTCI PARTNERS, LLC have joined forces to specialize in employer-sponsored group long-term care (LTC) insurance solutions. As an industry leader we offer customized solutions for employee benefits brokers, financial services professionals and employers.

WHAT SETS US APART

Our expertise is matched only by our personal commitment to each client

- Singular focus on LTC Insurance planning solutions
- National roster of strategic partners from the Top 25 Employee Benefits firms in the marketplace*
- Turnkey sales, education and enrollment solutions
- State-of-the-art technology in email communications platform and online enrollment engine
- Leadership background from national brokerage firms and insurance companies

300+

employer-sponsored
LTC programs implemented

\$135 Million

in-force premium
with multiple insurance carriers

25 Years

experience in the LTC
insurance marketplace

WHAT WE DO

Employer-sponsored LTC solutions

<p>Sales & Enrollment Management</p> <p>We developed a highly organized sales and enrollment process. We offer tested, effective communications to enroll employees.</p>	<p>Pre-Enrollment</p> <ul style="list-style-type: none"> • Dedicated sales and account management • Establish implementation and communication plan • Employer endorsement 	<p>Enrollment</p> <ul style="list-style-type: none"> • Personalized enrollment communication • Multi-faceted educational campaign • Online enrollment • Deadlines & reminders 	<p>Follow-Through</p> <ul style="list-style-type: none"> • Dedicated case management • Enrollment status updates • Post enrollment reports • New hire enrollments
<p>Ongoing Administration & Support</p> <p>We take on all the heavy lifting, which enables our clients to provide a high-quality benefit without taking time and resources away from them.</p>	<p>Administration</p> <p>Our proprietary online enrollment system enables high-quality service and expert enrollment experience.</p>	<p>Technology-Driven Support</p> <p>Web-based education, online enrollment portal, and 1-on-1 virtual consultations with salaried call-center consultants.</p>	<p>Data Customization & Security</p> <p>Data security consistently adheres to mandated industry and client standards.</p>

Continued »

*Source: EBA Study, 2014



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WHY PARTNER WITH US

We're passionate about bringing LTC planning solutions to the worksite



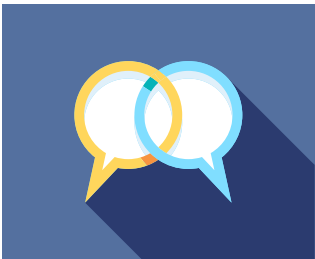
Top Industry Leadership

We see your business through your eyes. Our experienced team consists of former leaders from national benefit brokerage firms and insurance companies.



Enrollment Technology

From our proprietary enrollment platform to custom enrollment communications, we provide a robust and turnkey client experience. It's simple, efficient, and thorough.



A Personal Touch

For us, it's personal. Our team cultivates partnerships built on trust and open communication. All of our enrollment consultants work for us from our internal world-class call center.

Value for Employers

- Addresses concerns of an aging workforce
- Helps employees protect their assets and way of life in retirement
- Contributes to lower presenteeism and absenteeism
- Requires limited administrative support

Value for Brokers

- Facilitates discussions around retirement readiness and financial wellness
- Helps protect employees' retirement accounts
- Delivers robust sales, implementation, enrollment and policyholder support

Contact Us



CALL US
877-949-4582 option 7



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WE SEE YOUR BUSINESS THROUGH YOUR EYES.

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www.JManningLTC.com