

*We are looking for hard working, devoted, young adults seeking an exciting career in the water works industry.*



**Look at where we've gone and what we've done!**

UP students have been placed throughout the Team EJP organization in positions as varied as their individual personalities. This is what they had to say:



*With some luck I was introduced to E.J. Prescott Inc., and given the opportunity of a lifetime with a great company! The program allowed me to excel and succeed as much as the effort that I put forth! I was very fortunate to be placed in Maine at a fun, fast-paced environment where the sky is the limit! Thank you Team EJP!*  
 Graduated William Terry  
 Office Manager, Portland ME



*The UP program is a great tool to integrate hard working young men and women into any position at EJP, with opportunities to gain knowledge and experience every day on the job. I am grateful to all those who helped me throughout the two years I was in the program. And a special thanks to all who treated me as more than just a new co-worker.*  
 Graduated Alex Doherty  
 Estimator, South Burlington VT



*The University of Prescott was the best combination of learning and fun I've experienced. A two year crash course on the underground utility industry proved to be an unbelievable career opportunity. The program opened doors for me that I never knew existed. Now I couldn't have a better team than the one I work with every day here at Brockton.*  
 Graduated Dave Doucet  
 Marketing Representative, Brockton MA



*The hardest part of the program was the time I spent away from home. Spending most of my time in NY, I went home once every month or two. I enjoy the people that I have worked with and they have helped me in more ways than I can count. So far I'm pleased with where I have ended up. I work with great people.*  
 Graduated Andrew Glick  
 Marketing Representative, Brockton MA



*I have been very fortunate with my experience here at E.J. Prescott Inc. I started out knowing nothing about this industry. I believe now that I am experienced in many aspects and I will continue to learn on a daily basis.*  
 Graduated Nathan Nichols  
 Municipal Service Spec.,  
 HDPE Fabrication Shop ME.



*The University of Prescott is a great program for young adults to get started with a great company heading for a bright future. With the UP program I was able to get a great education in the Water Works industry without school loans. My main goal is to ensure profitability in every action that I take.*  
 Graduated Kris White  
 Administration  
 Meter and Backflow Services, NH



*I'm from a small, county town and would have described myself as a shy person. I've been on an airplane, met, worked, and mingled with people I have never met, and went around New England just in my first days. The UP Program has forced me out of my comfort zone and is the best decision I have made for my future.*  
 Molly Gibler  
 University of Prescott Student



*I was first introduced to the UP program in high school. I was interested but didn't take advantage of the program. Six months later, unsure where my job was going to take me, I contacted EJP. The program is great because the company teaches every position entirely, setting students up for a successful career in the waterworks industry.*  
 Zachary Lovely  
 University of Prescott Student



*Being female, joining the UP program was a hard decision for me, knowing the struggles I would face. I enjoy challenges figuring this would be a perfect fit. I couldn't have made a better choice for my future. These experiences helped me grow and mature as a person as well as learn all the aspects about my new career.*  
 Krystal-Lee Chang  
 University of Prescott Student



*I was a journeyman heating technician. As the economy slowed down so did work, and I got laid off. After about three months I was talking with Stanley McCurdy and he told me about the UP program. It sounded like a great opportunity, so I started asking employees and customers about their experience with EJP. Everyone said it was a great company. After a month I decided it was what I wanted to do. Thank you, I appreciate the opportunity I have been given.*  
 Paul Spaulding  
 University of Prescott Student



For more information on the University of Prescott please be sure to visit our website at [www.ejprescott.com](http://www.ejprescott.com).

## Everett J. Prescott Inc. named 2009 Associate Member of the Year



The New York Rural Water Association has recognized Everett J. Prescott Inc., with locations in Round Lake, Geddes, and Pembroke, NY as the 2009 Associate Member of the Year. The award was presented on May 13, 2009

at a ceremony in conjunction with the New York Rural Water Association's Annual Technical Conference held in Saratoga Springs, NY. Attendance was over 500 people representing the water and wastewater industry at this 30th Annual Technical Conference. Bob Moody, Safety & Training Manager, attended the conference and accepted the award.

