

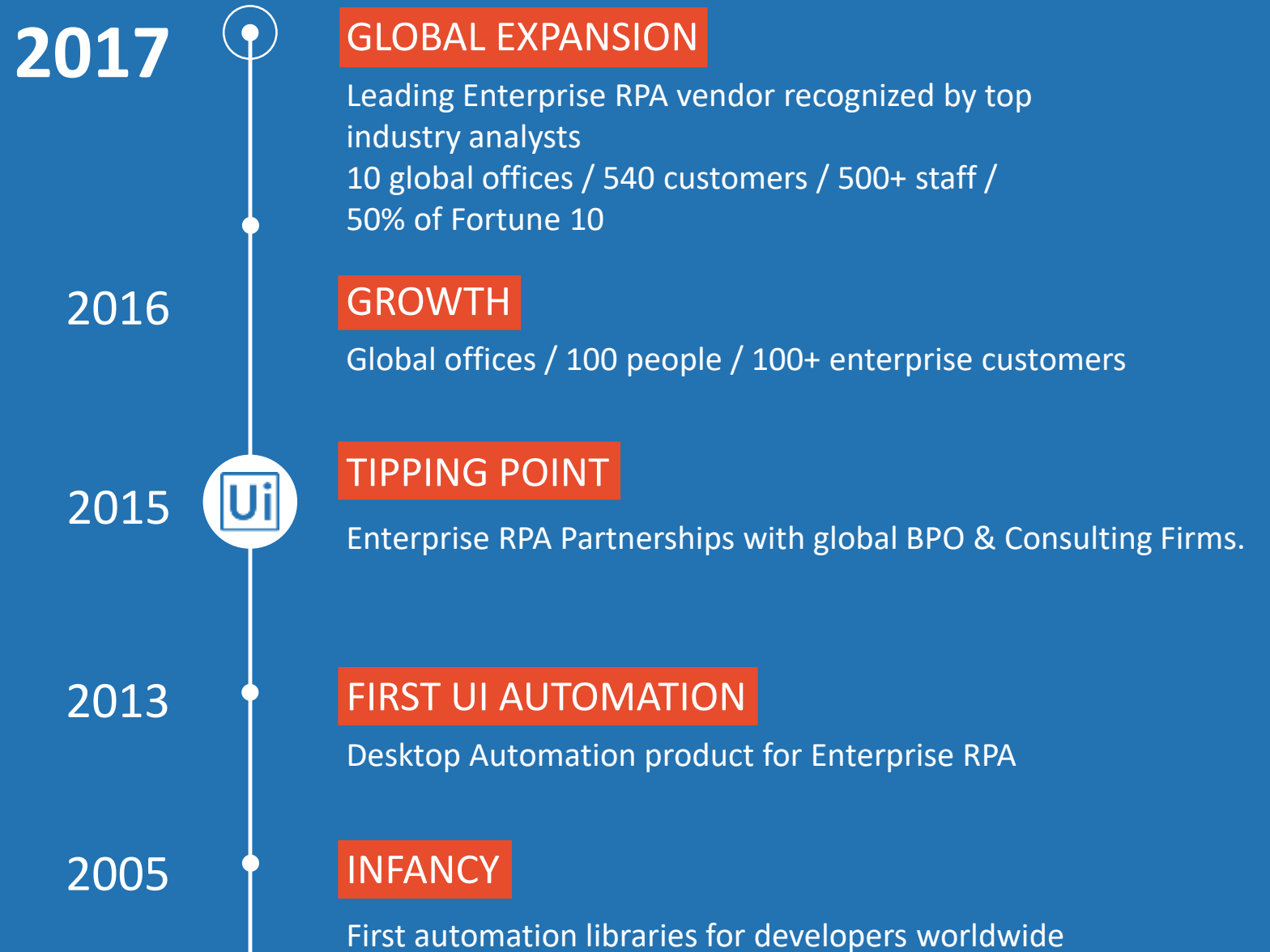
# UiPath Developers' Conference

## Building Your Future around UiPath

Daniel Dines | CEO and Founder, UiPath



# Our Journey @UiPath



# Technical Innovation Journey @UiPath

#UiPathForward

2005

2010



2015



## DRIVERS

Screen Scraping SDK

X32/64 Agnostic

Intercept Synchronous/Async Events

Generalized Selectors

Background Automation

Smart Selectors

Relative Selectors

## AUTOMATION

Text Automation

WWF - Open, Modular UI Automation

Surface Automation

Anchoring

Object Classification

Simple Recording

Terminal Apps

## ORCHESTRATION

Nuget workflows and activities

Multitenancy

Queues, schedules, user, roles,  
management, release mgmt

Invoke Code

Multiple Terminal Sessions

Cognitive  
Activities

**More than a Decade of  
Development has gone  
into the UiPath Platform**

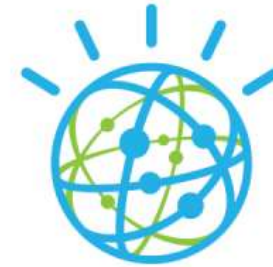
## Cognitive Integrations Complete 2017.1



