

Product Development

A Focus on Outcomes



Rahul Bafna
Senior Director of Product,
Provider Platform



Coulton Bunney
Director of Product Design



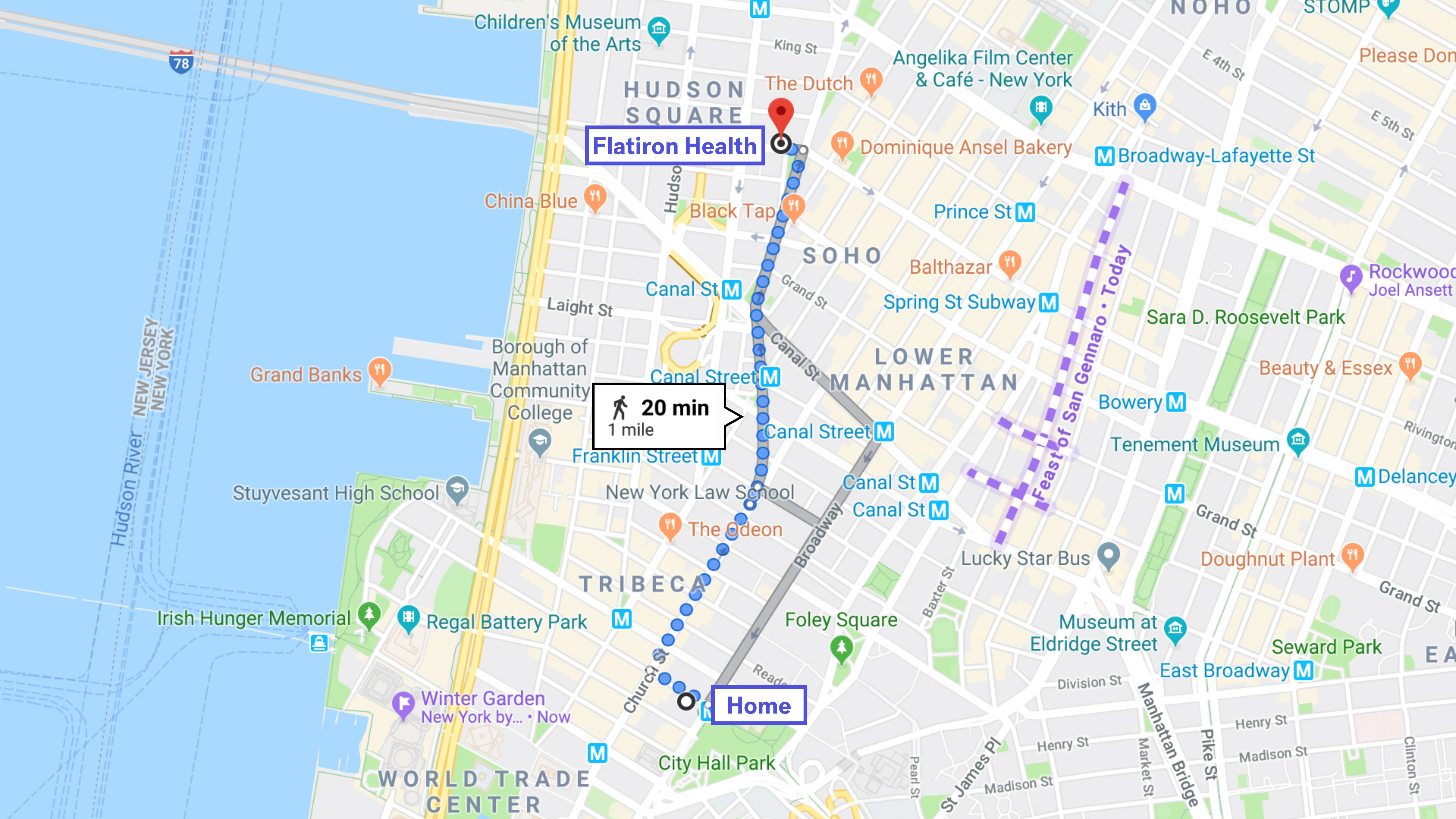
James Hamrick, MD
Senior Medical Director



Gail Airasian
Vice President of
Sales & Services



Allison Candido
Software Engineering
Manager



Flatiron Health

20 min
1 mile

Home

HUDSON SQUARE

SOHO

LOWER MANHATTAN

TRIBECA

WORLD TRADE CENTER

Hudson River
NEW JERSEY
NEW YORK

78

Flatiron Health

Home

HUDSON SQUARE

SOHO

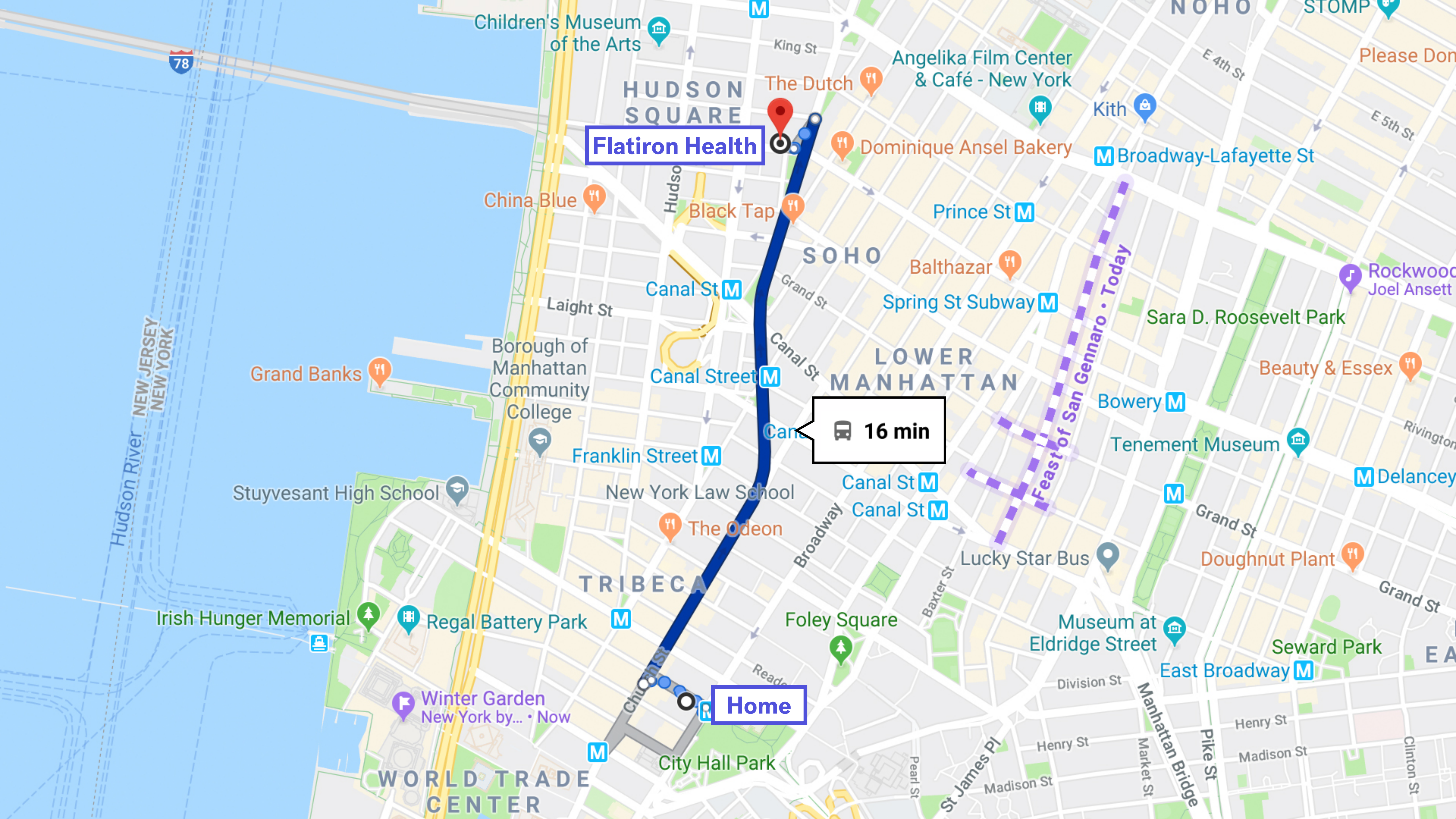
LOWER MANHATTAN

TRIBECA

WORLD TRADE CENTER

Hudson River
NEW JERSEY
NEW YORK

78



Flatiron Health

16 min

Home







START
MIDWEST
"The cure starts here."



