



# Fast Track Packs

When you invest in call tracking, it's important to position your business for success from the start. Our professional services and help desk teams are here to help you get started, and we'll support you every step of the way with customized training and account implementation.

## PLANS START AT

\$2,500

## TIMELINES

30–60  
days

### EXPRESS PACK

Get started with a 30-day custom onboarding to identify your goals and build out your account to meet those immediate objectives.

### REMOTE PACK

Tailored onboarding to set your remote team up for success, configuring essential tools like the cloud-based softphone.

### PROFESSIONAL PACK

Dive deeper into complex routing, tags, and workflows for your organization with additional optimizations, testing, and evaluation before launch.

### PROFESSIONAL PLUS PACK

Train your organization for long-term success and have free range to configure advanced integrations and customizations to send your call data to other tools.

## Fast Track Timelines

|  | 30 DAYS   | 45 DAYS | 60 DAYS |
|--|---|---------|---------|
| <b>EXPRESS</b><br>Custom onboarding                              | consultation • configuration & testing • wrap-up  |         |         |
| <b>REMOTE</b><br>Custom onboarding for remote teams              | consultation • configuration & testing • wrap-up  |         |         |
| <b>PROFESSIONAL</b><br>Onboarding and implementation             | consultation • configuration & testing • optimization • training & wrap-up                      |         |         |
| <b>PROFESSIONAL PLUS</b><br>Onboarding & advanced implementation | consultation • configuration • integration set-up • testing • optimization • training • wrap-up |         |         |

## OUR PROCESS

Our Fast Track Packs are designed to get your CTM account up quickly and working the way you envision. Our first call (the kick-off) will establish that our team understands your objectives, suggests a solution within best practices and schedules subsequent calls and check-ins until all pack items are complete.

We will train you on how to build out your account and record all the calls for future reference. Of course, our support team is also available during this time (and after the pack is complete) as a resource for quick questions.

|  | EXPRESS   | REMOTE  | PROFESSIONAL  | PROFESSIONAL PLUS   |
|--|---|---|---|---|
| Kick-off orientation call  | Included  | Included  | Included  | Included  |
| User set-up  | Standard and 1 access control group                     | Standard and access control groups (up to 5)                | Standard and access control groups (up to 25)               | Standard and access control groups (up to 50)               |
| Creation of sub-accounts   | Up to 5 (standard billing)                              | Up to 15 (standard billing)                                 | Up to 25 (standard billing)                                 | Up to 50 (standard billing)                                 |
| Guided porting process (1 round)   | 250 numbers included                                    | 500 numbers included  | 1500 numbers included                                       | 2500 numbers included                                       |
| Purchasing of tracking numbers with source and routing configuration                                   | Up to 50 numbers  | Up to 150 numbers   | Up to 300 numbers   | Up to 1,000 numbers   |
| Creation of custom tracking sources  | Up to 5   | Up to 15  | Up to 25  | Up to 50  |
| Receiving number configuration   | Up to 1 for each sub-account                            | Up to 5 for each sub-account                                | Up to 5 for each sub-account                                | Up to 5 for each sub-account                                |
| Google Ads/Analytics set-up  | Up to 1 account   | Up to 5 accounts  | Up to 25 accounts   | Up to 50 accounts   |
| Overview and configuration of 1 IVR menu and voicemailbox  | Up to 1 for each sub-account                            | Up to 1 for each sub-account                                | Up to 1 for each sub-account                                | Up to 5 for each sub-account                                |
| Overview and configuration of Advanced Routing   | Call Queues<br>Up to 1 for each sub-account             | Call Queues, Smart Routers, and Geo Routes (up to 15 total) | Call Queues, Smart Routers, and Geo Routes (up to 25 total) | Call Queues, Smart Routers, and Geo Routes (up to 50 total) |
| Overview and configuration of triggers   | Up to 1 for each sub-account                            | Up to 1 for each sub-account                                | Up to 1 for each sub-account                                | Up to 1 for each sub-account                                |
| Overview and configuration of notifications  | Up to 5   | Up to 15  | Up to 25  | Up to 50  |
| Create tags, Custom Fields, Custom Actions and Custom Panel  | Up to 5 total   | Up to 15 total  | Up to 25 total  | Up to 50 total  |
| Testing of dynamic number insertion  | Up to 1 for each sub-account                            | Up to 1 for each sub-account                                | Up to 1 for each sub-account                                | Up to 1 for each sub-account                                |
| Call flow testing  | Included  | Included  | Included  | Included  |
| Further optimization   | Included  | Included  | Included  | Included  |
| Softphone configuration  | Softphone, team settings & chat (chat license required) | Softphone, team settings & chat (chat license required)     | Softphone, team settings & chat (chat license required)     | Softphone, team settings & chat (chat license required)     |
| Configure/test integration with Salesforce, HubSpot, Zoho or other Available CTM Integration           | N/A   | N/A   | N/A   | Up to 1   |
| Group training sessions  | Up to 2, 30 minute recorded virtual training sessions   | Up to 2, 30 minute recorded virtual training sessions       | Up to 2, 30 minute recorded virtual training sessions       | Up to 5, 30 minute recorded virtual training sessions       |
| Overview and configuration of reseller pricing schedules   | N/A   | N/A   | N/A   | Up to 5 pricing schedules                                   |
|  CallTrackingMetrics | \$2,500   | \$5,500   | \$8,250   | \$16,500  |