



# Systems Review & Selection

The recruitment systems market for both front and back office functions is a highly dynamic and ever changing landscape with new systems offering competitive advantage, cost savings and efficiencies entering the market frequently.

Keeping abreast of new and existing technologies is paramount to your recruitment business enjoying the benefits of what is available, and changing at the correct time can make the difference between good and great performance.

At Nasstar, we are system agnostic and have worked on implementations with most of the available front and back office systems on the market. We keep an ever watchful eye on the market for new entrants for both traditional systems and new innovative technologies.

## What Do We Do?

Our review and selection service is designed around your business needs, but generally follows the following process:

### Phase 1 – Requirements Gathering

We will spend time with you to draw up a list of the key features required and will then work with you to give a priority to each of the features. Features will not only include the general functionality of the front or back office system but also features such as required integrations (mail, phone, marketing software etc), ability to customise, reporting, pricing and tried and tested vs new to market etc.

### Phase 2 – Shortlist

We will review the market and give you a brief summary of the products available and their high-level compatibility with the requirements gathered above. From this, we will work with you to shortlist three to four products to take into a full demo.

### Phase 3 – Demonstrations

We will book online demonstrations of the products selected and work with you to score the products based on the feature requirements drawn up in Phase 1. We will perform due diligence on the suppliers and produce a Prioritisation Matrix which will assist you in being able to confidently select the right product for your business.

Following this, if required, we will fully manage the implementation into your business performing any data transfers and integrations into your current business systems.

## We Can Help

**Nasstar's professional services team** can support you if:

- You need advice in selecting the right systems for your business
- You require support when it comes to shortlisting systems which could work within your business
- You need help implementing your chosen systems into your business