CANCER & HEMATOLOGY
CENTERS OF WESTERN MICHIGAN

CANCER & HEMATOLOGY CENTERS OF WESTERN MICHIGAN

THANK YOU NURSES!
National Nurses Week 2019

Lemmen-Holton



Claire Burton
Mary Brown
Mickie Carlson
Nancy Conner
Nancy Curtis
Jan Eastburg
Alicia Flickema
Amy Flietstra
Kathy Froman
May Gaffin

Melissa Matice
Rachael McCuddy
Emily Meyer
Michelle Meyer
Ashlie Meyer
Tammie Meyer
Jacki Northrup
Sheila Northrup
Beth Northrup
Sarah Northrup
Stephanie Northrup
Alex Rye



CANCER & HEMATOLOGY
CENTERS OF WESTERN MICHIGAN

OUR CUSTOMER-CENTRIC OUTCOMES:



Improved
user efficiency



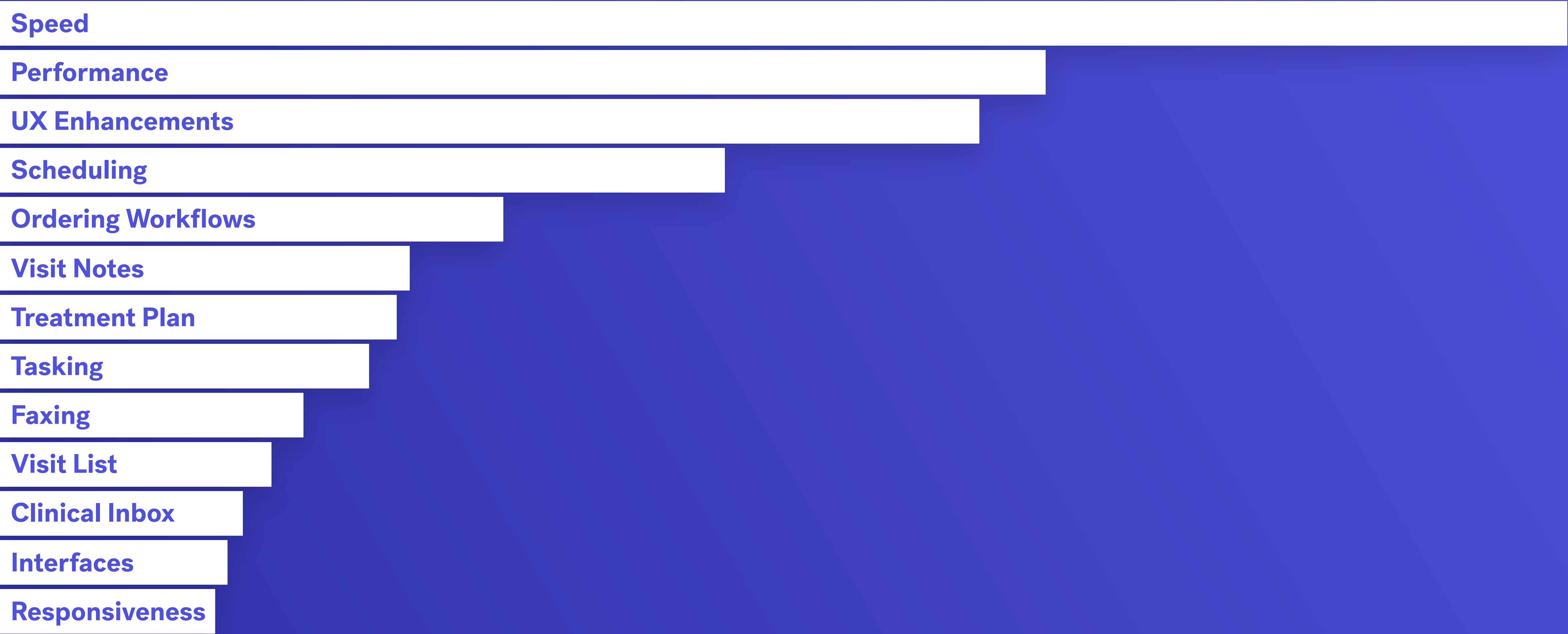
Increased
practice revenue



Better
patient outcomes

Customer Satisfaction Survey

Feedback Categories



FREQUENCY OF MENTIONS 



Reliability

Reliability

- ✓ Fewer disruptions
- ✓ Faster page load time
- ✓ Faster development

OUR CUSTOMER-CENTRIC OUTCOMES:



Improved
user efficiency



Increased
practice revenue



Better
patient outcomes

Diagnosis Lookup

Diagnosis Lookup

Patient Name: Morganstein, Andrew Benjamin (1234567)

DOB: 1/1/1945

Gender: Male

Diagnosis Lookup

CancelSave

Filters

Coding System: ☐ ICD-9 ☒ ICD-10

None selected

Search

1 frequently used

J44.9 - Chronic obstructive pulmonary disease, unspecified

Additional Codes

(Select any that apply from the list below.)

Group Inboxes

ONCOEMR
Home Group Inboxes
Main ▾ J Smith ▾

▼ SCHEDULING

All items 228

MY VIEWS

Rolling window 11

Radiology Orders 15

Assigned to Jacob 10

Today 17

SHARED VIEWS

Chemo 31

Outside 84

Red pod 86

Radiology 1

SCHEDULING

SORT: Appointment date, latest to earliest FILTERS: None appli...

CL1		06/20/2019
Mike Anderson		
LOCATION: American-Islamic Medical Centre		
DEMOGRAPHIC MD: Binder MD, Thomas		
ORDERING MD: Binder MD, Thomas		

CBC		06/20/2019
Mike Anderson		
LOCATION: American-Islamic Medical Centre		
DEMOGRAPHIC MD: Binder MD, Thomas		
ORDERING MD: Binder MD, Thomas		

CL1		06/13/2019
Mike Anderson		
LOCATION: American-Islamic Medical Centre		
DEMOGRAPHIC MD: Binder MD, Thomas		
ORDERING MD: Binder MD, Thomas		

CBC		06/13/2019
Mike Anderson		
LOCATION: American-Islamic Medical Centre		
DEMOGRAPHIC MD: Binder MD, Thomas		
ORDERING MD: Binder MD, Thomas		

CL1

[Mike Anderson](#)

No one assigned ▾
Go To Scheduler

Patient Info

MRN	14144
DOB	11/01/1947 (71)

CL1 Details

Appointment date	06/20/2019
Ordering MD	Binder MD, Thomas

Instructions

B *I* U | ☰ ☷ ⌵ ⌶ | ↶ ↷

L1 Phlebotomy

Comment	-
Reason (ICD)	-
Planned duration (mins)	60
CPT® code	*

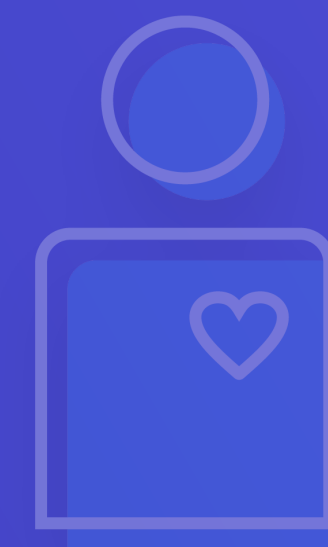
OUR CUSTOMER-CENTRIC OUTCOMES:



Improved
user efficiency



Increased
practice revenue



Better
patient outcomes



ONCOEMR

HomeGroup Inboxes

Los AltosJ. Smith

InboxSearch

GENERAL

PATIENT CHART

LABS & VITALS

NURSE

ONCOBILLING

Billing

Financials

Billing

Pending ApprovalPending SubmissionEDI ErrorsPaymentsAccounts ReceivableReportsMore

