

csievers@poquetauto.com

# **Vehicle Information**

| Date:    | November 5, 2018                             |  |
|----------|--|--|
| Vehicle: | 2016 Lexus ES Sedan 4D ES300h 2.5L l4 Hybrid |  |
| VIN:     | JTHBW1GG1G2103568                            |  |
| Weight:  | 3,660  |  |
|          |  |  |

## **New Cars/Trucks Values**

| Powered by Chrome Data   | Base   | Options   | Destination                   | Adjusted Value                       |
|--|--|---|-------------------------------|--------------------------------------|
| Base MSRP  | \$41,020   | \$8,670   | \$975                         | \$50,665                             |
| NADA New Vehicle Values  |  |   |                               |                                      |
| Low  | N/A  | N/A   | N/A                           | N/A                                  |
| Average  | N/A  | N/A   | N/A                           | N/A                                  |
| High   | N/A  | N/A   | N/A                           | N/A                                  |
| Optional Equipment   |  |   | 1                             | MODD                                 |
| · · · · ·  |  |   | Invoice                       | MSRP                                 |
| 3 SPOKE LEATHER & WOOD HEATE   | \$415.00   | \$450.00  |                               |                                      |
| Code: WV<br>BLIND SPOT MONITOR W/REAR CR   | \$460.00   | \$500.00  |                               |                                      |
| -inc: lane change assist Code: BD  |  |   | <b><i><i>ϕ</i></i></b> 100100 | <i><b>Q</b></i> <b>QQQQQQQQQQQQQ</b> |
| FRONT & REAR INTUITIVE PARKING   | \$460.00   | \$500.00  |                               |                                      |
| -inc: clearance and back sonar Code: PA  | A  |   |                               |                                      |
| HEATED & VENTILATED FRONT SE   | \$589.00   | \$640.00  |                               |                                      |
| Code: HS   |  |   | <b>\$</b> 000.00              |                                      |
| LEXUS SAFETY SYSTEM PLUS W/B   | \$933.00   | \$1015.00   |                               |                                      |
| -inc: pre-collision system w/Automatic Er<br>(FCW) and Lane Departure Alert (LDA)<br>Cruise Control, LED Low & High Beam H<br>Beam (IHB) Code: GR  | w/steering assist, High-Speed I  | Dynamic Radar   |                               |                                      |
| ONE-TOUCH POWER TRUNK  |  |   | \$368.00                      | \$400.00                             |
| Code: OT   |  |   |                               |                                      |
| POWER REAR SUNSHADE  |  |   | \$192.00                      | \$210.00                             |
| Code: HM   |  |   | • • • • • • • • •             | • • • • • • •                        |
| RADIO: MARK LEVINSON PREMIUM   |  |   | \$2447.00                     | \$2650.00                            |
| -inc: EMVN, 835 watts surround sound au<br>surround w/7.1 architecture, Clari-Fi tech<br>voice recognition system, Bluetooth hanc<br>capabilities, Bluetooth streaming audio, I<br>and weather), remote touch navigation co<br>USB/iPod audio input plugs and Lexus In<br>Assist and eDestination (1-year trial subs<br>destination search, Yelp, iHeartRadio, Fa<br>Pandora, Slacker, stocks, fuel prices and | nology, advanced voice comma<br>ls free phone and automatic ph<br>HD Radio w/iTunes tagging (co<br>ontroller w/side enter buttons, M<br>usider, Lexus Enform Destinatic<br>scription included), Lexus Enfor<br>acebook Places, Movietickets. | and casual-language<br>onebook download<br>mplimentary traffic<br>IP3/WMA, dual<br>ons, Destination<br>m App Suite, |                               |                                      |
| RAIN SENSING INTERMITTENT WIP  | ERS W/DEICER   |   | \$143.00                      | \$155.00                             |

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| NADA   |                      | 11/5/2018 |  |
|--|----------------------|-----------|--|
| Verlues<br>Licenside J.D. Powr   | NADA New Cars/Trucks |           |  |
|  | Invoice              | MSRP      |  |
| Code: RS<br>ULTRA LUXURY PACKAGE<br>-inc: Memory Exterior Mirrors, Synthetic Leather Shift Lever, Driver's Seat Cushion Extender,<br>Power Rear Sunshade, Manual Rear Door Sunshades, Heated & Ventilated Front Seats,<br>Memory Steering Wheel, electric tilt and telescopic steering wheel, Wood Trim, Ambient | \$2761.00            | \$3000.00 |  |
| Lighting, Driver & Passenger Seat Memory Code: UL<br>STANDARD PAINT  | \$0.00               | \$0.00    |  |
| Code: -PAINT<br>ATOMIC SILVER  | \$0.00               | \$0.00    |  |
| Code: 1J7<br>BLACK W/LINEAR WOOD, EMBOSSED SEMI-ANILINE LEATHER SEAT TRIM<br>Code: LC23  | \$0.00               | \$0.00    |  |

