



Biography



Bob Nicholson

**Business Development, Federal Civilian & Cyber Security
Dell Federal**

Bob Nicholson is currently a Business Development Manager for the Dell Federal team with a concentration on Federal Civilian agencies and Cyber Security solutioning.

Prior to that Bob spent 15 years as a security practitioner within the federal government. For 10 of those years, he worked in the datacenter implementing many IT Security solutions and ultimately maturing business processes in order to substantiate a Security Operations Center. He then moved over to the CIO's office working directly for the CISO as the Director of Technical Operations where he led many governance initiatives including, but not limited to, Enterprise Penetration Testing Program, Data Loss Prevention Program, Static Code Analysis, Incident Response Process and Reporting, Trusted Internet Connections including Einstein 2 and 3 implementations, and implementing their CDM dashboard and reporting.