New paymentFind check

Filters

100 per page1 - 100 of 939

Source	Check #	From	Date	Amount	Unallocated	Status	Notes
Ins	10253	Blue Cross of California	12/31/2019	\$ 345,678.00	\$ 345,678.00	New	
Ins	10253	Blue Cross of California	12/31/2019	\$ 4,200.00	\$ 90.00	In Process	
Ins	10253	Medicare	12/31/2019	\$ 345,678.00	\$ 345,678.00	In Process	
Pat	Sz618411	Johnson, Patrick (092018)	8/20/2019	\$ 345,678.00	\$ 0.00	In Process	
Ins	10557	United Healthcare	12/31/2019	\$ 345,678.00	\$ 1,200.00	In Process	Notes go here
Ins	10253	Blue Cross of California	12/31/2019	\$ 345,678.00	\$ 0.00	In Process	
Ins	10253	Blue Cross of California	12/31/2019	\$ 345,678.00	\$ 300.00	In Process	Notes go here
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Ins	10253	Blue Cross of California	12/31/2019	\$ 345,678.00	\$ 345,678.00	In Process	
Pat	10984	Smith, John (458293)	11/17/2019	\$ 400.00	\$ 400.00	In Process	
Ins	29301	Blue Cross of California	12/31/2019	\$ 345,678.00	\$ 345,678.00	New	
Ins	10238	Blue Cross of California	12/31/2019	\$ 345,678.00	\$ 0.00	In Process	
Ins	10253	Medicare	12/31/2019	\$ 5,678.00	\$ 5,678.00	In Process	Notes go here



OUR CUSTOMER-CENTRIC OUTCOMES:



Improved
user efficiency



Increased
practice revenue



Better
patient outcomes

CareSpace

CareSpace

HealthLabsAppointmentsMessagesResources

Andrew

Health

AM

Andrew Morganstein

Age67

Date of birth1/17/1951

Your next appointment

MONDAY SEPTEMBER 23, 2019

8:30 AM

Labs; Visit with Christopher McCauley, MD; Infusion

Los Altos Office

Recent lab results

Lab reports

Lab trends

Your lab results will be available approximately 4 business days after your appointment. You may receive lab results before your provider has reviewed them. If your results require explanation, a provider will contact you.

Wednesday September 30

View all results >

CBC (6 results to review)

WBC; Lymph%; MONO%; Gran%; Lymph#; MONO#; Gran#; RBC; Hgb; HCT; MCV; MCH; MCHC; RDW; Plat; MPV

SPEP (0 results to review)

Total Protein; Albumin; ALPHA 1 GLOBULIN; ALPHA 2 GLOBULIN; BETA 2 GLOBULIN; GAMMA GLOBULIN; ABNORMAL PROTEIN BAND 1; I

Monday August 19

View all results >

CBC (3 results to review)

WBC; Lymph%; MONO%; Gran%; Lymph#; MONO#; Gran#; RBC; Hgb; HCT; MCV; MCH; MCHC; RDW; Plat; MPV

LDH Total (0 results to review)

LDH

Documents

Name	Type	
Managing cancer	Patient education	Aug
Nurse Note	Nurse note	Aug
Script for Symbicort	Prescriptions	Aug
Work Release	Forms/Letters	Jul
Nurse Note	Nurse note	Aug

5:15 LTE

carespaceportal.com

CareSpace

Appointments

Note from Flatiron Demo:

Remember to bring a list of your current medications and copay.

SEP 16

SEP 23

SEP 30

OCT 7

OCT 14

OCT 21

MONDAY SEPTEMBER 30, 2019

Los Altos Office

1522 Hillview Drive Suite 420,
Los Altos CA 94024-5300

9:00 AM–9:20 AM

Visit with Janet zAltos-Donagan

9:30 AM–9:45 AM

Labs

10:15 AM–12:15 PM

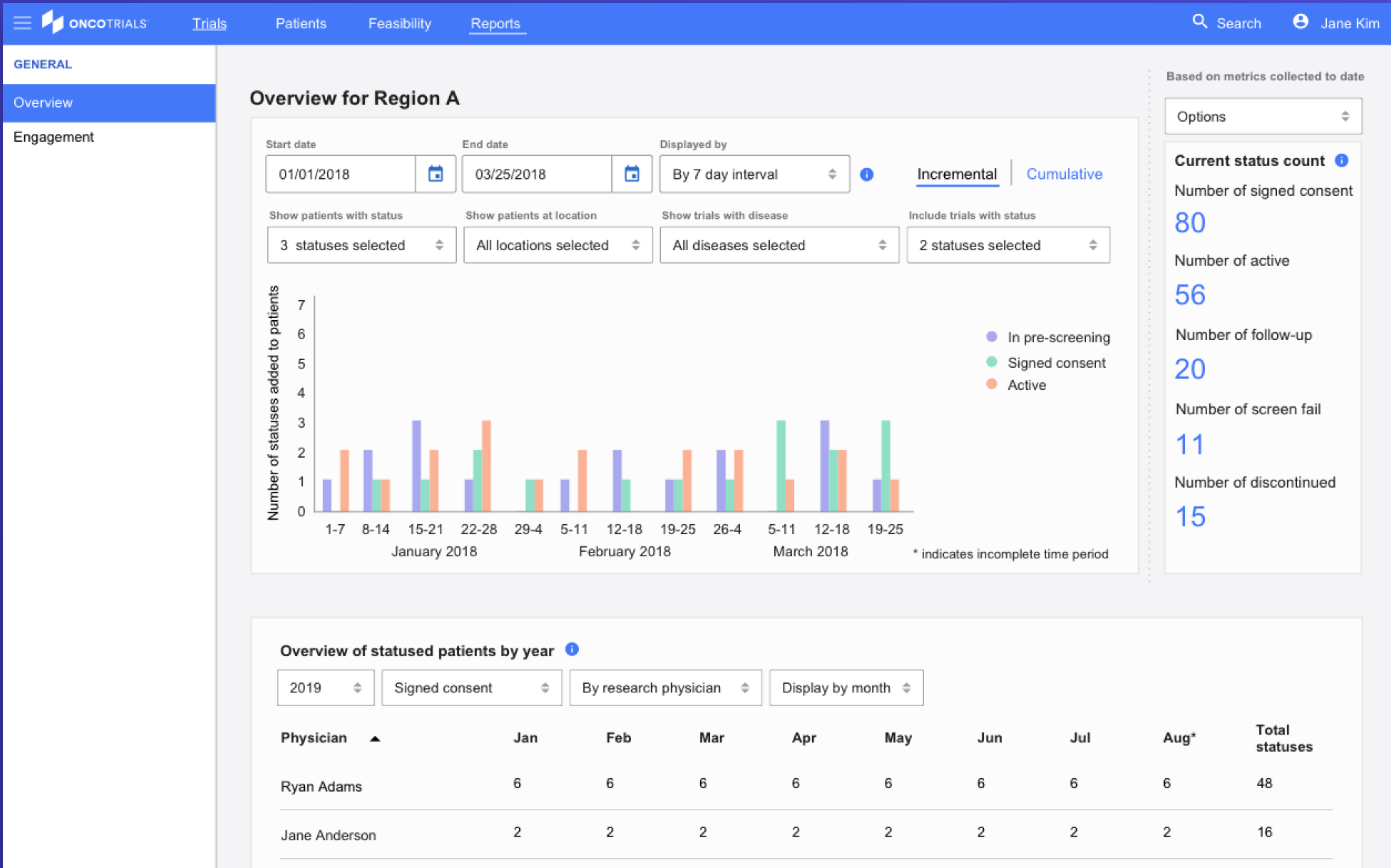
<

>

📄

📖

📁





Clinical Workflow

Patient Portal

Practice Management

Research

CareSpace

 REVENUE CYCLE
MANAGEMENT

 ONCOBILLING®

 ONCOTRIALS®

 ONCOEMR®

69
employees

+58
Flatiron employees

127
employees



























●
FEB
2018

.....●
SEPT
2019

ACROSS THESE TEAMS:

Product Management
Engineering
Quality Assurance
Product Design
Data Insights
Clinical Oncology

Coming
Soon

	 Clinical	 Operational	 Financial	 Research
Reliability & Performance improvements				
Drug search improvements				
Order History				
Configurable Patient Header				
Scheduling Group Inbox				
Prior Auth Group Inbox				
NGS Orders & Results				
Formulary Updates				
Dose Recalculation				
Tasking 2.0				
Patient Messaging in CareSpace				
Accounts Receivable Improvements				
Payment Posting Improvements				
Claims Scrubber				
Prior Auth Group Inbox				
Inferred Metastatic status				
Inferred Biomarkers				
Past Medical History				
Concomitant Medications				