Microsoft

Cognitive Services

Google



IBM Watson

# Enabling the acceleration of the RPA Industry

#UiPathForward

UiPath  
Customers

UiPath  
Revenue

UiPath  
Employees

Today

550  
customers

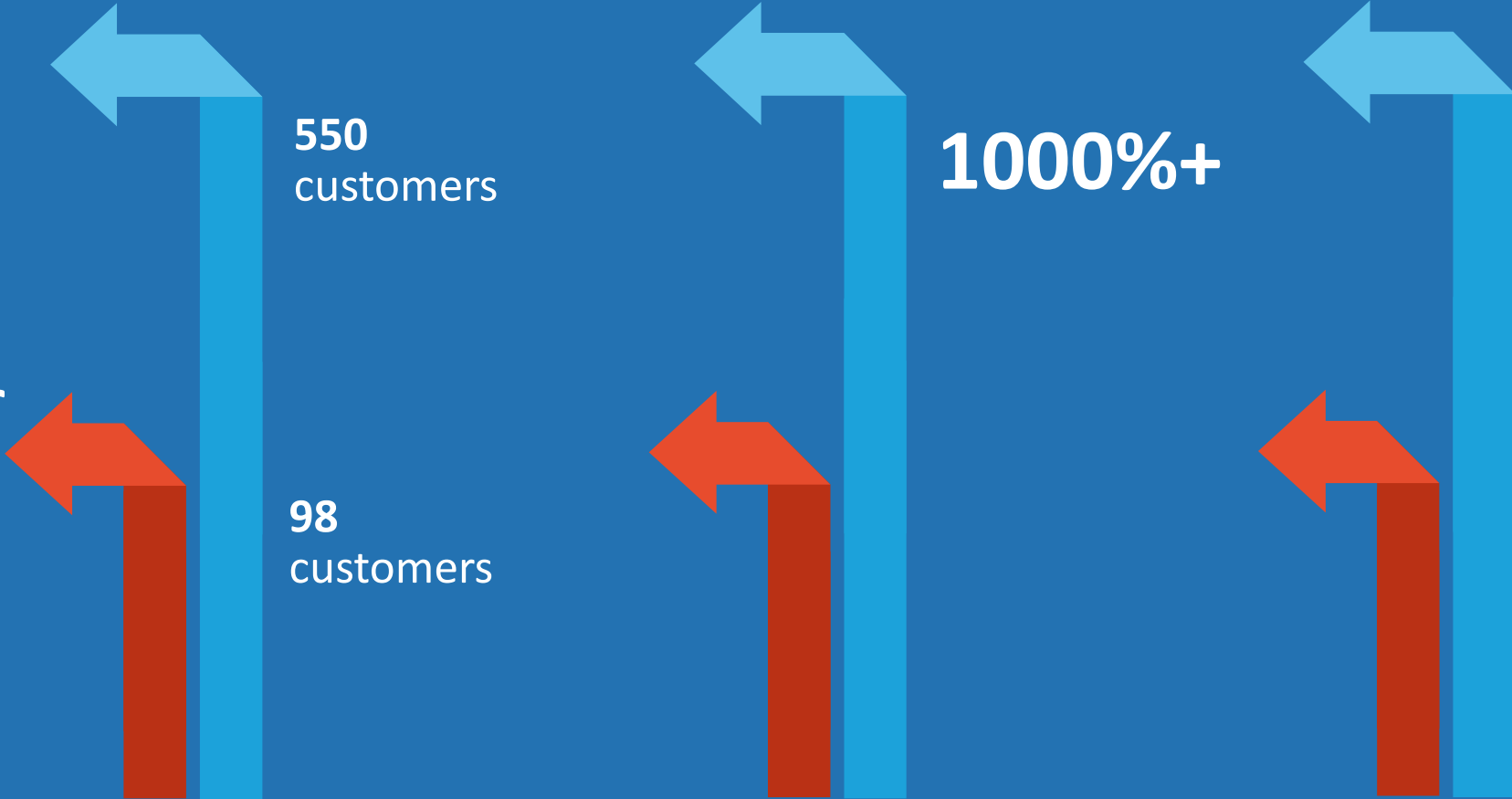
1000%+

Business 220  
Tech 330  
TOTAL 550

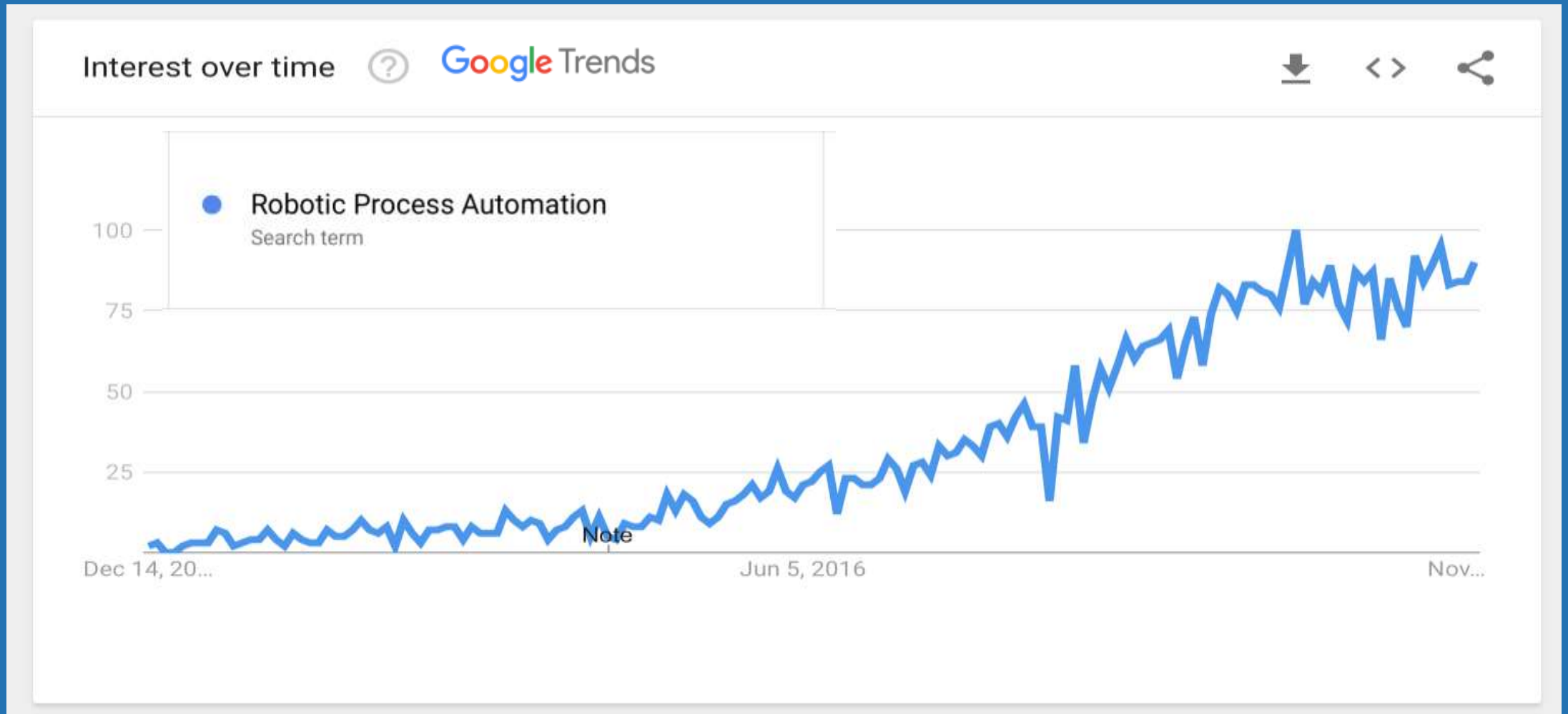
A Year  
Ago

98  
customers

Business 35  
Tech 55  
TOTAL 90

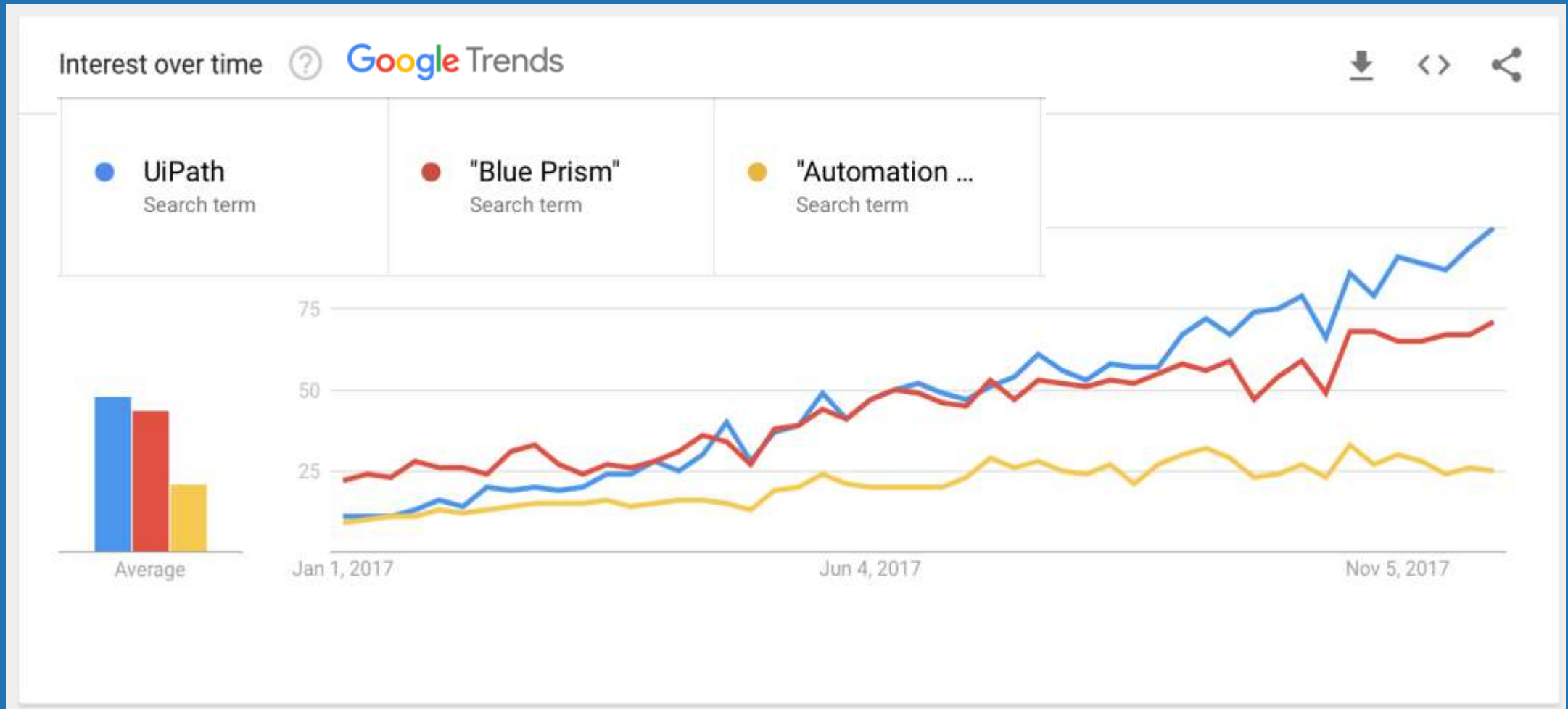


