### NAVIGATING THE GREAT LINKEDIN MAKEOVER OF 2017

in

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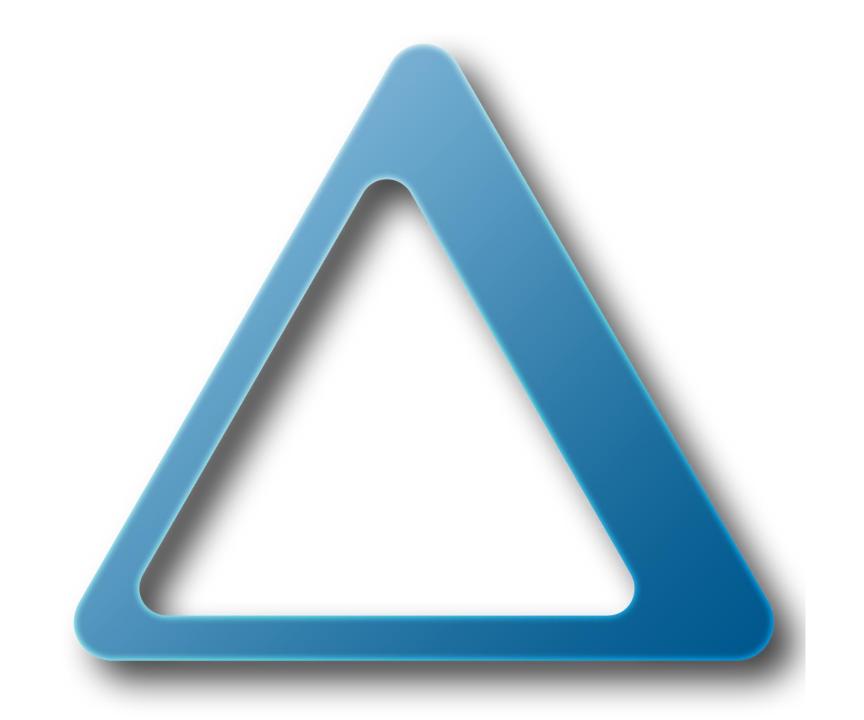
LNKD LISTED NYSE. **Linked in** Now connected to the NYSE

PNYSE Euronext

LNKD LISTED NYSE.