Clinical Efficiency



Coulton Bunney
Director of Product Design



James Hamrick, MD
Senior Medical Director

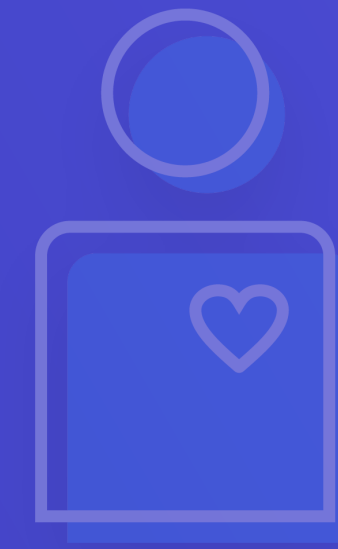
OUR CUSTOMER-CENTRIC OUTCOMES:



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Better
patient outcomes



SECRET
⚡ **SAUCE**

— INGREDIENTS —

Clinical · Product
Design · Engineering
Industry Expertise

user-centered design





~260
inbox
items

Inbox

Inbox for:

McCauley M.D., Christopher

Big6 Spotlight

SeeYourChart® Mail

Close

Unapproved Drug Orders: 10 for 8/23/2019

Prev

Next

Today

8/23/2019

Show

For Your Signature (3)

Hide

Catch Up

8/16/2019

Select All	Post Date ▲	Patient	Doc Date	Category (Show: --All--)	Name
<input type="checkbox"/>	6/18/2018	Bryant, Jane Elaine (12379)	6/18/2018	GenomicData	FoundationOne Results
<input type="checkbox"/>	2/22/2019	Jones, Fred (123789)	2/22/2019	Pain assessment	Pain assessment v1
<input type="checkbox"/>	4/10/2019	Allen, Angie M (D10001)	6/21/2019	Care Plan Oversight	Testing

Tasks For Me: (3)

Tasks I assigned: (7)

New

My Messages (30)

Show

Unsigned Documents That I Created (32)

Review Lab Reports (21)

Hide

Catch Up

8/16/2019

All (21)

Normal (11)

Abnormal (10)

Scan/Fax/Import (0)

Critical (0)

Flagged for review (0)

Sign all normal results

Radiology Documents (19)

Visit Charges to Complete (4)

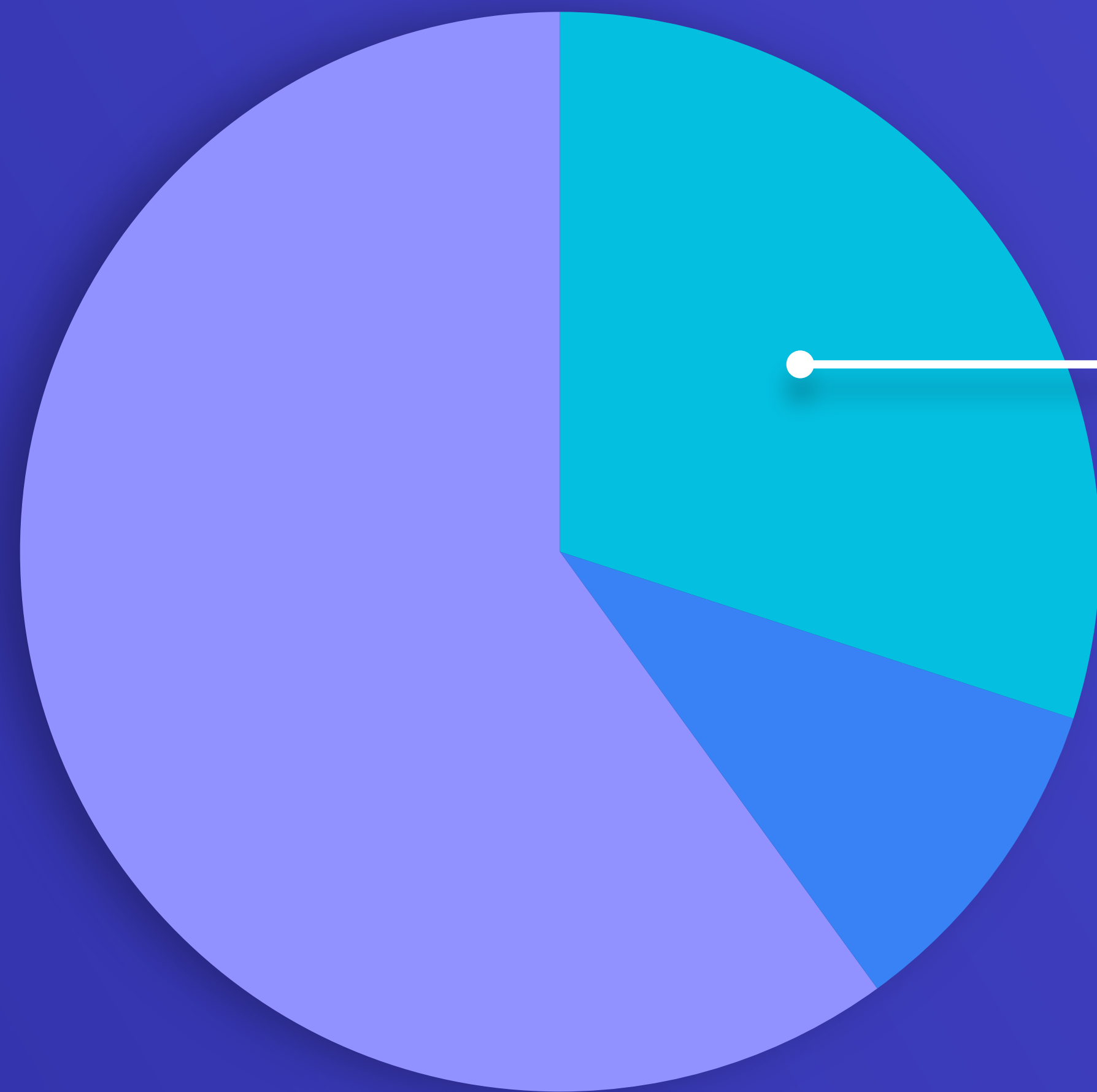
Hide

Sign Selected

Catch Up

8/16/2019

Select All	Visit Date ▼	Patient	ICD Code	ICD10 Code	Charge Code
<input type="checkbox"/>	8/14/2019	Allen, Angie M	C50.011	C50.011	Add Charge
<input type="checkbox"/>	8/6/2019	Stark, Tony	C18.2	C18.2	Add Charge
<input checked="" type="checkbox"/>	8/5/2019	Angelo Test, Chas	C17.2	C50.011	Est. Pathology (99914)



“Haven’t I seen
this already?”

ALL INBOX ITEMS



Sign visit note

Username

McCauley M.D., Christopher

Password

Next signer

Not required

Sign additional documents for this patient (all selected)

<input checked="" type="checkbox"/>	Category	Name		Date
<input checked="" type="checkbox"/>	Radiology	CT Scan		9/01/2019
<input checked="" type="checkbox"/>	Lab	CBC		8/01/2019
<input checked="" type="checkbox"/>	Lab	CMP		7/01/2019
<input checked="" type="checkbox"/>	Pathology	Bone Marrow		6/15/2019
<input checked="" type="checkbox"/>	Lab	CBC		6/05/2019

Cancel

Sign

REMOVED
ALL ORAL CHEMOTHERAPY and
ADJUVANT USE INHERITING BENEFITS
must be accompanied by a SECOND
CONSENT as the patient's last. Please
send patient to the treatment room when
proceeding or return to patient to
return the consent.



EXAM
16



Import a document



Andrew Benjamin Morganstein M -123456 - 09/06/1944 (75)

File*

Choose File

CBC-AndrewBenjamin-08/25/2019.PDF ✓

☐ This file is encrypted. ⓘ

Category*

Lab Result

Document name*

CBC 08/27/2019

Document date*

Thurs, 08/27/2019



Route document to*

McCauley M.D., Christopher

☒ This document has a handwritten signature by the selected physician. ⓘ

Comment

Cancel

Import

260 → 180

inbox items



“Someone else needs to do something.”