# Ride the Wave as an RPA Developer



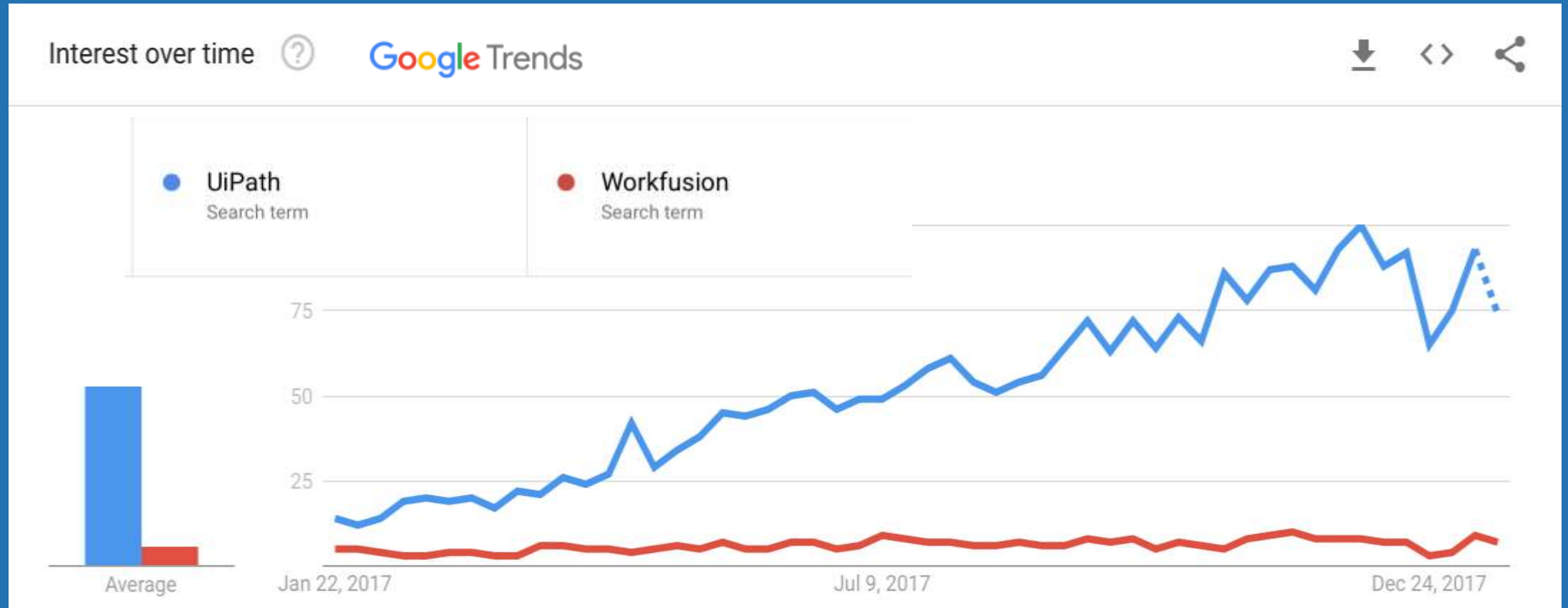
# With UiPath, You are Investing in Your Future

#UiPathForward



And, if you think there is an another RPA+AI vendor...

