

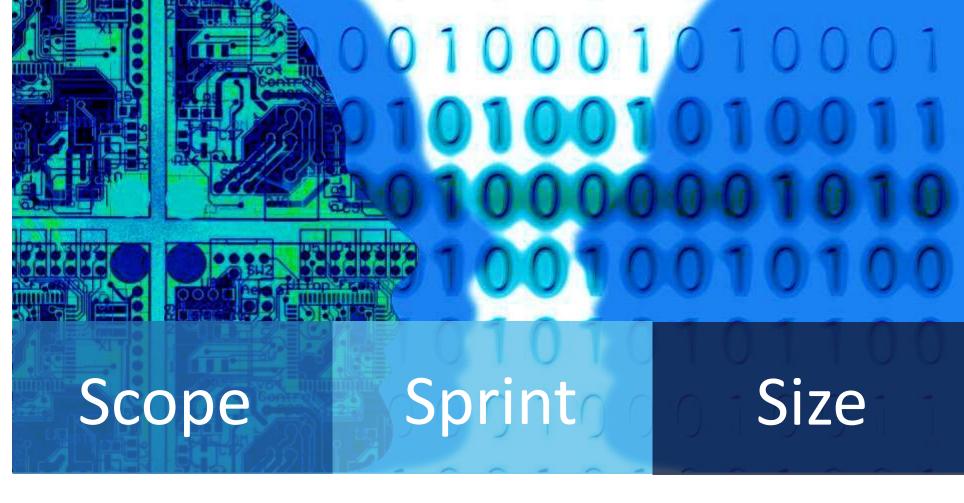
Our product vision

is to build the

Enterprise RPA Platform

for the

Digital Workforce



Capability

More process automation with higher complexity

Agility

Faster realization, better customer experience with less effort

Scalability

Build and deploy for many process automations at all Enterprise Security and Risk Compliance levels

Capability Challenges



HUMAN-LIKE



Intent identification and information extraction of

unstructured to structured data

Language

MACHINE

Computer Vision

Reliable object recognition in images in Citrix

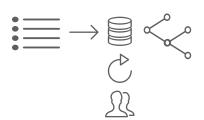
Converting semi-structured to structured and Intelligent

OCR

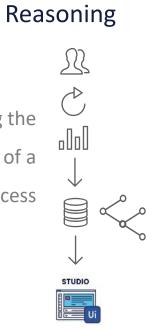


Machine Learning

Classification and data extraction based on historic transaction data



Understanding the ramification of a business process

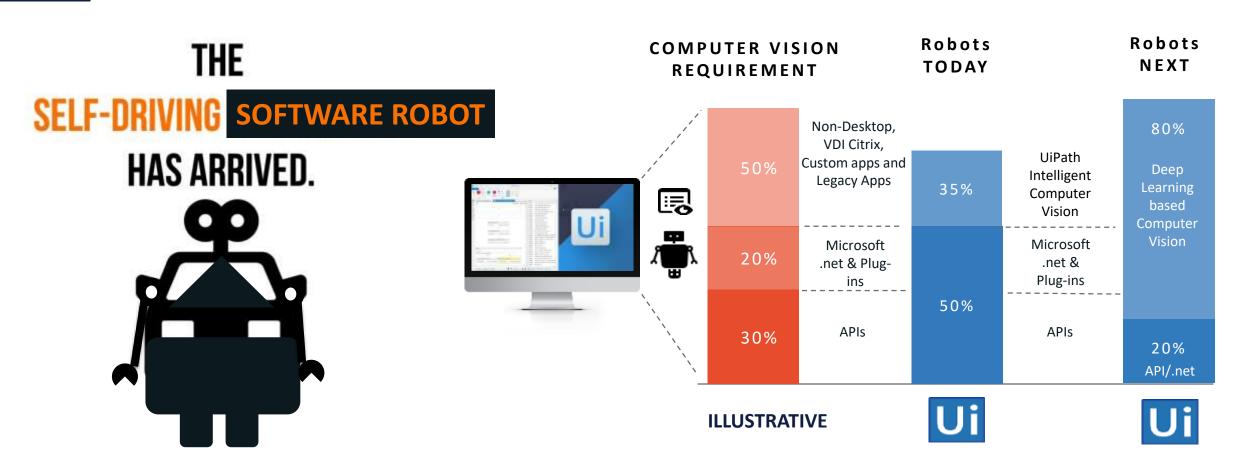


Computer Vision – Intelligent UI Automation



NEXT

Our future robots have in-built AI features with Computer Vision with Deep Learning



