[Think] Like A Mind Reader

Jonathan Pritchard

BUSINESS FUNDAMENTALS BOOTCAMP

Tactical Skills for the Growing Business

What Does That Mean?

WHAT WILL WE BE **COVERING?**

HISTORY OF MAGIC CONSULTING

Jean Eugène Robert-Houdin

December 7, 1805 :: June 13, 1871







Erich Weiss

March 24, 1874 :: October 31, 1926



Jasper Maskelyne



Jonathan Pritchard

1983 :: 2053



Jonathan Pritchard

1983 :: 2053



Information is useless unless you know how to interpret it, how to use it to tell appearance from reality.

No amount of business tactics will make you profitable if you have personal issues manifesting in your business.

I Understand People & How They Think. I Understand Life Physics.

Physics Enables the **IMPOSSIBLE**

DEMONSTRATION









ZY XW VUTS R QPON



ZY XW VUTS R QPON MLK JIHG





ZY XW VUTS R QPON MLK JIHG FED CBA



ZY XW VUTS R QPON MLK JIHG FED CBA





ission Understand S

Vission Understand

Strategy

Vission Understand

Strategy

Team

the SECRET































The mentalist creates a context for the audience to make logical assumptions that are later shown to not be true.












b.f. SKINNER































Jonathan Pritchard Mentalist & comedian turned keynote speaker

G Our survey results showed that he was, hands down, the most highly rated presenter of the entire convention, which included a world famous climatologist, a neurobiologist from U.C. Davis, a world renowned child psychologist from U.C. Berkeley, and many others. I would hire Jonathan again in a heartbeat! 📁

jonathan.pritchard@gmail.com



Jonathan Pritchard Mentalist & comedian turned keynote speaker

Our survey results showed that he was, hands down, the most highly rated presenter of the entire convention, which included a world famous climatologist, a neurobiologist from U.C. Davis, a world renowned child psychologist from U.C. Berkeley, and many others. I would hire Jonathan again in a heartbeat! ³⁵









Jonathan Pritchard Mentalist & comedian turned keynote speaker

Our survey results showed that he was, hands down, the most highly rated presenter of the entire convention, which included a world famous climatologist, a neurobiologist from U.C. Davis, a world renowned child psychologist from U.C. Berkeley, and many others. I would hire Jonathan again in a heartbeat! ³⁵







If it's so simple, then why aren't more people successful?

What now?

Knowledge













Complete SCHOLAR Knows the history of a craft, the lingo, all the theory, and ideas about a topic. Not concerned with application. Believes knowledge is power. Paralysis by Knowledge analysis. Bookworm. Confuse information with success. Poor performer. Creative consultant. High Low Skills Performance Performance **SPECTATOR** Knows nothing of the methods, craft, or techniques of magic. Everything is without a possible explanation. Everything that happens in their life is because of someone else's design. Not an active participant. Limited

Complete SCHOLAR Knows the history of a craft, the lingo, all the theory, and ideas about a topic. Not concerned with application. Believes knowledge is power. Paralysis by Knowledge analysis. Bookworm. Confuse information with success. Poor performer. Creative consultant. High Low Skills Performance Performance **TECHNICIAN** SPECTATOR Can perform feats of magic nobody else can, but may not Knows nothing of the methods, craft, or techniques of be entertaining. Often knowns as a "magician's magician."

magic. Everything is without a possible explanation. Everything that happens in their life is because of someone else's design. Not an active participant.

Limited

Enthusiasm. Engineer mindset, lacking people skills. Can

execute, lacks initiative & imagination. Poor teacher. In

front of camera.

SCHOLAR

Knows the history of a craft, the lingo, all the theory, and ideas about a topic. Not concerned with application. Believes knowledge is power. Paralysis by analysis. Bookworm. Confuse information with success. Poor performer. Creative consultant. Complete

Knowledge

MASTER MENTALIST

Knows what works, why it works, and how to do it. Can achieve impossible results effortlessly. They ask "How can I help others feel wonder & amazement?" Otherfocused. Servant to the experience and outcome.

Skills

High Performance

TECHNICIAN

Can perform feats of magic nobody else can, but may not be entertaining. Often knowns as a "magician's magician." Enthusiasm. Engineer mindset, lacking people skills. Can execute, lacks initiative & imagination. Poor teacher. In front of camera.

Low Performance

SPECTATOR

Knows nothing of the methods, craft, or techniques of magic. Everything is without a possible explanation. Everything that happens in their life is because of someone else's design. Not an active participant.

Limited









WHAT DID WE COVER?








www.ThinkLikeAMindReader.com



@likeamindreader

Chicago

karma

kause + effekt

$(R+S_1S_2)^{T} =$













As you see in the equation, our lives are the combination of 3 things:

Reality, Memory, & Time









.

•



Effect & Memory Graph for

Real Life

master your karma

LOCUS of CONTROL

LOCUS of CONTROL



LOCUS of CONTROL





MINDSET

Growth Fixed























SOFT SKILLS
Self Awareness

Self Awareness

Self Management

Self Awareness

Self Management

Social Awareness

Self Awareness

Self Management

Social Awareness

Relationship Management

Self Awareness

Self Management

Social Awareness

Relationship Management

Emotional Intelligence

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control		

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control		
	Achievement Orientation		

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control		
	Achievement Orientation		
	Adaptability		

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control		
	Achievement Orientation		
	Adaptability		
	Outlook		

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control	Empathy	
	Achievement Orientation		
	Adaptability		
	Outlook		

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control	Empathy	
	Achievement Orientation	Organizational Awareness	
	Adaptability		
	Outlook		

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control	Empathy	Communication & Influence
	Achievement Orientation	Organizational Awareness	
	Adaptability		
	Outlook		

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control	Empathy	Communication & Influence
	Achievement Orientation	Organizational Awareness	Conflict Management
	Adaptability		
	Outlook		

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control	Empathy	Communication & Influence
	Achievement Orientation	Organizational Awareness	Conflict Management
	Adaptability		Transformational Leadership
	Outlook		

Self Awareness	Self Management	Social Awareness	Relationship Management
Emotional Intelligence	Self Control	Empathy	Communication & Influence
	Achievement Orientation	Organizational Awareness	Conflict Management
	Adaptability		Transformational Leadership
	Outlook		Coaching & Mentorship