

Lead Designer/Architect Opportunity With Nationally Recognized Award Winning Firm

Architectural Building Arts, Inc. is opening its doors for our Lead Designer/Architect position. Candidates should have a minimum of 10 years experience as a Designer/Architect. A background in remodeling is preferred. This position requires a creative and unique individual who is self motivated, dependable, an effective communicator, and efficient with time management. As a lead designer you will work with our sales team to create enriching spaces that bring lasting value to our clients, their families, and their homes.

Our company has a reputation for producing high-end quality projects on time, on budget, on purpose. If you would like an opportunity to work with a team of professionals committed to success and personal development then Architectural Building Arts is the place to apply. Please send your resume to remodel@designbuildmadison.com.

Job Requirements:

- 4 years academic training in residential Design/Architecture
- 10 years work experience with emphasis on harmonized integration of existing & new
- Knowledge of remodeling structural issues and a comfortable ability to interact professionally with Engineers & Architects we contract with
- Knowledge of current building and zoning codes
- Proficient design, drafting, & rendering skills
- Possess competent computer skills in the following areas:
 - Chief Architect or CAD related software
 - Apple OS w/ networking
 - Apple Office Suite and Daylite would be helpful
 - Knowledge and experience with Builder Trend is a plus
- Possess competent preliminary estimating & costing knowledge
- Possess strong 'high-end' Client relations, sales, & negotiating abilities
- Ability to work well in a team design situation as well as on your own
- Interest & desire to work within the Design-Build framework

Job Duties:

- Attend and actively participate in preliminary Design-Build sales calls.
- Work with sales to define scope & set construction budgets for Design-Build agreements
- Develop a project design schedule with sales & production that will work for our Client & be willing to present this along with the design agreement
- Develop, organize, produce, & present the entire design system from programming budget & scope to final construction drawings
- Work with Sales & Estimating to maintain clear Client feed back as to price implications as design progresses to finished plans
- Produce buildable permit ready plans within the agreed upon production & estimating schedule
- Define selections as needed by Sales & Estimating for pricing & production handoff
- Maintain clear & concise notes on all Client meetings & phone calls, keep them up to date in Client data base or job file
- Work with Sales & Estimating to complete preliminary estimate, final contract estimate, and production field package
- Work directly with Clients to facilitate timely decisions on all selections & necessary finishes, record and pass information to the appropriate person for ordering
- Be available to respond promptly to any issues that need design input during production
- Maintain a strong supportive stance with Client & production during entire design-build process
- Develop a lead generating base through your personal & professional connections
- Contribute and support Marketing Department with photo shoots, project close out meetings, award entries, networking events, and content creation
- Help maintain & update the sales/design selection library
- Be ready to help in other areas of the firm when company is not actively contracted for design/build or as time allows

Compensation:

The starting pay for this position will be based on the individual's experience. Anticipated pay scale for this position is \$60,000 - \$75,000.

Benefits:

- Paid holidays on your Birthday, New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day/Solstice
- 3 weeks of paid time off (PTO) prorated the first year and included after one full year of employment
- After 5 full years of employment with ABA each employee receives additional PTO of the work days between Christmas Day and New Years Day
- Employee is eligible for ABA's health insurance plan the 1st of the month following 30 days of the start of their employment. Up to \$250.00 per month will be applied towards the employee's portion of the company health insurance plan
- Employee is eligible for 401(k) retirement plan with employer match after 1 year of employment