Screen object classification in images based on Deep Learning

Better 3rd party OCR 20% Built-in OCR accuracy improved

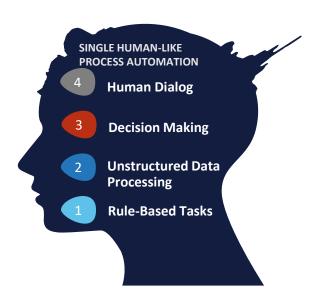
-

Machine Learning - UiPath Architecture



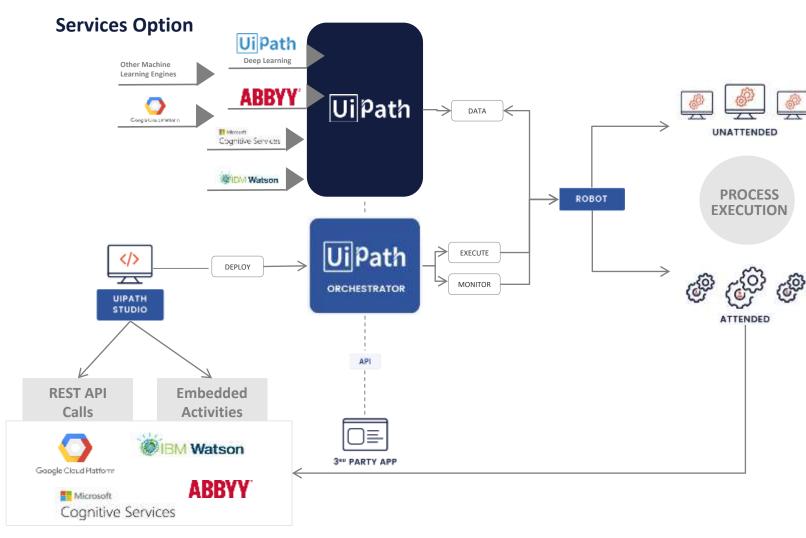
NEXT

Enterprise RPA for Decision Making, Human Supervision and NLP



Direct AI Services access by Robot or by 3rd party integrated AI Service

UiPath Deep Learning GPU for SW Robot



Embedded Option

Computer Vision – Intelligent OCR



NEXT

Embedding semi-structured to structure technologies and seamless into UiPath platform

HUMAN SUPERVISION



SUPERVISION AND TRAINING (CREATE TEMPLATES AND VALIDATE CASE-BY-CASE)

ROBOTIC PROCESS AUTOMATION + INTELLIGENT PROCESS AUTOMATION SYSTEM



ABBYY FlexiCapture

IT SYSTEM RESOURCES

ABBYY Semi-Structured-to-structured is the leading robust and scalable Intelligent OCR Solution

- ✓ Up to 3.5 million images a day
- ✓ Up to 1000 scanning operators
- ✓ Up to 300 verification operators
- ✓ Scalable to meet growth needs



—O Machine Learning – Decision Making



NEXT

INTELLIGENT PROCESS AUTOMATION for Decision Making and Human Supervision

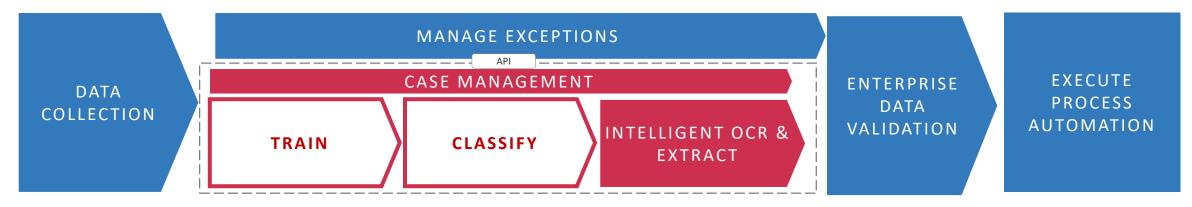
HUMAN SUPERVISION



SUPERVISION AND TRAINING (TRAIN, VALIDATE CASES AND ASSIGNED ACTIONS)

ROBOTIC PROCESS AUTOMATION + INTELLIGENT PROCESS AUTOMATION SYSTEM





e.g. Google, Microsoft, IBM Watson, Nuance, ABBYY, etc.