ALL INBOX ITEMS

OncoEMR® - Task

Send

Cancel

To:

Recents: [Me](#)

Date Due:



None, Stat, ASAP, Tomorrow, 1 Wk, 4 Wks, B4 Nxt Visit

Priority:

Normal

Patient:

Current

Find

None (not patient specific)


Subject:

New Message:


[illegible]


Task

☒ Show in chart

 Ali Fugaro

In progress

 ASAP

 **Andrew Benjamin Morganstein** Male – #123456 – 12/31/1956 (63)

×

Ali Fugaro

×

Coulton Bunney

×

Jane Jones

+ Add recipient

AF

Appointment scheduled for next Tuesday.

Send and Complete

Send

AF

Ali Fugaro Today, 7/11/2019, 12:34 PM

Assigned to self

Status changed to In Progress

CB


Coulton Bunney Today, 7/11/2019, 9:34 AM


Pls call patient and schedule an MD visit. CBC lower than expected.


Due date set to ASAP


Task


☒ Show in chart


 Ali Fugaro


 In progress

 ASAP

 **Andrew Benjamin Morganstein** Male – #123456 – 12/31/1956 (63)

 Ali Fugaro

 Coulton Bunney

 Jane Jones

+ Add recipient

AF

Appointment scheduled for next Tuesday.

Send and Complete

Send

AF

Ali Fugaro Today, 7/11/2019, 12:34 PM

Assigned to self

Status changed to In Progress

CB

Coulton Bunney Today, 7/11/2019, 9:34 AM

Pls call patient and schedule an MD visit. CBC lower than expected.

Due date set to ASAP

Multiple recipients

Task

☒ Show in chart

Ali Fugaro

In progress

ASAP

Andrew Benjamin Morganstein

Male – #123456 – 12/31/1956 (63)

×

Ali Fugaro

×

Coulton Bunney

×

Jane Jones

+ Add recipient

AF

Appointment scheduled for next Tuesday.

Send and Complete

Send

AF

Ali Fugaro Today, 7/11/2019, 12:34 PM

Assigned to self

Status changed to In Progress

CB

Coulton Bunney Today, 7/11/2019, 9:34 AM

Pls call patient and schedule an MD visit. CBC lower than expected.

Due date set to ASAP

Assignment + status

Task

☒ Show in chart

Ali Fugaro

In progress

ASAP

Andrew Benjamin Morganstein

Male – #123456 – 12/31/1956 (63)

Ali Fugaro

Coulton Bunney

Jane Jones

+ Add recipient

AF

Appointment scheduled for next Tuesday.

Send and Complete

Send

AF

Ali Fugaro

Today, 7/11/2019, 12:34 PM

Assigned to self

Status changed to In Progress

CB

Coulton Bunney

Today, 7/11/2019, 9:34 AM

Pls call patient and schedule an MD visit. CBC lower than expected.

Due date set to ASAP

Threaded messages

Inbox improvements

Sign visit note

Username

McCauley M.D., Christopher

Password

Next signer

Not required

Sign additional documents for this patient (all selected)

<input checked="" type="checkbox"/>	Category	Name		Date
<input checked="" type="checkbox"/>	Radiology	CT Scan		9/01/2019
<input checked="" type="checkbox"/>	Lab	CBC		8/01/2019
<input checked="" type="checkbox"/>	Lab	CMP		7/01/2019
<input checked="" type="checkbox"/>	Pathology	Bone Marrow		6/15/2019
<input checked="" type="checkbox"/>	Lab	CBC		6/05/2019

Cancel

Sign

Import a document

Andrew Benjamin Morganstein M -123456 - 09/06/1944 (75)

File*

Choose File

CBC-AndrewBenjamin-08/25/2019.PDF

☐ This file is encrypted.

Category*

Lab Result

Document name*

CBC 08/27/2019

Document date*

Thurs, 08/27/2019

Route document to*

McCauley M.D., Christopher

☒ This document has a handwritten signature by the selected physician.

Comment

Cancel

Import

Task

☒ Show in chart

Ali Fugaro

In progress

ASAP

Andrew Benjamin Morganstein Male – #123456 – 12/31/1956 (63)

Ali Fugaro

Coulton Bunney

Jane Jones

+ Add recipient

AF

Appointment scheduled for next Tuesday.

Send and Complete

Send

AF

Ali Fugaro

Today, 7/11/2019, 12:34 PM

Assigned to self

Status changed to In Progress

CB

Coulton Bunney

Today, 7/11/2019, 9:34 AM

Pls call patient and schedule an MD visit. CBC lower than expected.

Due date set to ASAP

Regimen Selection

New flowsheet

Andrew Benjamin Morganstein

Male – #123456 – 12/31/1956 (63)

✓

Select diagnosis

Non-Small Cell Lung Cancer
(Thorax) [Edit](#)

2

Select regimen

Search for regimen

Q

All libraries

All505

Preferred2

☒ Show clinical trials

4 regimens that match disease

Library

CARBOplatin AUC 5 + Etoposide 100 mg/m2 IV q3w x 6 cycles/

PREFERRED

Practice

CARBOplatin AUC 6 + Pemetrexed 500 mg/m2 + Bevacizumab 15 mg/kg q3w x 6 cycles

Practice

CARBOplatin(6)D1-Pemetrexed(500)D1-Bevacizumab(15)D1 Q21D

Practice

Carbo AUC=5/Taxol 175 mg/m2 q21d x 6 x cycles

Practice

501 other regimens

Library

Adriamycin 60 mg/m2 /Cytosan 600 mg/m2 q 2wkx 4 then Taxol 175/m2 q2wkx4 dose dense neulasta

CLINICAL TRIAL

Practice

Clinical Trial SWOG 0421 “Phase III Study of Docetaxel and Atrasentan versus Docetaxel and Placebo.

CLINICAL TRIAL

Practice

HR 51 - MEDI7247 - Days 1, 8, 15 Fractionated Dosing Schedule (Myeloma)

CLINICAL TRIAL

Practice

Adjuvant Tamoxifen 20 mg q day/ Follow up q 3 months x 2 years then q 6 months x 3 years