## **Standard Equipment**

## **ENTERTAINMENT**

- Audio Theft Deterrent
- Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls and Radio Data System
- Radio: Display Audio AM/FM/CD w/SiriusXM inc: 8 inch screen, aux and USB/iPod audio input plugs, Bluetooth hands free phone and automatic phonebook download capabilities, Bluetooth streaming audio, 8 speakers, HD Radio w/iTunes tagging, remote touch controller, SDARS radio, complimentary 90 day trial subscription to SiriusXM satellite radio, voice recognition, cache radio, traffic and weather data provided by HD Radio (free to all users while in HD radio range) and Siri Eyes Free mode (iPhone 4S, iPhone 5 and newer)
- Window Grid Diversity Antenna

## EXTERIOR

- Body-Colored Door Handles
- Body-Colored Front Bumper
- Body-Colored Power w/Tilt Down Heated Auto Dimming Side Mirrors w/Manual Folding and Turn Signal Indicator
- Body-Colored Rear Bumper
- Chrome Side Windows Trim
- Clearcoat Paint
- Compact Spare Tire Mounted Inside Under Cargo
- Express Open/Close Sliding And Tilting Glass 1st Row Sunroof w/Sunshade
- Fixed Rear Window w/Defroster
- Front Fog Lamps
- Front Windshield inc: Sun Visor Strip
- Fully Automatic Projector Beam Led Low Beam Daytime Running Headlamps w/DelayOff
- Fully Galvanized Steel Panels
- LED Brakelights
- Light Tinted Glass
- Lip Spoiler
- Metal-Look Grille w/Chrome Surround
- Perimeter/Approach Lights
- Steel Spare Wheel
- Tires: P215/55R17 AS
- Trunk Rear Cargo Access
- Variable Intermittent Wipers
- Wheels: 17" x 7JJ Split 5-Spoke Aluminum Alloy

## INTERIOR

- 1 12V DC Power Outlet
- 10-Way Power Adjustable Front Seats -inc: power fore/aft slide, recline, front and rear vertical cushion height and lumbar
- 2 Seatback Storage Pockets
- 8-Way Driver Seat
- 8-Way Passenger Seat
- Air Filtration
- Analog Display
- Bench Front Facing Rear Seat
- Bucket Front Seats
- Cargo Net
- Cargo Space Lights
  Carpet Floor Trim and Carpet Trunk Lid/Rear Cargo Door Trim
- Compass
- Cruise Control w/Steering Wheel Controls
- Day-Night Auto-Dimming Rearview Mirror

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- Delay Off Interior Lighting
- Delayed Accessory Power
- Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
- Driver Foot Rest
- Dual Zone Front Automatic Air Conditioning
- Engine Immobilizer
- FOB Controls -inc: Trunk/Hatch/Tailgate, Windows and Sunroof/Convertible Roof
- Front And Rear Map Lights
- Front Center Armrest and Rear Center Armrest
- Front Cupholder
- Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats
- Full Cloth Headliner
- Full Floor Console w/Covered Storage, Mini Overhead Console and 1 12V DC Power Outlet
- Gauges inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Traction Battery Level, Power/Regen, Trip Odometer and Trip Computer
- HomeLink Garage Door Transmitter
- HVAC -inc: Underseat Ducts and Console Ducts
- Illuminated Locking Glove Box
- Instrument Panel Covered Bin, Driver And Passenger Door Bins
- Interior Trim inc: Metal-Look/Piano Black Instrument Panel Insert, Piano Black Door Panel Insert, Metal-Look/Piano Black Console Insert and Metal-Look Interior Accents
- Leather/Metal-Look Gear Shift Knob
- Leather/Metal-Look Steering Wheel
- Leatherette Door Trim Insert
- Manual Anti-Whiplash Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
- Manual Tilt/Telescoping Steering Column
- Outside Temp Gauge
- Perforated NuLuxe Seat Trim
- Perimeter Alarm
- Power 1st Row Windows w/Front And Rear 1-Touch Up/Down
- Power Door Locks w/Autolock Feature
- Power Rear Windows
- Proximity Key For Doors And Push Button Start
- Rear Cupholder
- Remote Keyless Entry w/Integrated Key Transmitter, 4 Door Curb/Courtesy, Illuminated Entry, Illuminated Ignition Switch and Panic Button
- Remote Releases Inc: Power Cargo Access and Power Fuel
- Smart Device Integration
- Systems Monitor
- Trip Computer
- Valet Function

### MECHANICAL

- 17.2 Gal. Fuel Tank
- 3.54 Axle Ratio
- Battery w/Run Down Protection
- Electric Power Assist Speed Sensing Steering
- Engine Auto Stop-Start Feature
- Engine: 2.5L I4 DOHC 16V VVT-i
- Front And Rear Anti-Roll Bars
- Front-Wheel Drive
- Gas-Pressurized Shock Absorbers
- Hybrid Electric Motor
- Nickel Metal Hydride Traction Battery
- Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs and Brake Assist
- Single Stainless Steel Exhaust
- Strut Front Suspension w/Coil Springs
- Strut Rear Suspension w/Coil Springs
- Transmission w/Driver Selectable Mode, Sequential Shift Control and Oil Cooler
- Transmission: Electronically Controlled CVT