### **COMPETITIVE ADVANTAGE**









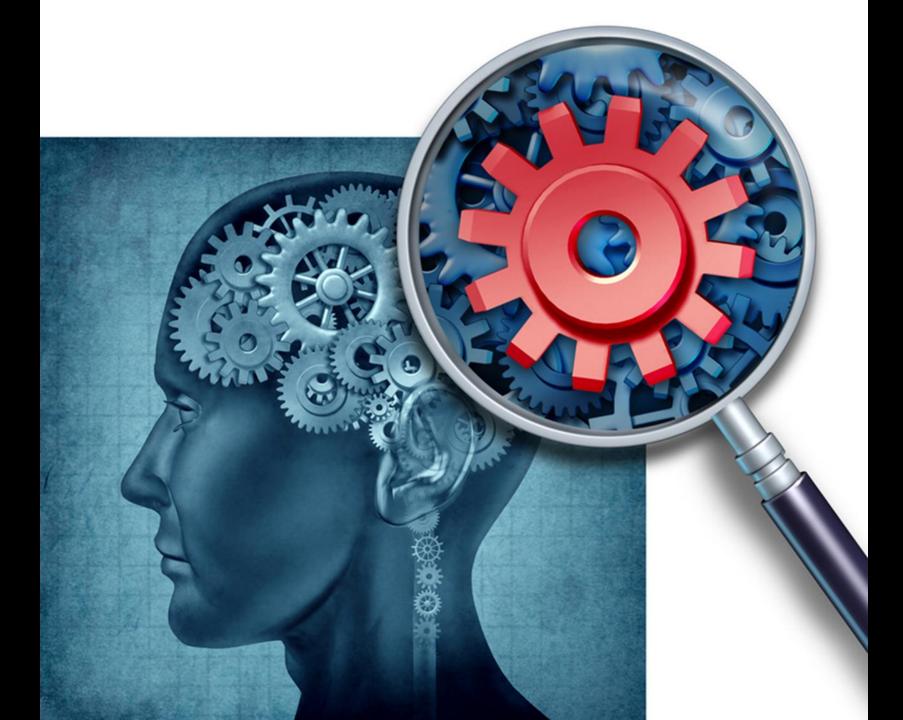




# THE DECISION ON YOU

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# Your success on LinkedIn, however you define it, is directly proportional to the impact and reach of your profile.



DOMINANT ASPECT OF VALUE

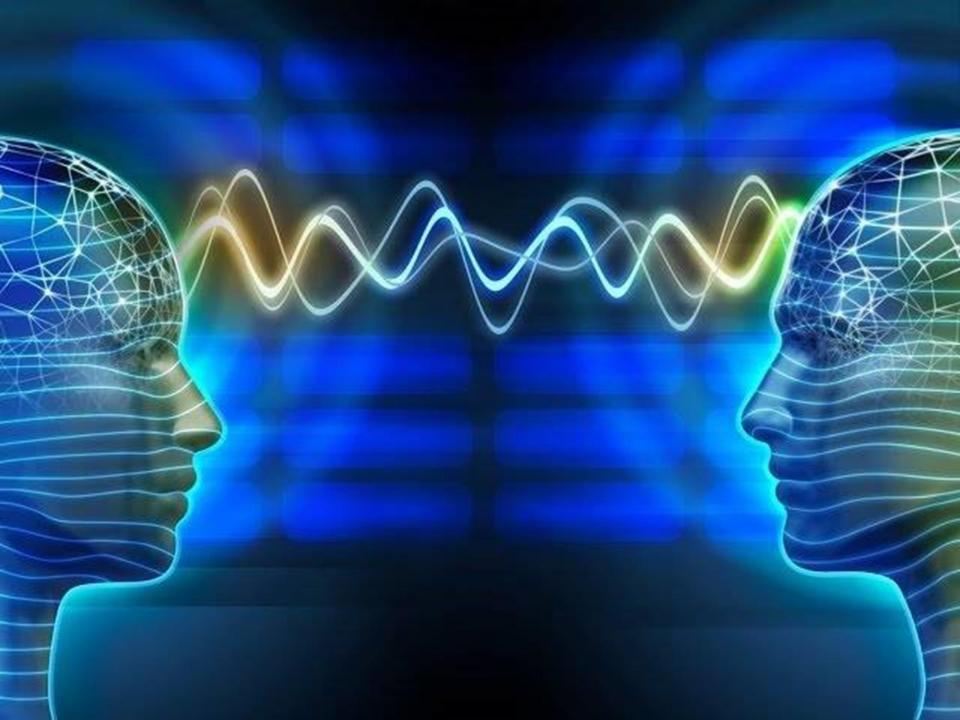
# WHAT ARE YOU ES KNOWN **FOR IN BUSINESS?**













Who's Viewed <mark>your</mark> LinkedIn Profile?

<sup>66</sup> Pay attention to who's
viewed your LinkedIn profile.
It is the single best targeted
list that you can generate.