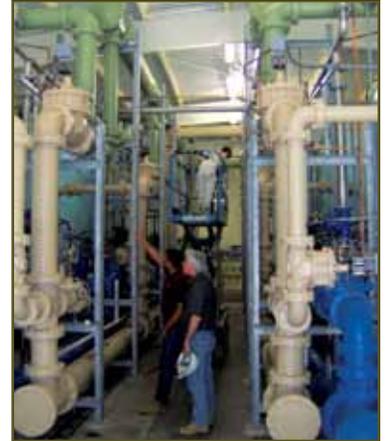
EJ Prescott was selected for their outstanding contributions to the water and wastewater industry and to the New York Rural Water Association. The Team at EJ Prescott has been an enormous help at the Association's Annual Technical Conference, Equipment Expo, and provides excellent training at one-day events throughout the state of New York. They have contributed to the growth of this organization through their promotion of the association training and technical assistance programs. They continuously sponsor events and provide speakers at a moment's notice. Most importantly, they provide excellent services to the members of the NY Rural Water Association and the systems they serve.

Pictured from left to right are Jamie Herman representing the New York Rural Water Association; Bob Moody, Safety Manager; John Miller, Manager, Round Lake; and Don Sherwood, Sales and Marketing representing Everett J. Prescott Inc.

*Press Release - NY Rural Water Association*

## Q.W.P. And Daniel O'Connell & Sons Finish Strong in Indian Orchard

The Springfield Mass. Water and Sewer Commission retained Daniel O'Connell and Sons to update the Indian Orchard Pump Station (IOPS) as part of a broader system improvement program. This required the complete gutting of the antiquated pumping and mechanical system in the pump station. The station had to be taken off line and dismantled without



interrupting service. This meant developing and installing a bypass system capable of pumping 35 million gallons per day. The major improvements included installation of four 550 HP wet weather pumps, two 330 HP dry weather pumps, a 20,000 gallon surge tank (shown in the photo) and all associated large diameter valves and 36" and 42" process piping fabricated by Quality Water Products.

The number and size of the pumps installed required the construction of a new electrical room to house multiple variable frequency drives and switch gears. All of this was done to bring the wet weather capacity of the station to 53 million gallons per day.

This project required the building of a temporary septage receiving facility to receive and record the sewage brought to the station via truck, and the installation of approximately 2,000 feet of 24" gravity sewer pipe. The O'Connell personnel of Rich Pini, Steve Brown and Jim Roessling worked closely with Q.W.P. and did an impressive job with a complicated project.



## New Concept Tools Rotating Tool Displays

Quality Water Products has made available to its stocking distributors a new sturdy rotating tool display board. The display is designed to hold many of the most popular tool items using a minimum of floor space. It is mounted on a pedestal that allows the tower to rotate revealing four sections, each containing several different items, as well as a literature rack that is mounted on top so that customers can help themselves to look at all the other available items that are not included on the rack. We look forward to every stocking distributor having one in their show room to help improve their sales of this great line of NEW CONCEPT TOOLS, hand tools for the waterworks industry.

## Slope Stabilization

### Slope Stabilization Problem Corrected in Wilton, Maine



In the spring of 2008, Team EJP received a call from Dana Adams of Opechee Construction of Belmont, New Hampshire. Opechee was putting the finishing touches on a new Comfort Inn and Suites in Wilton,

Maine, and was facing a major problem when the entire slope directly behind the hotel failed.

The company had successfully seeded the slope in late summer of 2007, and had then applied erosion control blankets over the seedbed. Everything looked fine through the fall of 2007. The winter of 2007-08, however, produced record snowfall in most of Maine. The spring thaw produced extremely wet conditions and the entire slope, vegetation, blanket and topsoil, literally turned to soup.

The team of E. J. Prescott Erosion Control and Geoprodut Manager, Pete Hanrahan, and Outside Marketing Representative, Bob Pelletier, were charged with helping the customer find a solution to this problem. A site visit revealed a significant hydraulic problem. Because the slope was subject to heavy water saturation during wet periods this problem had to be addressed before any surface treatment could be considered.

Working with its manufacturer partners, the E. J. Prescott team came up with a two-fold approach. First of all, the subsurface problem was addressed by the installation of a 12" EJP-DRain, a drainage composite material designed to help drain soils subject to saturation.

Once this system was in place, surface protection was restored by seeding and the installation of North American Green's SC250 turf reinforcement mat. The turf reinforcement mat was trenched in at the top of the slope and then secured using special 12" washer pins.