#### SAFETY

- ABS And Driveline Traction Control
- Airbag Occupancy Sensor
- Curtain 1st And 2nd Row Airbags
- Driver And Passenger Knee Airbag and Rear Side-Impact Airbag
- Dual Stage Driver And Passenger Front Airbags
- Dual Stage Driver And Passenger Seat-Mounted Side Airbags
- Electronic Stability Control (ESC)
- First Aid Kit
- Outboard Front Lap And Shoulder Safety Belts inc: Rear Center 3 Point, Height Adjusters and Pretensioners
- Rear Child Safety Locks
- Safety Connect Emergency Sos
- Side Impact Beams
- Tire Specific Low Tire Pressure Warning

# **Technical Specifications**

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#### **Brakes**

- Brake ABS System (Second Line) N/A
- Brake ABS System 4-Wheel
- Brake Type 4-Wheel Disc
- Disc Front (Yes or ) Yes
- Disc Rear (Yes or ) Yes
- Drum Rear (Yes or )
- Front Brake Rotor Diam x Thickness 11.6in
- Rear Brake Rotor Diam x Thickness 11in
- Rear Drum Diam x Width in

#### **Cargo Area Dimensions**

• Trunk Volume 12.1ftÂ<sup>3</sup>

#### **Cooling System**

• Total Cooling System Capacity N/Aqts

#### Electrical

- Cold Cranking Amps @ O° F (Primary) N/A
- Maximum Alternator Capacity (amps) N/A

#### Emissions

- EPA Greenhouse Gas Score N/A
- Tons/yr of CO2 Emissions @ 15K mi/year 4.4

#### Engine

- Displacement 2.5 L/152
- Engine Order Code
- Engine Type Gas/Electric I-4
- Fuel System Sequential MPI
- SAE Net Horsepower @ RPM 200 @ 5700
   SAE Net Terring @ DDM 1EC @ 4500
- SAE Net Torque @ RPM 156 @ 4500

#### **Exterior Dimensions**

- Height, Overall 57.1in
- Length, Overall 193.3in
- Liftover Height N/Ain
- Min Ground Clearance N/Ain
- Track Width, Front 62.6in
- Track Width, Rear 62in
- Wheelbase 111in
  Width, Max w/o mirrors 71.7in

#### **Fuel Tank**

- Aux Fuel Tank Capacity, Approx N/Agal
- Fuel Tank Capacity, Approx 17.2gal

#### **Interior Dimensions**

- Front Head Room 37.5in
- Front Hip Room 54.8in
- Front Leg Room 41.9in
  Front Shoulder Room 57.6in
- Profit Shoulder Room 57.6m
   Passenger Capacity 5
- Passenger Volume 100.1ftÅ<sup>3</sup>
- Second Head Room 37.5in
- Second Hip Room 53.8in
- Second Leg Room 40in
- Second Shoulder Room 55in

## Mileage

- Battery Range N/Ami
- Cruising Range City 688.00mi



- Cruising Range Hwy 670.80mi
- EPA Fuel Economy Est City 40MPG
- EPA Fuel Economy Est Hwy 39MPG
- EPA MPG Equivalent City N/A
- EPA MPG Equivalent Combined N/A
- EPA MPG Equivalent Hwy N/A
- Fuel Economy Est-Combined 40MPG

#### Steering

- Lock to Lock Turns (Steering) N/A
- Steering Ratio (:1), Overall N/A
- Steering Type Rack-Pinion
- Turning Diameter Curb to Curb 37.4ft
- Turning Diameter Wall to Wall N/Aft

#### Suspension

- Shock Absorber Diameter Front N/Amm
- Shock Absorber Diameter Rear N/Amm
- Stabilizer Bar Diameter Front N/Ain
- Stabilizer Bar Diameter Rear N/Ain
- Suspension Type Front (Cont.) Strut
- Suspension Type Front Strut
- Suspension Type Rear (Cont.) Strut
- Suspension Type Rear Strut

#### Tires

- Front Tire Order Code
- Front Tire Size P215/55VR17
- Rear Tire Order Code
- Rear Tire Size P215/55VR17
- Spare Tire Order Code
- Spare Tire Size Compact

#### Trailering

- Dead Weight Hitch Max Tongue Wt. N/Albs
- Dead Weight Hitch Max Trailer Wt. N/Albs
- Wt Distributing Hitch Max Tongue Wt. N/Albs
- Wt Distributing Hitch Max Trailer Wt. N/Albs

#### Transmission

- Clutch Size N/Ain
- Drivetrain Front Wheel Drive
- Final Drive Axle Ratio (:1) 3.54
- First Gear Ratio (:1) N/A
- Reverse Ratio (:1) N/A
- Trans Description Cont. Again
- Trans Description Cont. CVT w/OD
- Trans Order Code
- Trans Type 1

#### Vehicle

• EPA Classification Mid-Size Cars

#### Weight Information

• Base Curb Weight 3660lbs

#### Wheels

- Front Wheel Material Aluminum
- Front Wheel Size 17 X 7in
- Rear Wheel Material Aluminum
- Rear Wheel Size 17 X 7in
- Spare Wheel Material Steel
   Spare Wheel Size Compacting
- Spare Wheel Size Compactin