IT SYSTEM RESOURCES



FILES, KNOWLEDGE GRAPHS, ONTOLOGIES AND DATABASES

Language – Intent Process Automation





INTELLIGENT PROCESS AUTOMATION for Human Language Intent Extraction

HUMAN SUPERVISION



SUPERVISION AND TRAINING (TRAIN, VALIDATE CLASSIFICATION AND EXTRACTION)

ROBOTIC PROCESS AUTOMATION + INTELLIGENT PROCESS AUTOMATION SYSTEM



e.g. Google, Microsoft, IBM Watson, Nuance, ABBYY, etc.

IT SYSTEM RESOURCES



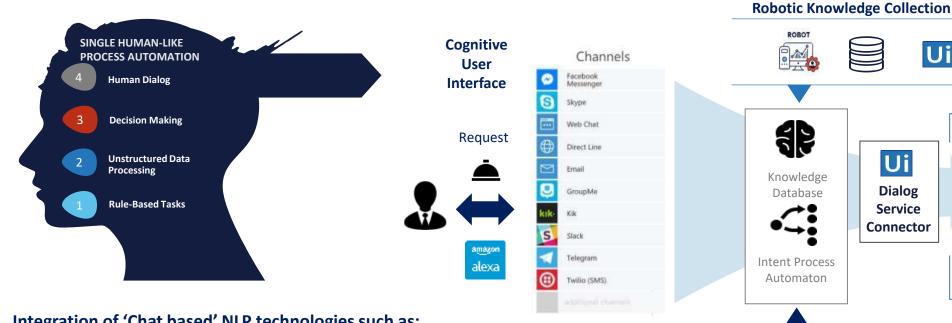
FILES, KNOWLEDGE GRAPHS, ONTOLOGIES AND DATABASES

Language – Human Dialog



NEXT

Integrated UiPath Solutions for a **Digital Assistants, Chatbots** and **Knowledge Databases**



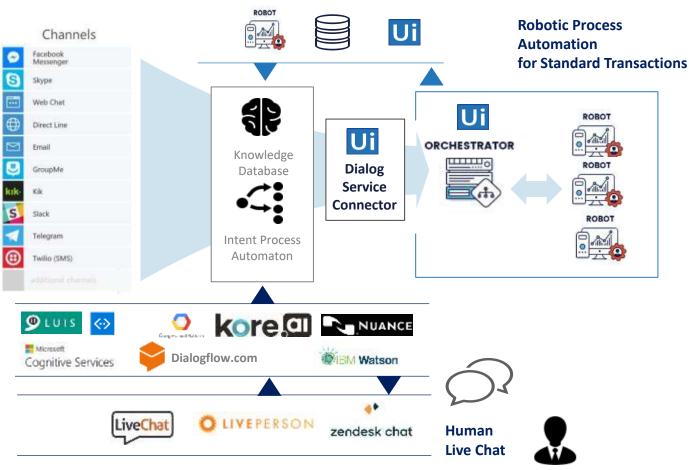
Digital

Assistant NLP

Integration of 'Chat based' NLP technologies such as:

- Microsoft Bot-Framework,
- **Google Cloud and Dialogflow.com**
- Other kore.ai, Nuance, Watson