#UiPathForward





# We are Driving the Democratization of RPA

## Instant Access

Free and transparent access to  
UiPath anytime anywhere

**120,000+**

UIPATH COMMUNITY EDITION  
LIFETIME DOWNLOADS

**15,000+**

UIPATH COMMUNITY EDITION  
DOWNLOADS OCT 2017

## Crowdsourcing Knowledge

Free, on-line, living RPA  
expert community

**Jan 2017**

LAUNCHED FORUM

**9,00**

ACTIVE USERS

**98,000+**

USER VISITS

## UiPath Academy

Free, multi-lingual, on-line training  
program and certification

**April 2017**

LAUNCHED ACADEMY

**35,000+**

ENROLLED

**9,600**

ALREADY CERTIFIED

# And Investing to Build Your Skills



@ UiPath Forward NYC

## UiPath Academy 2



3x Larger Library



New UiPath Advanced  
Diploma Online



50% more productive  
immediately post-training



@UiPath Forward London

## UiPath Official Training Partners



Authorized UiPath Advanced  
Training Organization



# UiPath Product Priorities to Lead Enterprise RPA

#UiPathForward

## Big Scale



**One Robot for Every Employee**

Security, Control and Governance at Scale

## Cognitive



**Machine-Like to Human-Like**

Computer Vision, Machine Learning, NLP and Cognitive

## Agility



**Ease of Design and implementation**

Built-in integrations, recorder, drag-and-drop, and low-code

## Together

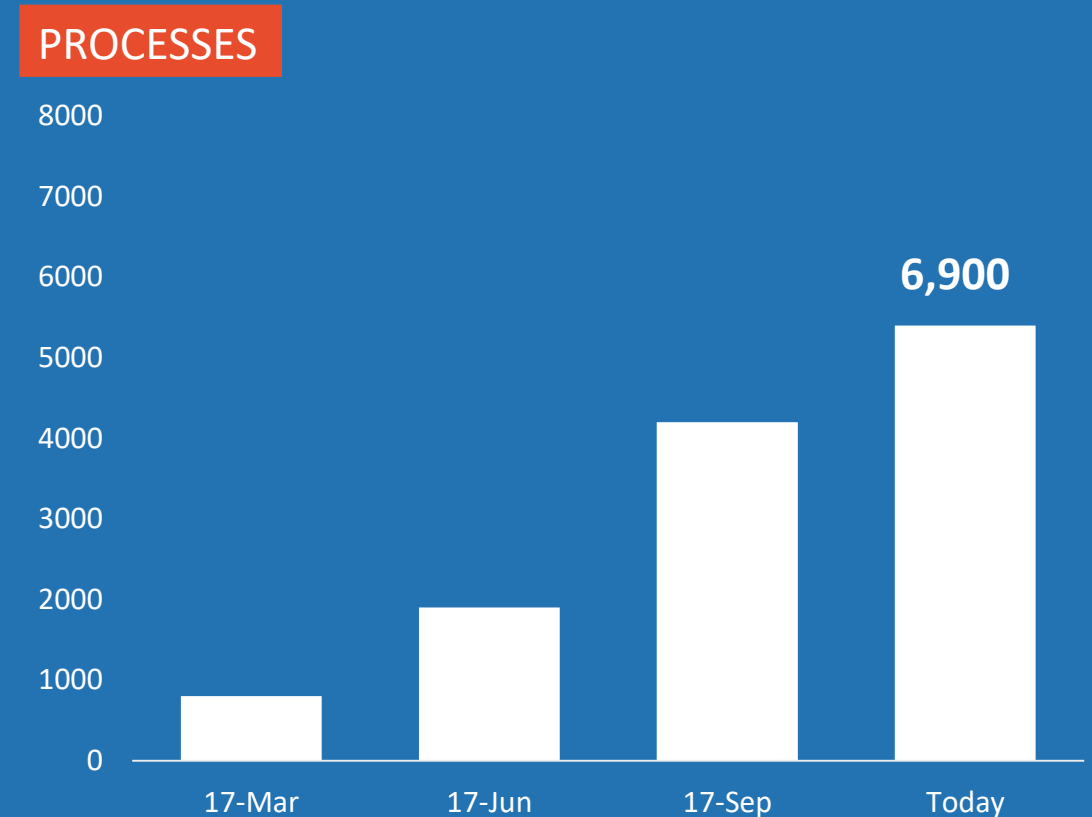
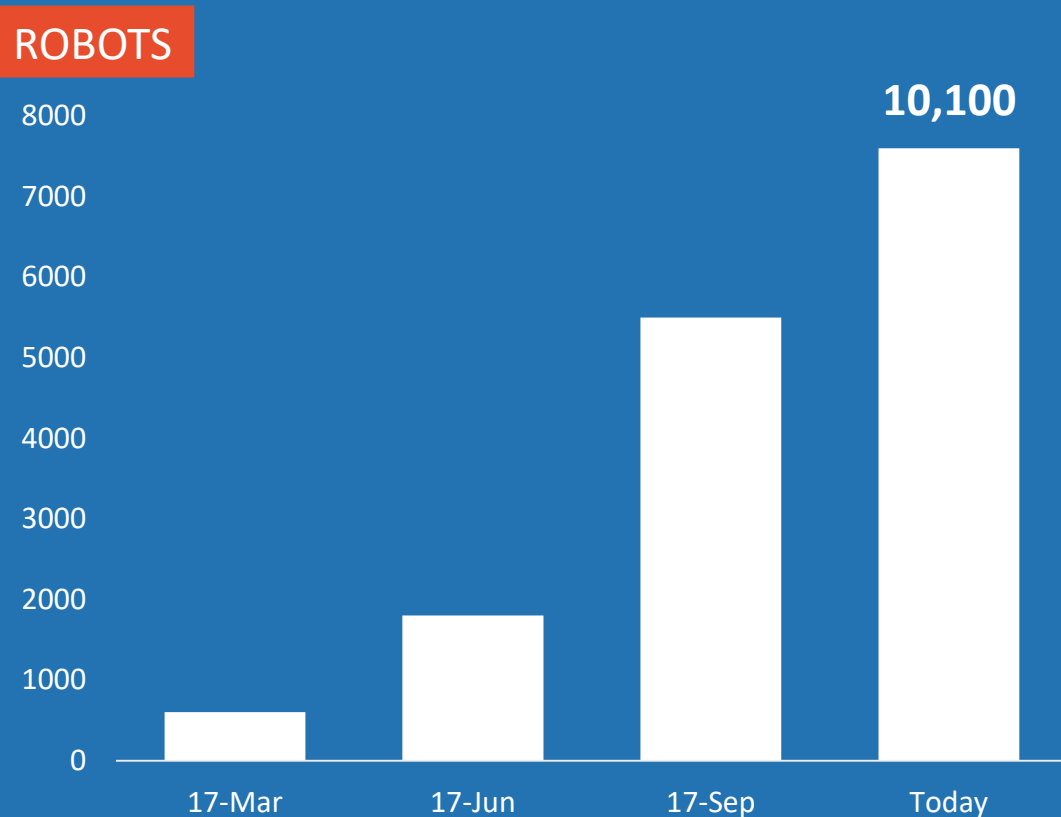


**Growing Big Together**

Customers, Partners and UiPath

# Testing Big Scale at UiPath

Over 10,000 Robots Live Today in a single environment –  
the UiPath Community Cloud



