

EMERGENCY SUPPLY CHAIN SOLUTION

FAST SOLUTION

The COVID-19 pandemic has forced manufacturers and distributors of critical products to rapidly adapt in order to keep the UK running. These businesses are facing significant challenges, such as re-tooling to produce Personal Protective Equipment (PPE) or having to deal with a massive ramp-up in volumes to meet unprecedented demand for products like hand sanitiser.

Supply Chain Operational Challenges

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|--|--|
| ✓ Repurposing your supply chain to sell and ship new products | ✓ New customer base and supply channels to market |
| ✓ Limited time to enable a new processes & supporting operational IT system | ✓ Limited operation backoffice staff to support new operations and demand |
| ✓ Increased warehouse storage requirements - new & temporary warehouse sites | ✓ Limited time to train staff on new IT systems |
| ✓ Losing control through increased sales and shipping volumes | ✓ 24/7 operational support required due to your resources unable to travel |

Many companies are finding that their existing business systems cannot be adapted rapidly to support new processes and products, or what worked before for smaller product volumes can no longer cope as demand soars. Working with an organisation which has faced many of these challenges, Delaware has repurposed our FAST Engineer, SAP certified pre-configured solution to enable a **Pop-Up Emergency Supply Chain solution** built on SAP's S/4HANA cloud solution that can be **delivered in as little as 14 days**.

The Emergency Supply Chain Solution delivers an operational supply chain built on an SAP S/4HANA cloud instance, enabling organisations to quickly realign processes and fulfil orders. The solution is suitable for small to midsize organisations, those who are operating 'off-system', on spreadsheets or using smaller systems that cannot scale, but who require tighter controls to maximise output and efficiency.

Key benefits

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| 1 / Delivered on SAP S/4 leveraging SAP Best Practice Standard Processes | 2 / Cloud Solution - Available 24/7 Globally |
| 3 / Highly prescriptive scope and implementation approach to ensure rapid deployment | 4 / Detailed SOPs ensure users understand the deployed processes and can operate your supply chain with minimal training |



Offering Reference #	RESCue1	RESCue2	RESCue3	RESCue4	RESCue5
Rapid Emergency Supply Chain Solution	Rapid Sell and Ship	Rapid Store (including 3PL)	Rapid Buy and Store	Rapid Accounting	Rapid Inbound & Outbound Supply Chain
Delivered Remotely	✓	✓	✓	✓	✓
Purchase Orders			✓		✓
Order Entry Deliveries Invoicing	✓				✓
Inventory	✓	✓	✓		✓
Simple Rack Warehousing		✓			✓
Simple Accounts Receivable Payables				✓	✓
Master Data Migration Service	✓	✓	✓	✓	✓
Integration Through Text Interfaces	✓	✓	✓	✓	✓
24/7 Global Backoffice Operations Support Team	✓	✓	✓	✓	✓
Cloud Managed	✓	✓	✓	✓	✓

The solution is the core SAP S/4HANA solution hosted on Azure comprising the following high level processes based on Delaware's FAST templates which have been successfully implemented in over 120 companies across Europe, the US and Asia Pacific.



Sales, deliveries, invoicing

- Outbound sales & pricing, delivery and invoice
- Credit & Debits
- Returns

Inventory management, basic EWM

- Basic bin management and physical inventory

Basic finance, GL, AP, AR

- Cash Payment and Cash Receipt with G/L reporting

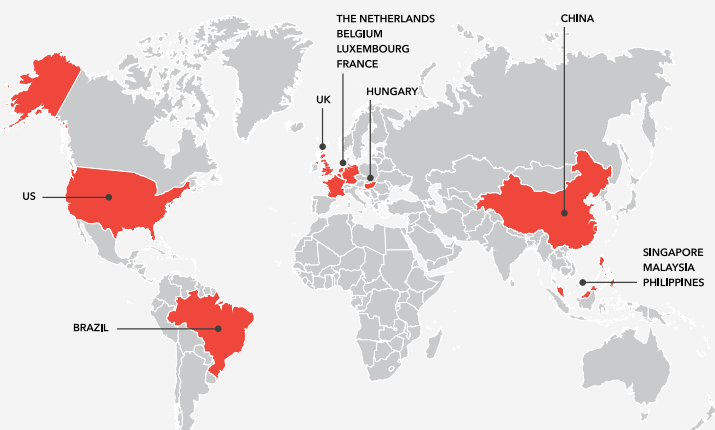
Procurement and invoice entry

- Purchase Order, Goods receipt and Invoice verification

Delaware is a full-service global technology partner with a focus on SAP, Microsoft and complementary technologies. We were founded in Belgium 15 years ago, and have never failed to deliver a project.

► **> 90 SAP S/4HANA implementations** including referenceable implementation on all S/4 platforms

► **In-depth capability** across all SAP technologies and modules



2,850 consultants
globally

1,000 SAP
projects delivered

4 Offshore
Delivery Centres

€330m
revenue

25 offices in
12 countries

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