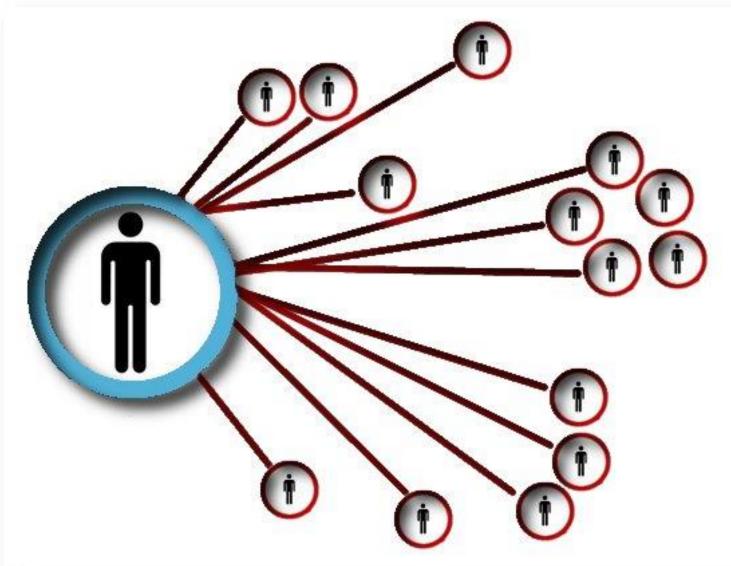




"I'd like to add you to my professional network on LinkedIn."