# The Path to Cognitive

## PERCEIVE

Read any app, document, form  
understanding text, image, voice

HUMAN-LIKE

Computer Vision

Language

Reasoning

Machine Learning

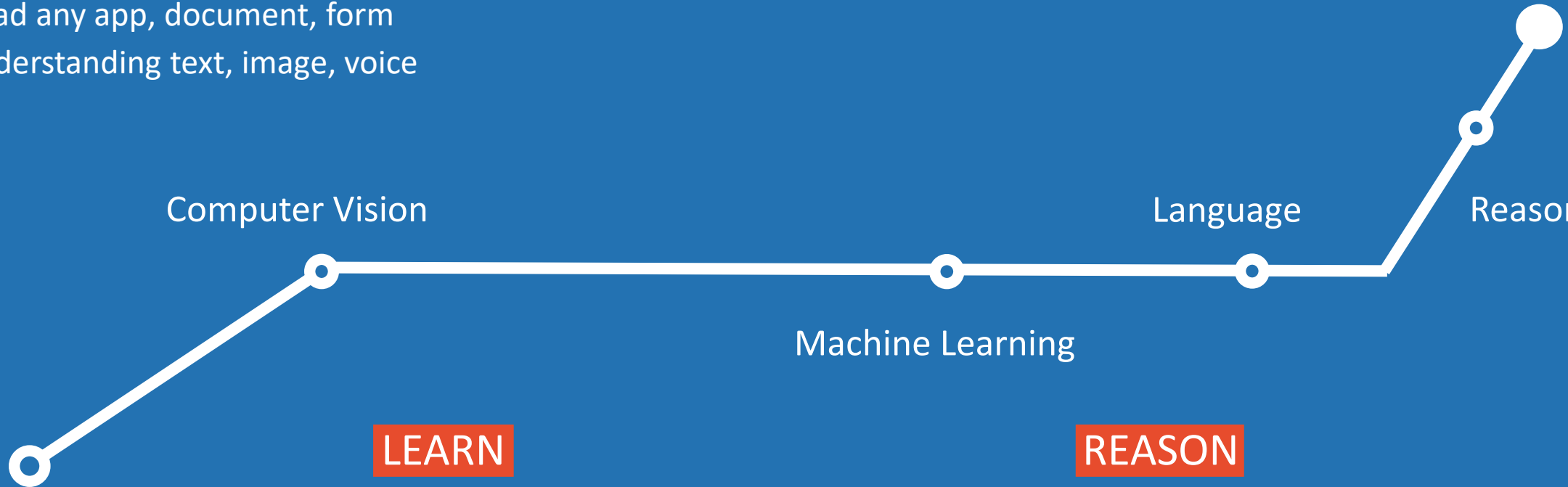
## LEARN

From rules-based to direct-  
training based on experience  
and time

## REASON

Classify human intention  
Ask for more information  
Analyze process complexities  
Discover opportunities

MACHINE



# Breakthroughs in Agility

## Deep Integrations

Broader API integrations e.g. SAP BAPI/RFC, Oracle, Dynamics, Office 365, Salesforce, Servicenow, Remedy

EASY, FAST AND ADAPTABLE SOLUTION

Complexity

Integrations

User Enablement

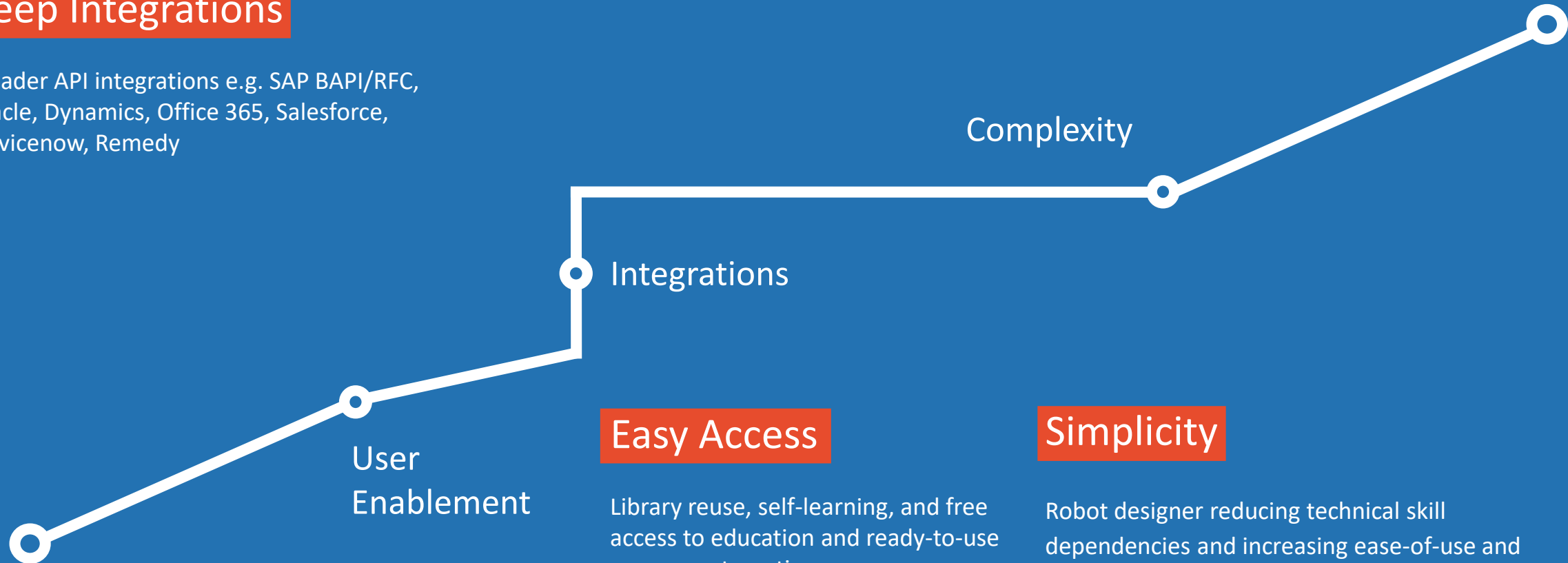
## Easy Access

Library reuse, self-learning, and free access to education and ready-to-use process automations