Robotic Knowledge Collection

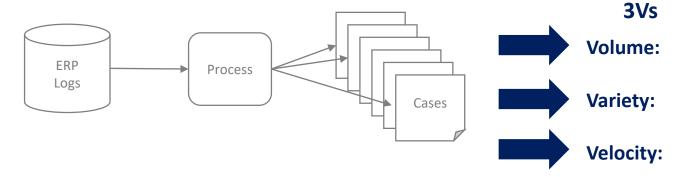


Reasoning – Process Mining





Finding Process Automation Opportunities



Automation Opportunities

low

high

low

high

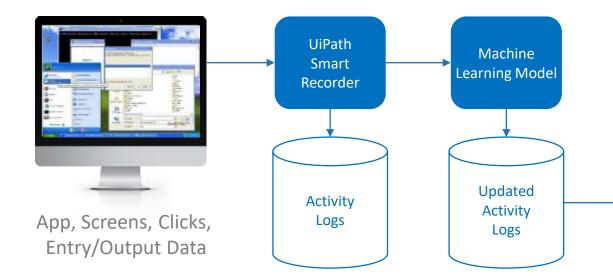
slow fast

VISUALIZATION OF THE ACTUAL PROCESSES AI-POWERED DETECTION OF AUTOMATION POTENTIAL



NEXT

UiPath Additional Process Mining Tools



Process, Case-ID

App, Screens, Clicks, Entry/Output Data

UiPath RPA Code Skeleton





Agility Challenges



HIGHLY SKILLED

User Enablement



Reducing technical skill dependencies and

ease-of-use

Fast implementation and deployments of

process automations

Configurable to operate in all customer system environments

Working with the customer technology stack



Broader API integrations e.g. SAP BAPI/RFC, Oracle, Dynamics, Office 365,

Salesforce, ServiceNow, Remedy

Integrations



Complexity

Easy re-use of RPA libraries

Easy and self-learning of building process automations

Free access to education environments and SW

Access to Open Community of ready-to-use process automations

EASY AND FAST TO USE

User Enablement



NEXT

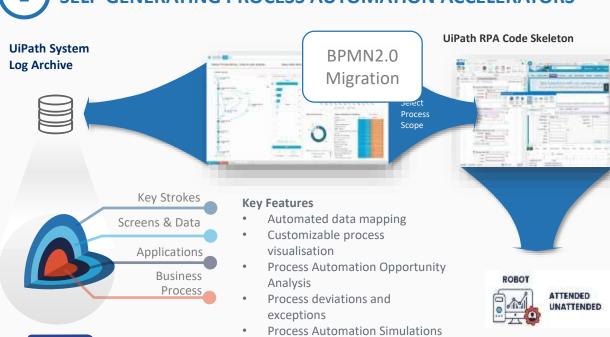
Faster RPA Implementations –





- Simplify UI Automation Creation
- Contextual user guidance
- Process Migration Tool
- Academy Documentation in Japanese, French
- Entire Platform UIs in Japanese, Chinese, French,
 Spanish and German

2 SELF-GENERATING PROCESS AUTOMATION ACCELERATORS





Support)