~ The LinkedIn User That Just Does Not Care

### THE INTERNAL AUDIT OF YOUR LINKEDIN NETWORK

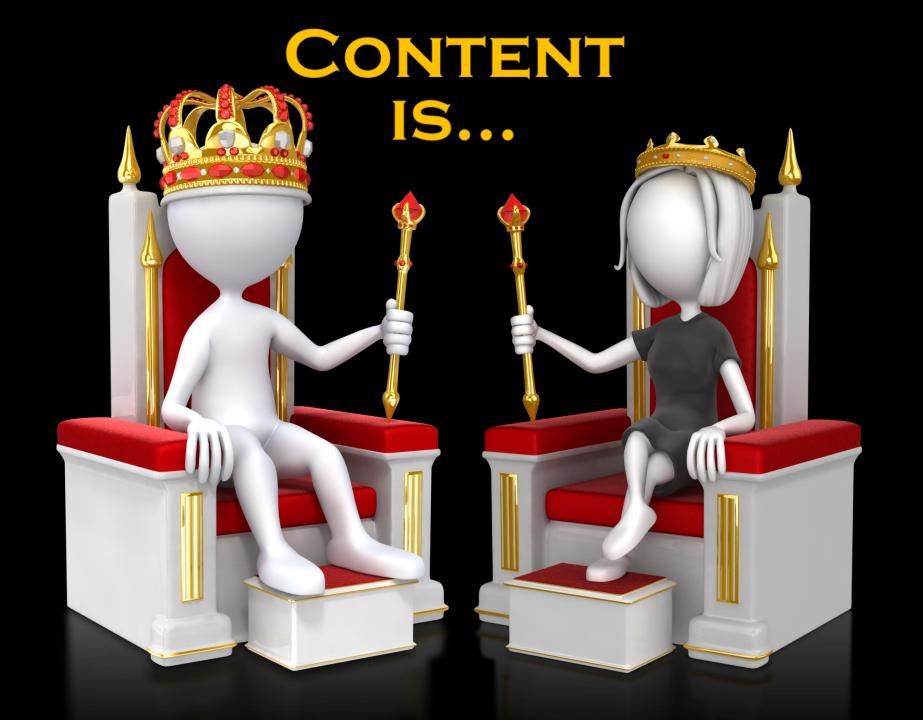


## WITH WHOM DO YOU MOST NEED TO CONNECT?







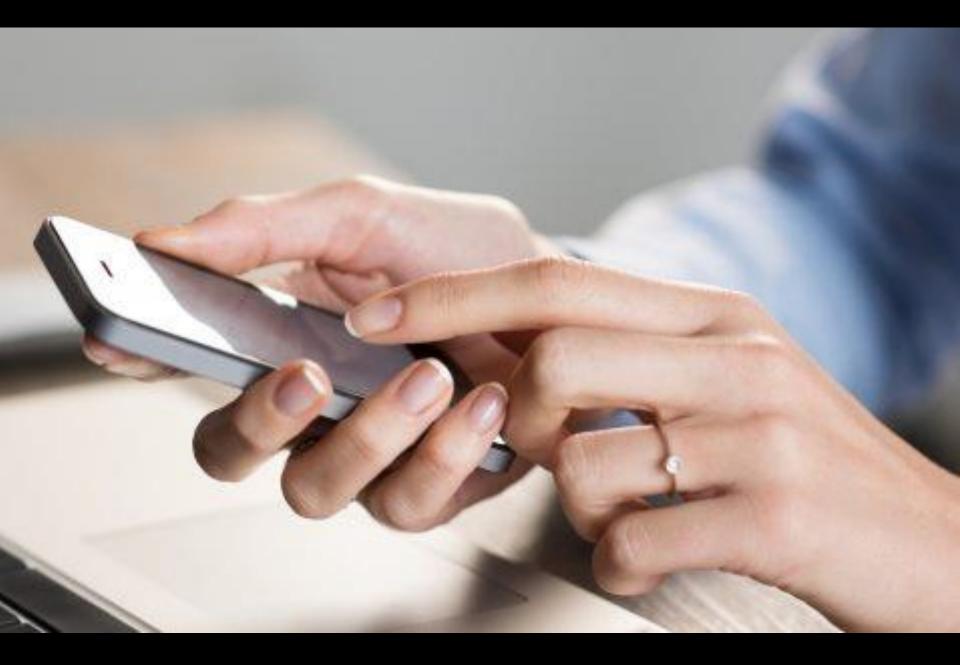


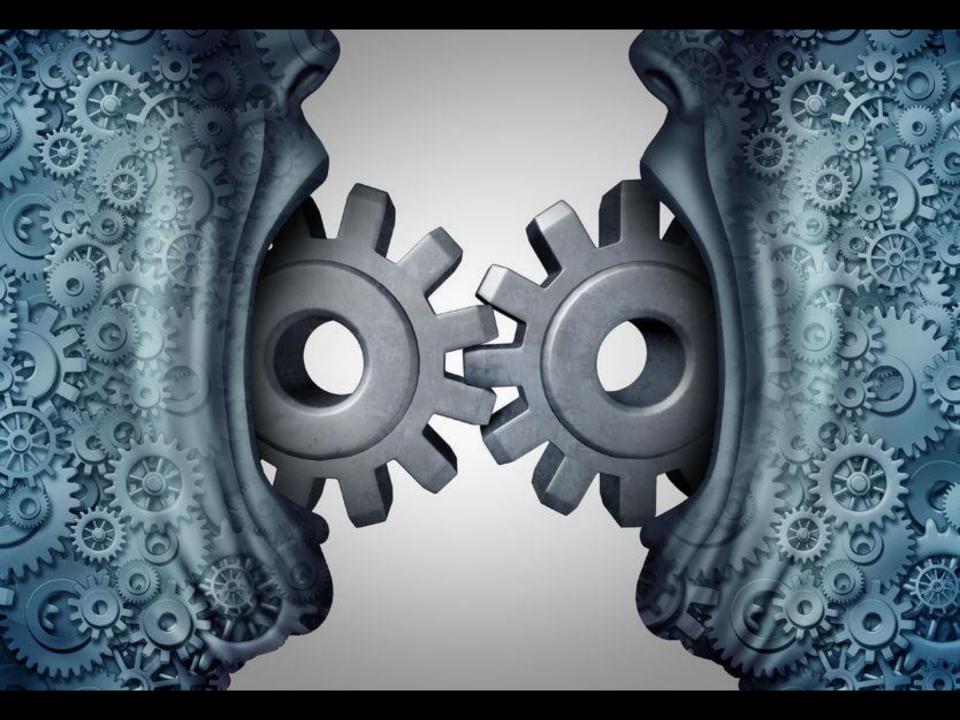














## **THOUGHT LEADERSHIP**



## WHY YOU?

## WHY NOV?



I work with opportunityoriented individuals and companies who wish to explore the revenuegenerating potential of LinkedIn and gain recognition as thought leaders.





**KEEP** CALM AND DO LINKEDIN