# From Chatbot to Conversational Al Excellence

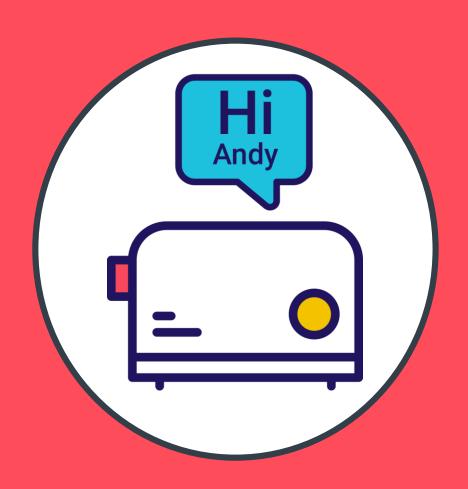




# WHAT IS A CHATBOT?

"A computer program that allows humans to interact with technology using a variety of input methods such as voice, text, gesture and touch, 24/7 365"





"Your customer expectations are changing...

...fast!"





"Conversational platforms will drive a paradigm shift in which the burden of translating intent shifts from user to computer"







"By 2020, 25% of customer service and support operations will integrate virtual customer assistant technology"

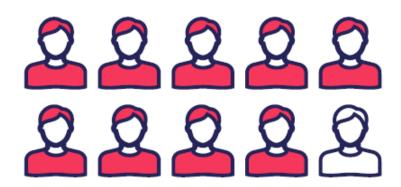




# **GLOBAL RESEARCH STUDY: VOICE-BASED ASSISTANTS**

68%

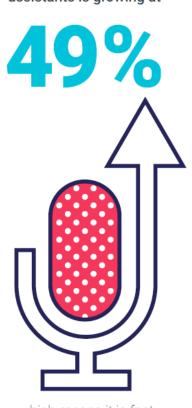
already enjoy using a voice assistant service.



However 90% wanted to know if they were speaking to an automated service.

Disclosure is vital.

Usage of voice-based assistants is growing at



which means it is fast becoming a critical technology



70%

wish it understood them better

Systems must be conversational, humanlike and intelligent



# Make Them Conversational



# 

# 

**OBJECTIVE** 

# An intelligent interface to drive CX of smart home tech

**TENEO SOLUTION** 

A speech-enabled app & intelligent assistant for customer service

**KEY METRICS** 

100% tasks completed successfully

80% First Call Resolution

'Better than humans'

Strongest VA in the company'





# Don't Experiment on Your Customers





**KEY METRICS** 

97% answer accuracy

98% end-user approval

40% reduction in live call volume

Position as innovator through use of AI to improve CX



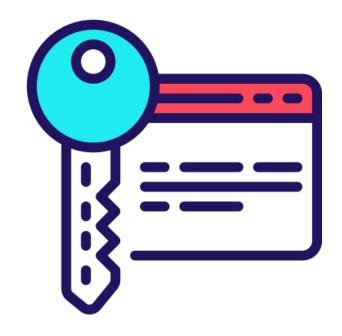
# Treat Data Privacy as an Insurance Policy



## TREAT DATA PRIVACY AS AN INSURANCE POLICY



If data is the new oil, then *conversational* data is the new *golden* oil!



Data Privacy and Security is critical



# Have a clear business case



## PRIORITIZE THE BUSINESS CASE

"Make the business case the center of the project.

If you can't articulate it - don't start"





**OBJECTIVE** 

Provide superior user experience and improve test drive conversion rates

**TENEO SOLUTION** 

Intelligent web VA to proactively drive customer journey



**KEY METRICS** 

400% increase in conversions



Increased customer engagement



24/7 availability



Rapid implementation



# Flexibility Through a Platform

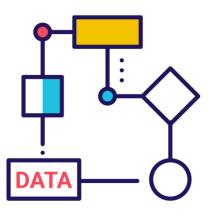


# CHOOSE A SCALABLE PLATFORM











**Enterprise** 







**Developers** Channels



Domain

# 5. GOLDEN RULES

Make Them Humanlike

Don't Experiment on Your Customers

NEVER compromise customers data



Clear Business
Case



Choose a Scalable Platform



# ERSATIONAL UI PROVEN ALYTICS ENTERPRISE CAPABLE

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