PREFERRED

Practice

3 Month follow up with outside labs and scans

Practice

@ AKYNZEO (netupitant/palonosetron) for HEC, including cisplatin-based regimens

Practice

Aranesp 200 mcg q2wk

Practice

Aranesp 300 mcg weekly

Practice

Autologous Stem Cell Transplantation

Practice

Resources

NCCN Guidelines® for Non-Small Cell Lung Cancer

NCCN Guidelines® Homepage

UpToDate®

①

Select
evidence-based
regimen



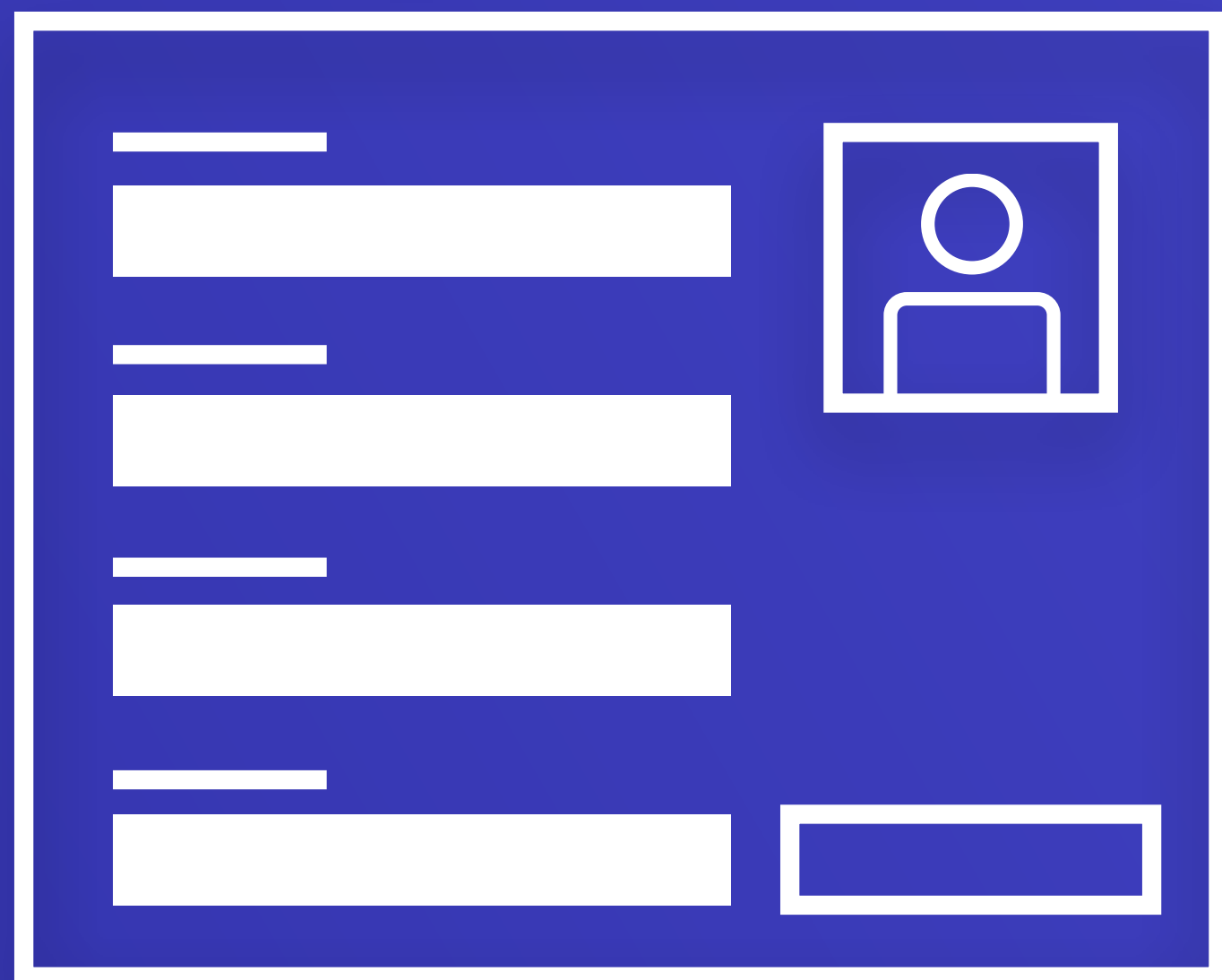
②

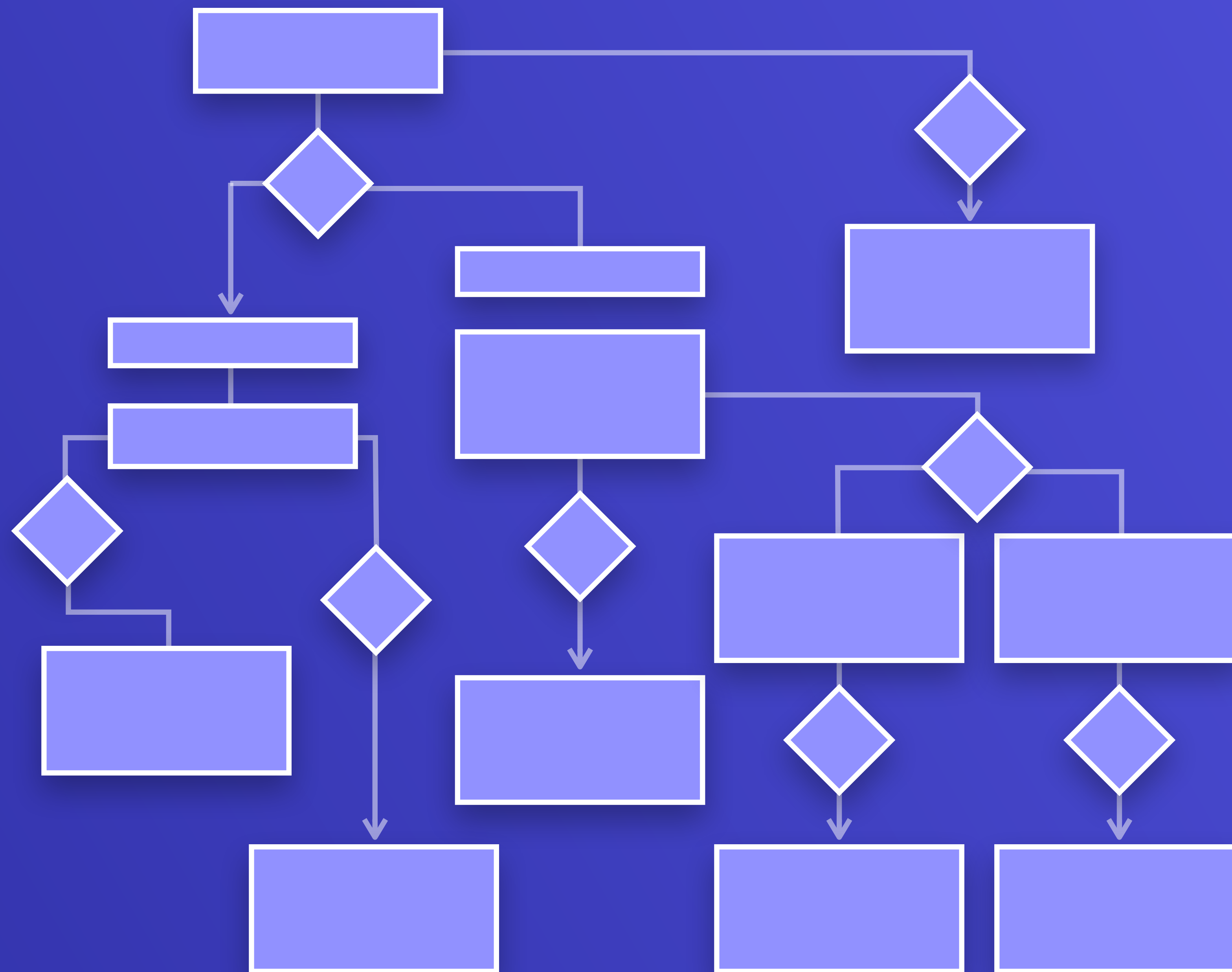
Ensure proper
concordance
documentation



③

Receive
authorization and
reimbursement





Financial Results



Gail Airasian

Vice President of
Sales & Services



Allison Candido

Software Engineering
Manager

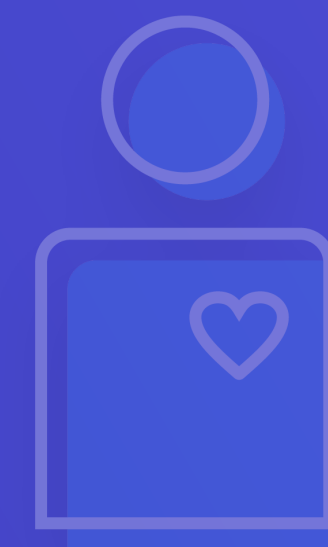
OUR CUSTOMER-CENTRIC OUTCOMES:



Improved
user efficiency



Increased
practice revenue



Better
patient outcomes



SECRET
⚡ **SAUCE**

— INGREDIENTS —

Clinical · Product
Design · Engineering
Industry Expertise







Clinical Workflow

Patient Portal

Practice Management

Research



REVENUE CYCLE
MANAGEMENT



ONCOBILLING®



ONCOEMR®


```

    value = float(Value)
    tmpFormat = 14 #Replace string by value's QA temp
    tmpString = tempString.replace("czDataType",
    str(key)) tempString = tempString.replace("czData",
    str(int(value*pow(10,14-tmpFormat)))) tempString = temp
    elif(typeOfFID == "BUFFER"): s = value dataCal =
    tempString = tempString.replace("czFieldID",str(key)) tempStri
    elif(typeOfFID == "ASCII_STRING"): s = value dataCal
    tempString = tempString.replace("czData",
    if "<name value=" in line and flagCheckRicname
    group(1) if "</Message>" in line: myEvent = "RT_CHA
    +onlyFilename+"\n" if typeOfFile == "RT": bu
    If not os.path.exists("Input4RTAVTEST/"): shuti
    searchObj =

```






URGENT CARE CLINIC

PATIENT: ALLISON CANDIDO

DATE	SERVICE DETAILS	CHARGES	INSURANCE PAID	PATIENT BALANCE
05/16/18	OFFICE/OUTPATIENT VISIT (99214)	\$500.00	\$0.00	\$500.00

TOTAL BALANCE DUE:	\$500.00
---------------------------	-----------------

PATIENT: ALLISON CANDIDO

DATE	SERVICE DETAILS	CHARGES
05/16/18	OFFICE/OUTPATIENT VISIT (99214)	\$500.00

TOTAL BALANCE DUE:

