

2018 COMPANY OVERVIEW

USA★RISK  
GROUP



# CAPTIVES

Not sure which way to go with captives?  
Follow us. We've been guiding the way  
since 1981.

Integrity  
Independence  
Innovation

# WHY A CAPTIVE?

If an insurance company is not offering enough choices, a captive can be an alternative option.

## Benefits - The Four C's

1. **CUSTOMIZE** coverage by developing policy forms to meet your specific needs
2. **CAPACITY** is created by filling the gaps in commercial programs or offering coverage not readily available in the commercial market
3. **COLLECT** potential underwriting and investment profits
4. **CONTROL** how premium dollars are spent

# WHY USA RISK GROUP?

Businesses and brokers may not know which direction to go when it comes to alternative risk options. Having a guide who has been a leader of the captive movement and will be with you every step of the way is imperative.

**USA Risk Group is the go-to market leader for establishing and managing captives**

# CONSULTING & MANAGEMENT SERVICES

For those who are new to captive insurance, our team will first work with a company on a captive feasibility study to determine if a captive makes financial sense for their business. For businesses that currently have a captive insurance company, we can analyze your existing program to determine if it is truly meeting your risk management objectives.

## CAPTIVE MANAGEMENT SERVICES

- Structuring, formation and licensing
- Financial statement preparation
- Liaise with captive service providers
- Cash management and insurance services
- Regulatory compliance, including premium tax return and regulatory filings
- Ongoing program review

## INSURANCE SERVICES

- Access to issuing carriers
- Custom-tailored policy language
- Accounting
- TPA guidance
- Access to best-of-service providers
- Facilitate reinsurance placements

## ROUNDING OUT BROKER'S SERVICES

USA Risk Group is positioned as an educator for captive insurance options and acts as an extension of an independent broker's team by helping them round out their services with our captive management solutions.

# ABOUT USA RISK GROUP

Founded in 1981, we have been at the forefront of the captive movement. Our innovation, independence and transparency - backed by a solid foundation of knowledge, experience, and industry leadership - have made USA Risk Group the nation's leading independent provider of alternative risk management services.

**27** approved domiciles

**300+** active accounts

**110** active cells under management

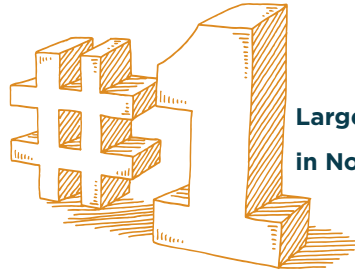
**45+** employees

**8** offices

Winner **2017**



Independent Captive Manager of the Year and Risk Retention Group Manager of the Year



**Largest independent captive manager in North America & top 6 worldwide**

## 27 APPROVED DOMICILES

We review your goals for the captive as this information will help determine which domicile will best meet your needs. Factors we consider when making our recommendations for your captive's domicile includes how long the domicile has been operating and if its activity has been consistent over the long-term.

### 20 U.S. DOMICILES

Arizona	Georgia	Nevada	South Carolina
Arkansas	Hawaii	New Jersey	Tennessee
Delaware	Kentucky	New York	Texas
District of Columbia	Missouri	North Carolina	Utah
Florida	Montana	Oklahoma	Vermont

### 7 INTERNATIONAL DOMICILES

Barbados	Puerto Rico	Malta
British Virgin Islands	Turks & Caicos	
Cayman Islands	U.S. Virgin Islands	

THREE REASONS TO WORK WITH US

# Independent Creative Focused

We are free from broker or carrier ownership, making our role your trusted advisor.

Our team understands captives inside and out and finds creative solutions to insurance needs.

We know our limits. Not being all things to all companies keeps us focused on what we're great at – Captives.

It's not where you stand today, it's what direction you take for tomorrow.  
Go confidently with USA Risk Group.

## CONTACT US

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