

PEPtalk

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EJP Pembroke on top of its game in Arcade, NY

Sharp curves in roads not only pose a potential threat to drivers, they cause land erosion as well. When the town of Arcade, NY decided to straighten out such a curve, they called on Team EJP Pembroke to supply 'North American Green' Erosion Control Blankets. These blankets help the restructured landscape to stand up to inclement weather for a safer roadway. Kudos to Pembroke for setting things straight!



Pictured: Dave Reckahn, Water Quality Technician for the Wyoming County Soil and Water Conservation District overseeing the project details. Town of Arcade Technicians Elliot Wielkie, Jason Satchell and Mike Satchell working on the install. Town Superintendent Chris Lester is pictured at right.



The finished installation in Arcade, NY.

EJP 'on parade'

Look closely at the photo below and you'll see EJP in an unlikely place. That's an "infiltrator" underground wastewater chamber cleverly disguised as a locomotive engine in the Manchester High School Sophomore Class Homecoming Float. The product was provided by Bob Stark, of Team EJP Vernon, CT, for the daughter of longtime customer Wes Vancour (of Vancour Construction). We salute the creativity of Wes and Jacquee Vancour and the dedication of Bob Stark who proved in a most unusual way that EJP will do anything to make a customer happy.





A blanket of fresh snow greets Don Bush as he searches for a water main leak at the Peek 'N Peak Ski/Golf Resort.

Locating a leak at Peek 'N Peak

A severe winter snowstorm couldn't stop Don Bush from successfully responding to a call for help from Peek 'N Peak Ski/Golf Resort in Findley Lake, NY. The Team EJP Pembroke Outside Salesman arrived shortly after the call was placed armed with an HL400 Leak Detector and his warmest winter boots. Don quickly pinpointed the leak on the 8" main in the driveway of the resort and provided the excavators with an exact place to dig. Hats off to Don for doing such a great job on such a nasty day.

"Tanks a lot" - QWP and PEP Transportation deliver for Natgun

Natgun Corporation, a Wakefield, MA company specializing in the design and construction of prestressed concrete water tanks, was facing a very aggressive construction schedule. Natgun had two days to begin construction on three water tanks in three different cities in Texas.

For construction to start on time, they would need all the pipe and fittings delivered to each site the day before concrete was placed. QWP and PEP Transportation teamed up to do just that. The 2 million gallon project in Lewisville and the 6 million gallon project in McKinney both received their shipments of 36"/30"/24"/12" flange pipe and stainless steel components on January 13 and the concrete was placed the next day. The third 1.5 million gallon project in Austin received its shipment on January 20 with concrete being placed the next day. According to QWP and PEP representatives, the delivery schedule for all three projects was completed "on-time." Congratulations to both companies on a job well done.



PEP Transportation arrives with pipe and fittings from QWP at one of three Natgun water construction projects in Texas.

Lagro goes for polyethylene pipe

When the Town of Lagro, Illinois decided to replace their old water main, they turned to a reliable source – Team EJP and polyethylene pipe. A few years ago, Team EJP Wabash provided Lagro with several miles of polyethylene force main sewer pipe that has faithfully served the community ever since. Lagro was so pleased with the performance of joint-

less polyethylene pipe, they approved the order for 4,900' of 8" pipe and 3,500' of 6" pipe without hesitation. Team EJP will be working with Don Fleck of Fleck Trenching and Scott Eads of Eads and Son Bulldozing to complete the job. We salute Lagro's loyalty to our Wabash, Indiana office and their commitment to progressive thinking.

EJP makes the grade with International Paper

On February 18th, the International Paper mill in Jay, Maine called in a problem with their 36" high density polyethylene water exchange line. After meeting with Dick Beane and Lucien Richards of IP, Team EJP Gardiner Service Technician, Ken Longfellow developed a solution. Within two days, Ken and Josh Steward built a new spool piece using a 12-36 fusion machine and repaired the line. Congratulations to IP, contractor E.L. Vining and EJP technicians for making another big job look routine.



Ken Longfellow and Josh Steward repair a 36" HDPE pipe for International Paper in Jay, Maine.



Does your water system pass the test?