A special thank you goes out to Mark Kriekmeier of our vendor partner JDR Associates, who assisted with the development of the plan for the EJP-DRain subsurface drainage system.



A visit to the site in June of 2009 revealed a completely stable slope protected by a healthy stand of vegetation.

*Dana Adams: Executive Vice President, Opechee Construction, Belmont, NH*

### On the Job Riser-Wrap Training in CT



An on site Riser-Wrap training session was conducted in August, 2009, by Ted Tabin of EJP Vernon and vendor Ray McInnis of McInnis Sales. Riser-Wrap seal is a two layer system designed for protection of pipelines and manholes. It seals joints against groundwater infiltration.

The contractor working at the Cheshire, CT, Correctional Facility was VMS Construction of Vernon, CT. They were trained by Ted and Ray in a real-time construction environment, so there was very little room for error. Once the trainers demonstrated the product installation, the contractor completed that specific part of the project well ahead of schedule. "Ted and Ray were able to save us time, money and materials by their efficient and effective training methods", said Victor Serrambana, President of VMS Construction.



### *Farewell to a good friend and co-worker*

*On July 1, 2009 we lost one of our co-workers. Mr. Eben Bradstreet, age 52, passed away due to an infection he contracted causing medical complications. His wife of 27 years, Karen, age 59, passed away on August 19, 2009; exactly 7 weeks to the day of her husband's passing due to similar medical complications.*

*Eben was born, August 7, 1956, to Clair and Freda Bradstreet of Branch Mills, Maine. Eben was hired at Team EJP in August, 1992. A dedicated employee for 17 years, Eben worked his way up to be the company inventory manager. He was a graduate of Cony High School and The University of Maine in Orono receiving a degree in Agricultural Economics. He also earned a second degree in Computer Science.*

*Eben was very well liked; always willing to lend a helping hand wherever needed. We will never forget those red high top Converse sneakers that he was so proud of. He was our Gentle Giant for those who knew him.*

### Service Technicians Ready to Assist with Jobsite Sediment Control

Team EJP Service Technicians were all brought together earlier this year for continued training at our Gardiner, Maine office. During their time in Gardiner, the group received training to assist both private and public clients in complying with new and toughening standards for jobsite sediment control.

Federal law now requires protection of our waterways during construction and maintenance activities. It is now illegal to release turbid or cloudy water into clean streams. During water main breaks, for example, proper filtering mechanisms must protect adjacent storm water inlets and water bodies.

The training covered these specific areas:

- Storm Water Inlet Protection:

When adjacent storm water inlets need protection, our technicians will protect them with Sediguard™ Inlet Filters. These state-of-the-art, three-dimensional inlet filters are produced by Earth Support Systems.

- Water Way Protection:

All service trucks are now equipped with dewatering bags. Dewatering bags filter pump effluent through soil particle removal.

- Soil Testing:

Seva Iwinski, Technical Representative from Applied Polymer Systems, provided soil testing training for all our technicians. Team EJP technicians can now perform soil tests to determine the most effective polymer treatment for turbid flows from job sites. Polymers bind soil particles together and remove them, resulting in effective clarification of cloudy or turbid flows from active job sites.

Responding to changing conditions and needs in the marketplace, Team EJP technicians strive to provide clients with an expanded job site troubleshooting toolbox.



### Patriot Award

Employer Support of the Guard and Reserve (ESGR) is a Department of Defense organization that was established in 1972 and seeks to promote a culture in which all American

Employers support and value the military service of their employees. The Patriot Award is designed to recognize those companies who have supported their employees in the military. I nominated E J Prescott for the Patriot award because it is not only a leader in its industry, but an example for all other employers on its support for their military employees.

*Written by Tom O'Brocta*

### Commander's Coin

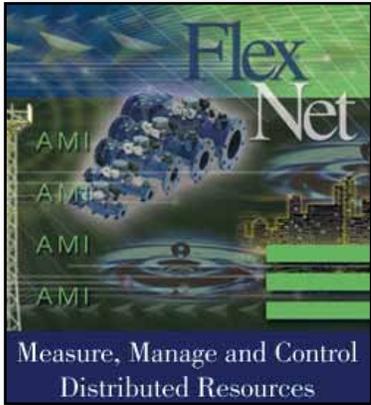
The Commander's Coin is typically the size of a half dollar and often comes custom minted with the unit insignia. It is awarded to military and civilian employees for outstanding service or to say thank you. Robbie Chadwick,



John Flagg and John Miller were all given the Commander's coin. Nominating these three Team EJP managers for The Commander's Coin was Tom O'Brocta's way of saying thank you for their support while he was on active duty for the last eight months.