## Simplicity

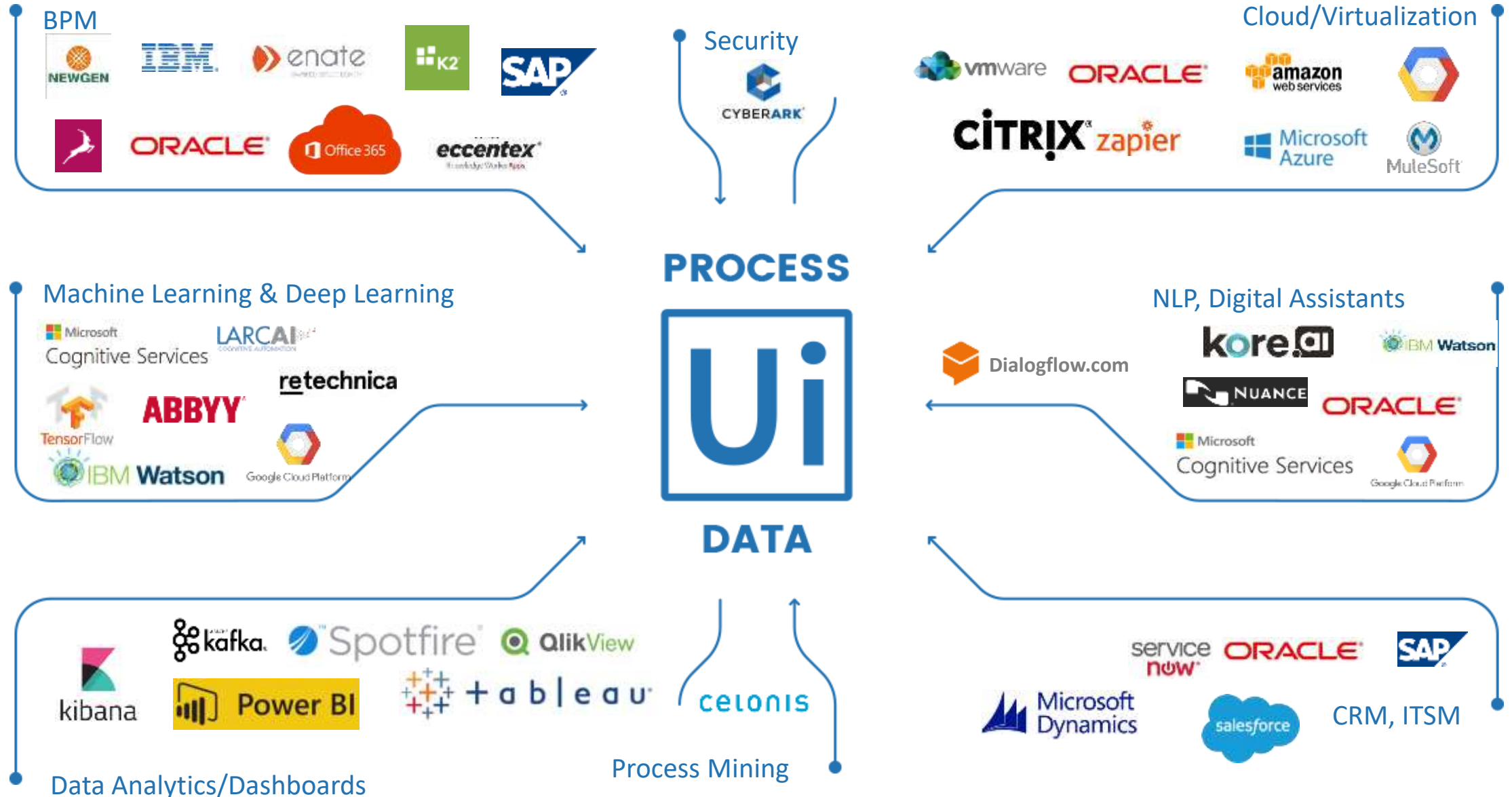
Robot designer reducing technical skill dependencies and increasing ease-of-use and speed-of-deployments