If you haven't had your backflow devices tested yet or you're behind in preparing your 2004 cross connection surveys, Meter and Backflow Services is here to help. MBS has two NEWWA Certified Surveyors, three Licensed Testers and many years of experience coordinating and scheduling cross connection programs. MBS Surveyors will review your commercial and industrial customer locations and provide you with the level of risk to the occupants and to your water system. MBS will also recommend any corrective action or devices required to assure safe drinking water as well as repair or replace backflows. To learn more about how MBS can lower your costs while enhancing your peace of mind, give them a call at 1-800-356-1717.

A total team effort for the Auburn, Maine Water District

A water main break by itself is a big problem. When the leaking main creates a major washout that undermines a 60' section of 36" A.C. sewer main causing it to sag and open a joint that dumps 50 gallons per minute of untreated sewage into the Androscoggin – that's a HUGE problem.

Auburn Water District General Manager, Normand Lamie faced this exact predicament at 2:30pm Tuesday, March 9, 2004 and immediately called Team EJP Gardiner. Don Alexander dispatched a crew and began searching for the required section of new 36" ductile iron pipe. Maine division manager, Wally Martin determined that the closest supply was more than 200 miles away at QWP in South Barre, Massachusetts. Despite the fact that they had already worked a full day, Todd Arsenault and Rob Bisset of PEP Transportation drove all the way to South Barre and back and delivered the pipe materials to the site at 1:00am. Thanks to quick action, hard work and a 'whatever it takes attitude' from three different divisions of Team EJP and excavation contractor, Gendron & Gendron, this potentially disastrous situation was controlled within 12 hours. Great job, everyone!



A portion of the 60' section of the washed out 36" sewer main on the banks of the Androscoggin River.

INSIDE EJP



Rossville, Indiana is newest AMR Customer

Looks like Town of Rossville Utility Manager Eric Downing can't stop talking about his great new Automatic Meter Reading service. Think how much you'd have to say if you were receiving the same warranty and the same reliable service at a significantly lower cost. Congratulations to Salesman, Charlie Barker of EJP Lafayette for showing Eric the benefits of switching from his old DAP system to Sensus Metering Systems.



Rossville Utility Manager Eric Downing is a proud and satisfied Sensus AMR Customer.

West Indy signs the Town of Plainfield as a VAS Customer

The long and successful relationship between Team EJP West Indy and the Town of Plainfield is about to become even better. Plainfield is in the process of becoming a Value Added Services customer where West Indy will provide 24/7 support and service for their entire water works operation. As part of the VAS agreement, EJP West Indy will be responsible for maintaining product inventory, providing emergency service and performing routine maintenance without waiting for a service call. Call your local EJP office to find out if VAS is right for you.

Twenty join Team EJP

Twenty people joined thirteen divisions in the last three months. *A warm welcome to:*

- Keith R. Abraham** Brockton, MA - Eng. & Marketing
- Ricky Joe Acheson** Lafayette, IN - Eng. & Marketing
- James G. Baker** Gardiner, ME - Yard
- Marc A. Courchesne Jr.** So. Barre, MA - Machine Shop
- Peter M. Garrity** Montpelier, VT - Eng. & Marketing
- Dana S. Grover** Home Office, ME - Administration
- Kobe T. Kelley** Montpelier, VT - Eng. & Marketing
- Martin M. Michaud** Concord, NH - Yard
- Herman M. Morgan** PEP Trans., ME - Pep Drivers
- Brian J. Neer** Mishawaka, IN - Eng. & Marketing

- David Ordway** Concord, NH - Yard
- Craig Paquette** Burlington, VT - Eng. & Marketing
- Randolph T. Paxton** Lima, OH - Delivery
- Scott D. Petraitis** So. Barre, MA - Machine Shop
- Robert D. Powell** West Carrollton, - Eng. & Marketing
- Jason J. Ricker** Home Office, ME - Administration
- Mark F. Simoneau** PEP Trans., ME - Pep Drivers
- James P. Swinney** West Indy, IN - Service
- Clayton K. Turner III** PEP Trans., ME - Pep Drivers
- Roland P. Voyer** Montpelier, VT - Delivery