9:41

Delete All



Jimmy >

Cancel

Too bad you can't deflate the balls in fantasy football... maybe your team would do better if you could

Brady to Gronk all day

iMessage
Today 9:38 AM

Hey I got charged a 99214 for a 5 minute visit, cut a splinter out of my heel. Haven't hit my deductible yet... should I dispute? 🤔

Sounds like upcoding, ask for supporting documentation

World-class software engineers



Experienced oncology experts





ONCOEMR

Home

Group Inboxes

Los Altos

J. Smith

Inbox

Search

GENERAL

Visit lists

Scheduler

Reports

New task

PATIENT CHART

Demographics

Summary

Insurance

Documents

Treatment plan

InHouse Rx

Orders

Visit notes

Referrals

Text note

LABS & VITALS

Collection record

Lab results

Vital signs

NURSE

MAR

Superbill

ONCOBILLING

Billing

Financials

Billing

Process files

Find Claim

EOD/EOM

Pending Approval

Pending Submission

EDI Errors

Payments

Accounts Receivable

Reports

More

New payment

Find check

Filters

100 per page

1 -100 of 939

<

>

Source	Check #	From	Date	Amount	Unallocated	Status	Notes
Ins	10253	Blue Cross of California	12/31/2019	\$ 345,678.00	\$ 345,678.00	New	
Ins	10253	Blue Cross of California	12/31/2019	\$ 4,200.00	\$ 90.00	In Process	
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Pat	Sz618411	Johnson, Patrick (092018)	8/20/2019	\$ 345,678.00	\$ 0.00	In Process	
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Ins	10238	Blue Cross of California	12/31/2019	\$ 345,678.00	\$ 0.00	In Process	
Ins	10253	Medicare	12/31/2019	\$ 5,678.00	\$ 5,678.00	In Process	Notes go here

ONCOBILLING® Payment Posting

Code (Qty) [Mod] / Alert Description	
✔ Complies with rules	
80053 (1) CMP	
⚠ Unexpected payment amount	1 more
✔ Complies with rules	
✔ Complies with rules	

 **ONCOBILLING®**

Payment Posting

200+

billers in the
OncoBilling network

230

years in-house experts'
combined experience

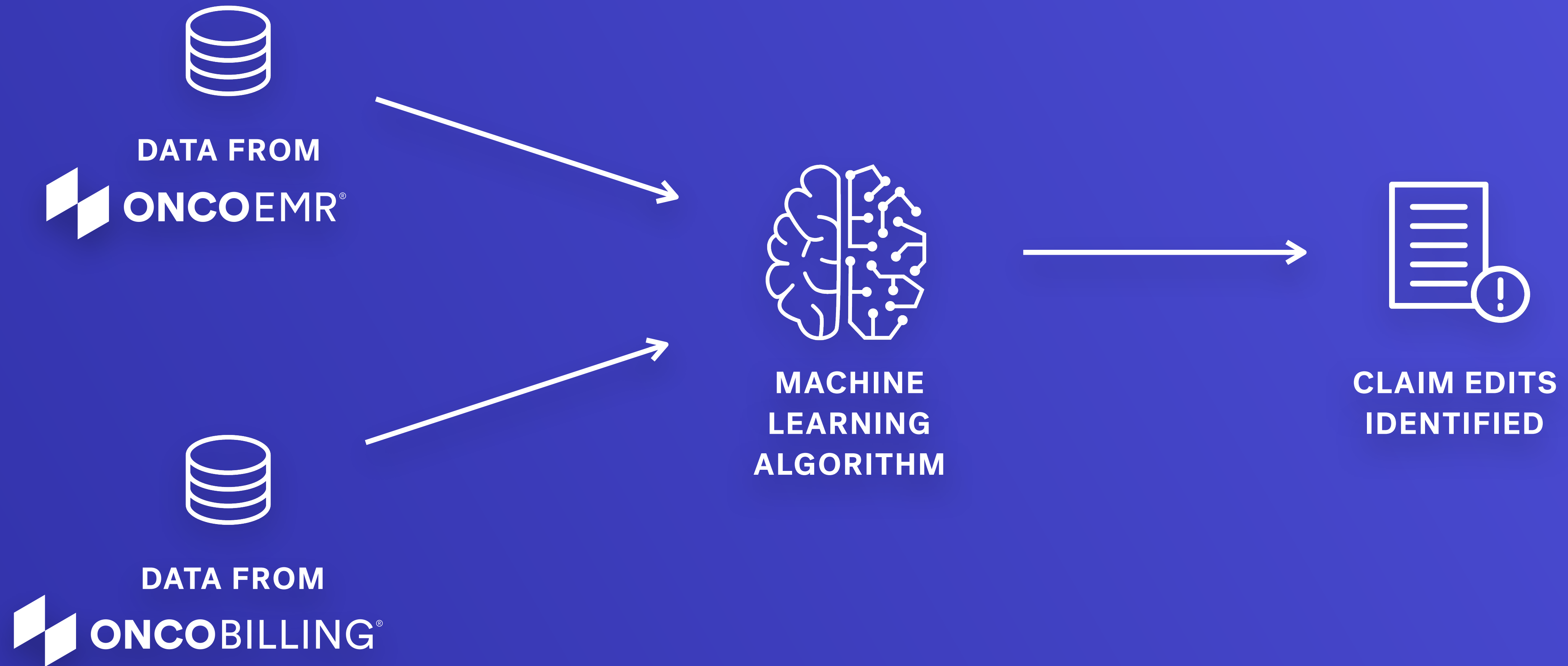
1.2M

payment charges
analyzed to date

ONCOBILLING® Accounts Receivable

<div>ONCOEMR®</div> <div>HomeGroup Inboxes</div> <div>Los AltosYuki.C</div> <div>InboxSearch</div> <div>GENERAL</div> <div>Visit lists</div> <div>Scheduler</div> <div>Reports</div> <div>New task</div> <div>PATIENT CHART</div> <div>Demographics</div> <div>Summary</div> <div>Documents</div> <div>Treatment plan</div> <div>Orders</div> <div>Visit notes</div> <div>Text note</div> <div>Care plan</div> <div>Research</div> <div>LABS & VITALS</div> <div>Collection record</div> <div>Lab results</div> <div>Vital signs</div> <div>NURSE</div> <div>MAR</div> <div>Superbill</div> <div>ONCOBILLING</div> <div>Billing</div> <div>Financials</div>	<div><div>Billing</div><div>Process filesFind ClaimEOD/EOM</div><div>Pending ApprovalPending SubmissionEDI ErrorsPaymentsAccounts ReceivableReportsMore</div><div>Days in AR : 0-3031-6061-9091-120121+Total</div><div>26.5 : \$1,214,176\$236,233\$53,350\$30,631\$112,570\$1,022,360Based on Selected Filters</div><div>Set Follow Up DateAssign TicketsChange Status3 filters selected100 per page1 - 100 of 939</div></div>								
	<input type="checkbox"/>	Patient	Ticket	Service date ↑	Current payer	Balance	Status	Last Submission ↑	To Follow up ↑
	<input type="checkbox"/>	Herrera, Robert 1234567	100017	5/19/19	Medicare	\$3,057	Processing	6/17/19	9/17/19
	<input type="checkbox"/>	Herrera, Robert 1234567	100017	5/19/19	Medicare	\$3,057	Processing	6/17/19	9/17/19
	<input type="checkbox"/>	Jordan Sharon 1234567	129392	3/06/19	United Healthcare	5,600	Denied	7/02/19	9/18/19
	<input type="checkbox"/>	Smith, Lawrence 1234567	100017	5/19/19	Medicare	\$3,057	Pending Payment	6/17/19	9/17/19
	<input type="checkbox"/>	Herrera, Robert 1234567	100017	5/19/19	Medicare	\$3,057	Processing	6/17/19	9/17/19
	<input type="checkbox"/>	Martin, Christine 1234567	100017	5/19/19	Blue Cross Blue Shield	\$5,720	Rebilled	6/17/19	9/25/19
	<input type="checkbox"/>	Herrera, Robert 1234567	100017	5/19/19	Medicare	\$3,057	Processing	6/17/19	9/17/19
	<input type="checkbox"/>	Herrera, Robert 1234567	100017	5/19/19	Medicare	\$3,057	Appeal Submitted	6/17/19	9/17/19
	<input type="checkbox"/>	Herrera, Robert 1234567	100017	5/19/19	Medicare	\$3,057	Processing	6/17/19	9/17/19

Claim Scrubber





Clinical Workflow

Patient Portal

Practice Management

Research



REVENUE CYCLE
MANAGEMENT



ONCOBILLING®



ONCOEMR®





To Do

- bills & payer escalations
- get xray installed
- deal with mouse!