COMPLEX AND RIGID SOLUTION



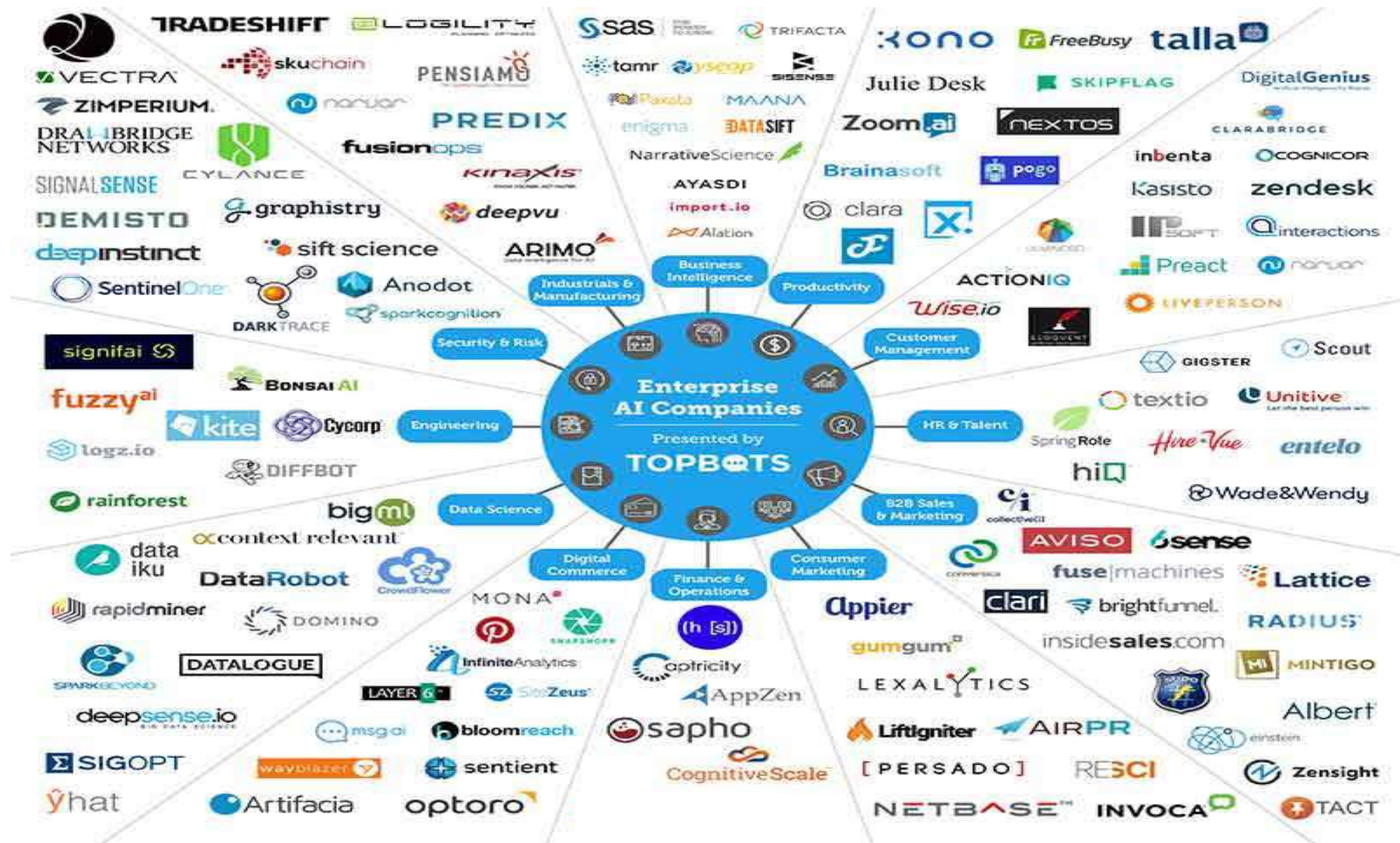
# Growing The Largest Ecosystem In RPA

#UiPathForward



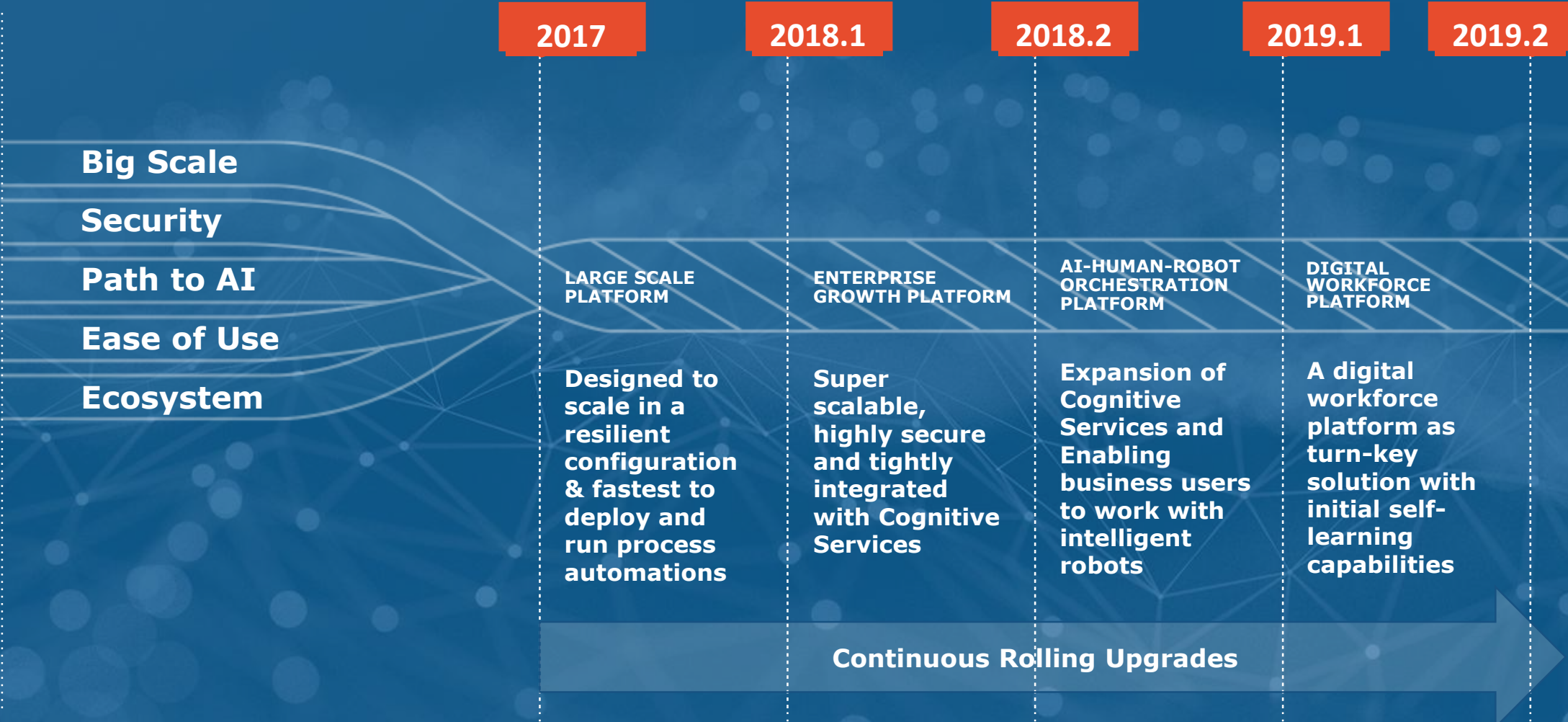
# Every AI can benefit integrating with UiPath

#UiPathForward





# The UiPath Product Roadmap



# We listen – A pipeline of features to speed and simplify your development

- Project Settings
- Project Templating – Re-Framework
- Dependencies per Project
- Process Automation Library
- Entity - Custom Data Types
- Package Management
- Centralized Robot Settings
- Orchestrator Activities Pack
- GIT Integration
- Enhanced Debugging
- Workflow Analyzer
- Studio Plugin Infrastructure





**Thank you**

**Please email your ideas anytime  
[ddines@uipath.com](mailto:ddines@uipath.com)**