

Gain Financial Control

Over Your Company's Insurance & Risk Management

USA Risk Group works with leadership teams in all industries that are tasked with growing their business, developing cost-efficiencies and generating profit.

Advantages of a Captive - Coverage, Capacity, Cost & Control

- **COVERAGE** options are increased for the organization because a captive offers lines of insurance unavailable or difficult to obtain in the commercial market.
- Limits of coverage can be expanded with a captive, or companies can more easily access reinsurance, which creates additional **CAPACITY**.
- The captive can then be used to finance risk at a lower **COST** than with traditional coverage.
- This allows the business to use the captive to gain more **CONTROL** over key functions such as claims and underwriting.

Potential Disadvantages of a Captive

- A captive must be capitalized over and above premium funding requirements.
- Cash flow could be impacted with current self-funded risks unless pre-funded by a company's premium.
- Requires additional administrative support from the company and an executive level commitment for funding and governance.
- If applicable, insurance carrier may not accept captive funding and requires a letter of credit or claim paying account to fund losses.

1. Consultation Call

To determine whether a captive is a viable solution for a company's long-term goals, we will first review its financial and insurance objectives during a free consultation phone call. On the call we will also discuss current insurance coverage, risk management strategies and claim history.

3. Captive Formation

After our client reviews their Evaluation & Analysis Report and decides they will move forward with our suggestions, we will prepare a proposal with the captive formation steps, detailed timelines, regulatory approval process and contractual license and capitalization details. When the new captive is formed, we alert our client, send an on-boarding packet and schedule the first board of directors meeting.

2. Evaluation & Analysis

After a company is determined to be a candidate for a captive solution from our consultation call, we will provide an Evaluation & Analysis Report. This outlines the structure and domiciles we believe best align with the organization's long-term goals.

4. Captive Management

As part of our ongoing services agreement, we will provide a snapshot of the health of the captive before all board meetings. In addition, assigned account managers will schedule regular check-ins with our clients. This includes discussing any updates on industry trends that may affect a client's captive and reviewing any upcoming account changes.

Schedule a free consultation to see if a captive is right for your goals.

Schedule online at

USARISK.com/schedule-consultation-call