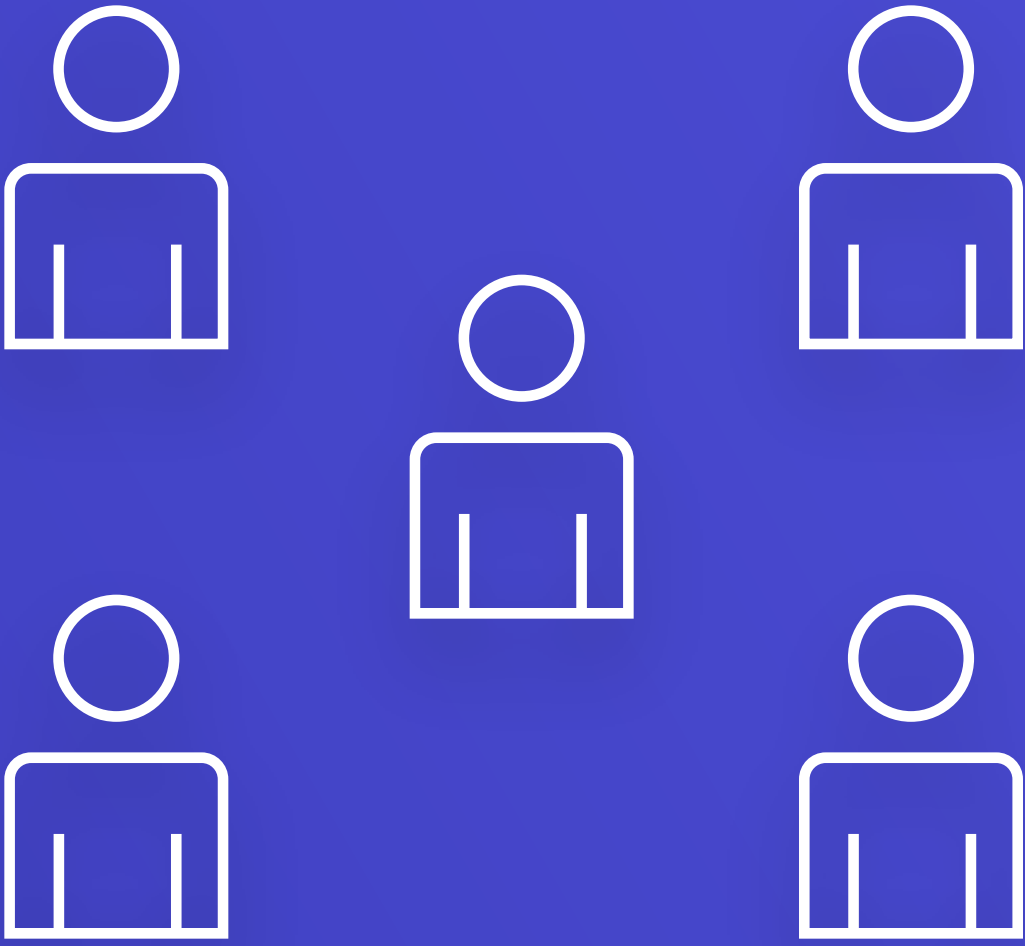
Prior Authorization

Prior Authorization

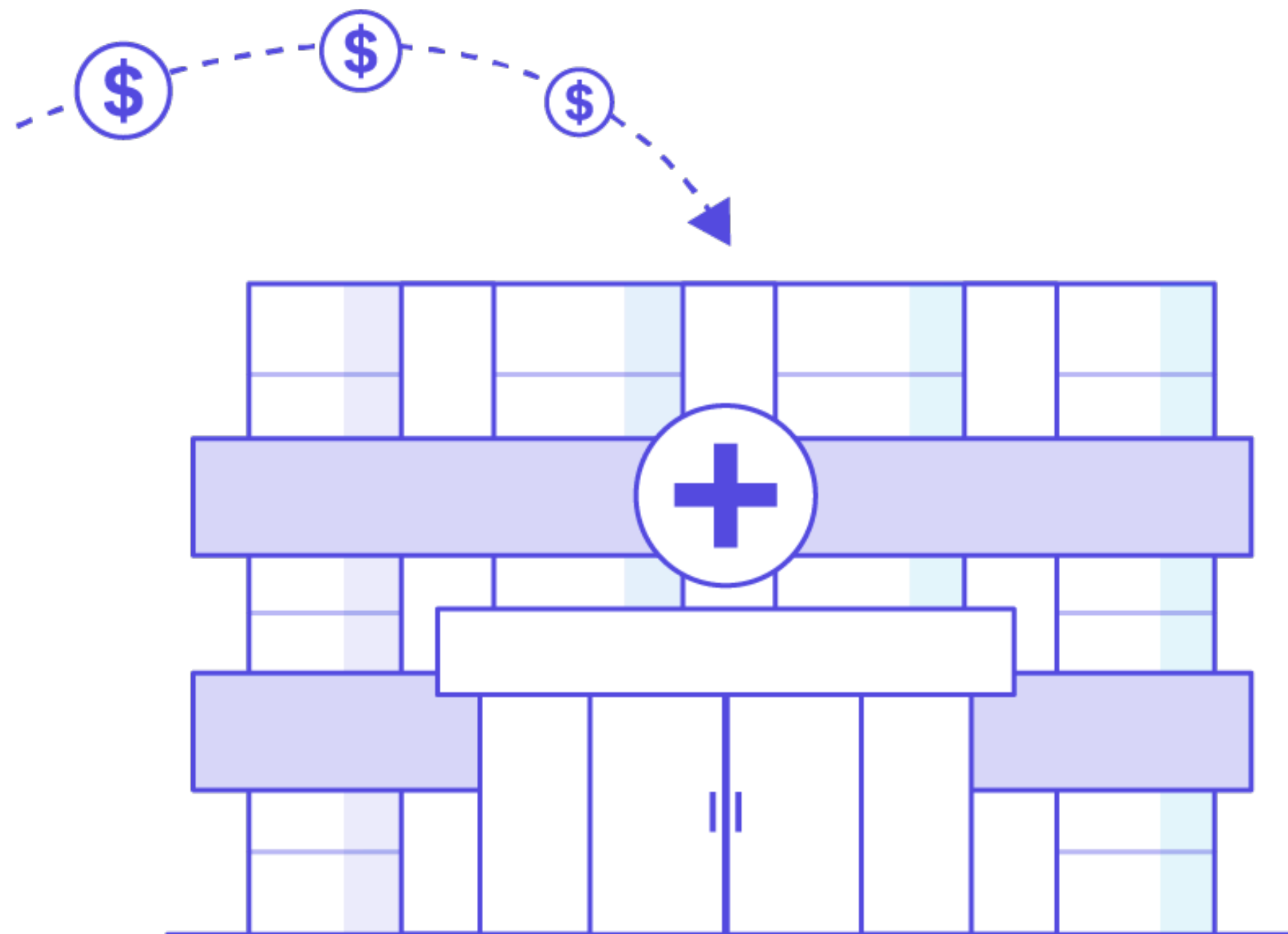
17 process steps

10 decision points

4 – 5 staff



REVENUE CYCLE MANAGEMENT



- ✓ **Optimize operations**
- ✓ **Accelerate cash**
- ✓ **Drive revenue expansion**
- ✓ **Focus on your patients**

Chronic Care Management

Chronic Care Management

1,700+

patients

\$500K+

new revenue



Results

10%

average monthly
collections increase

10%

AR days
reduction

25%

120+ days AR
aging reduction

80%

bill lag
reduction

WEST Cancer Center

40th
ANNIVERSARY

WEST
CANCER CENTER
& RESEARCH INSTITUTE

partner of  OneOncology™

OUR CUSTOMER-CENTRIC OUTCOMES:



Improved
user efficiency



Increased
practice revenue



Better
patient outcomes



ONCOCLOUD '19
presented by **flatiron**

Welcome Reception

Palm Park Terrace
Fairmont Austin
Level 7
6:00pm – 9:00pm