## *FlexNet and Putnam Pipe chosen by Framingham, MA, for their AMI Upgrade System*



Framingham, Massachusetts Department of Public Works officials announced that they are upgrading the water data collection system to FlexNet, by Sensus, as its Advanced Metering Infrastructure (AMI) solution.

Local officials cited FlexNet's simplicity, single-tier architecture, dedicated

radio frequency, and data backup capabilities as just some of the features that steered their decision to upgrade. They chose to work with local distributor Putnam Pipe Corporation, of Hopkinton, MA to purchase the Sensus solution. The project calls for 20,000 endpoints to be installed.

The near 27-mile New England municipality includes several peaks and valleys, extensive commercial areas and several congested urban areas, as well as a large university and three corporate world headquarters. Local officials sought to upgrade its water data collection system from the existing RadioRead system to maximize use of its three full-time and three part-time meter readers and expedite the meter reading process.

"The Sensus FlexNet system will allow us to completely automate our meter reading process and maximize the amount of customer information we will receive," said Paul Barden, Assistant Director of Framingham's Department of Public Works. "The bottom line is that we will now be able to enhance our entire water system management program."

FlexNet will give Framingham the ability to switch from quarterly to monthly billing, collect useful and timely data, increase system security and employ more conservation protocols. These features combine to give the municipality a communication system that allows intelligent use of resources with unprecedented efficiency.

FlexNet operates on an exclusive and FCC-protected primary-use license spectrum that provides two watts of transmitting power, which allows for use of three Tower Gateway Basestations to receive data over totally protected airwaves. Framingham has been a Sensus customer for 25 years, first using the TouchRead system and then migrating to the RadioRead system.

"Transitioning a long-time customer like Framingham from a meter-reading system to a cost-effective and efficient, information-driven, customer centric operation is exactly what Sensus seeks to accomplish with all of its clients," said Tom Galuska, AMI marketing manager for Sensus. "Our goal is to accomplish this in a manner that isn't overwhelming to our customers."

Deployment of the FlexNet system is currently in process and has a targeted completion date of April 2010.



Sensus is a time-tested technology and communications company providing data collection and metering solutions

for water, gas and electric utilities around the world. Sensus is a transforming force for the utilities of tomorrow through its ability to help customers optimize resources, as well as to meet conservation and customer service objectives. Sensus customers rely on the company for expert, reliable service in order to meet challenges and exceed goals. For more information, visit [www.sensus.com](http://www.sensus.com).



FlexNet provides the utility industry's most reliable and flexible two-way AMI fixed network. Utility customers

benefit from the dependable, mission-critical performance of a dedicated, primary-use, FCC licensed and protected communications network combined with ANSI compliant metering, IP-based wide area communications, open standards home area networking, advanced smart grid products, and IP-based information systems. Sensus delivers timely and accurate AMI communications through crystal-clear and massively redundant RF data paths with double the RF power of competing systems.

This empowers utilities to communicate with a complete range of endpoint devices including smart water, gas and electric meters, intelligent home devices, and distribution automation equipment in any mix of rural and urban terrain. Forward-thinking utilities confidently choose FlexNet to provide a single-technology solution that reduces cost, mitigates technology risk, enables pricing flexibility and demand response, and improves operational efficiency.



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### *Peptalk Comments*

*Hello Pete,  
I received your latest issue of PEP. It is very impressive!  
It sure is refreshing to see a customer of ESS take such a  
positive proactive position instead of complaining how bad  
things are and continue to be.*

**Michael Kent**  
President  
Earth Support Systems, Inc.

*I can't say enough good things about E. J. Prescott and the  
way they responded to us. We had a serious problem with  
many factors to consider, including soil conditions, erosion  
control, and hydraulics. The help we received from E. J.  
Prescott was just tremendous.*

**Dana Adams**  
Executive Vice President  
Opechee Construction; Belmont, NH