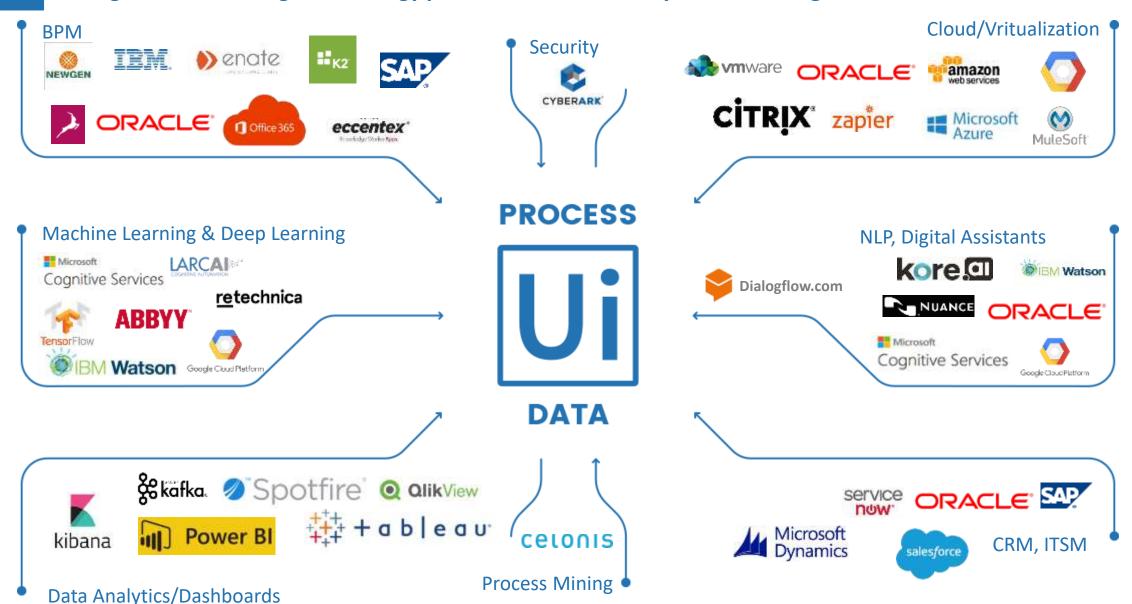


Integrations – A Solution Eco-System



NEXT

Integrations of strategic technology partners build the eco-system of the digital workforce

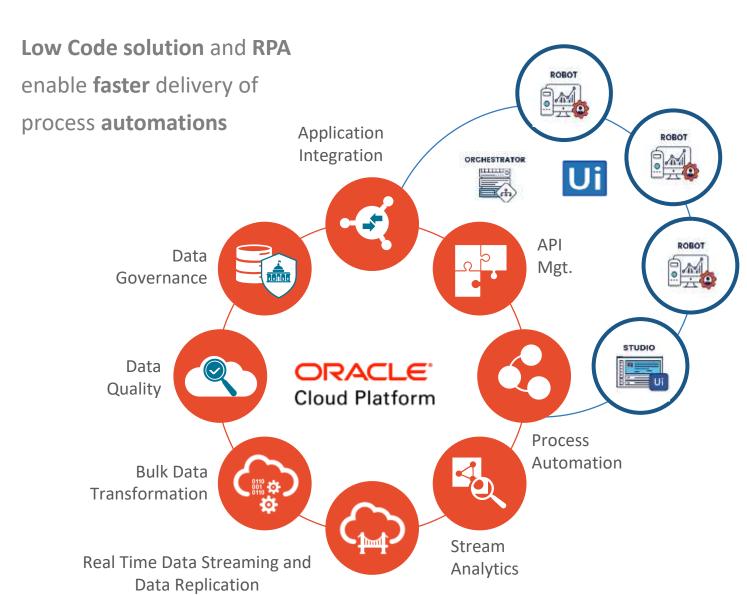




Integration – Oracle Cloud Services



NEXT



4. Self-Service Integrationsas Recipes realizing theDigital-Worker-as-a-Service

3. Integration Cloud Service

100+ Adapters to leading Application Services to UiPath RPA

2. Process Cloud Service

Process Automation Orchestration at large scale and exception handling

1. UiPath Process Designer

Rapid Process Prototyping Record and play modeling





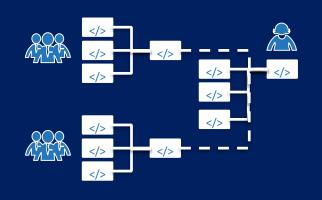
NEXT

Shared best-practices and re-useable solutions in a UiPath Marketplace

1

Global Shared Activity Libraries

- re-usable of UiPath activities / processes / components libraries
- RPA Run Framework Additional Source Control Libraries (e.g. Github)

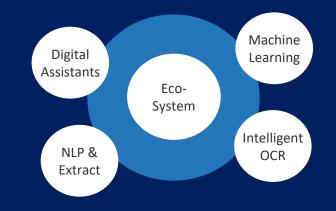


2

UiPath Eco-System Marketplace

RPA Solution Store

- AI Technology Solutions
- BPM and DPA Systems
- ITSM Solutions e.g. Servicenow

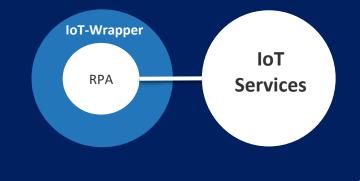


3

UiPath RPA/ IoT Solutions

Digital Process Service

- Oracle Self-Service Integrations
- Oracle Integration Cloud
- NodeRed, Zapier, Mulesoft



Scalability Challenges



Seamless operation and hand over between

humans and robots

Solving robotic exceptions

Human validation of OCR and data extractions







RPA Platform

Reliable RDA/RPA platform running in cloud server and desktop environments

Compliance

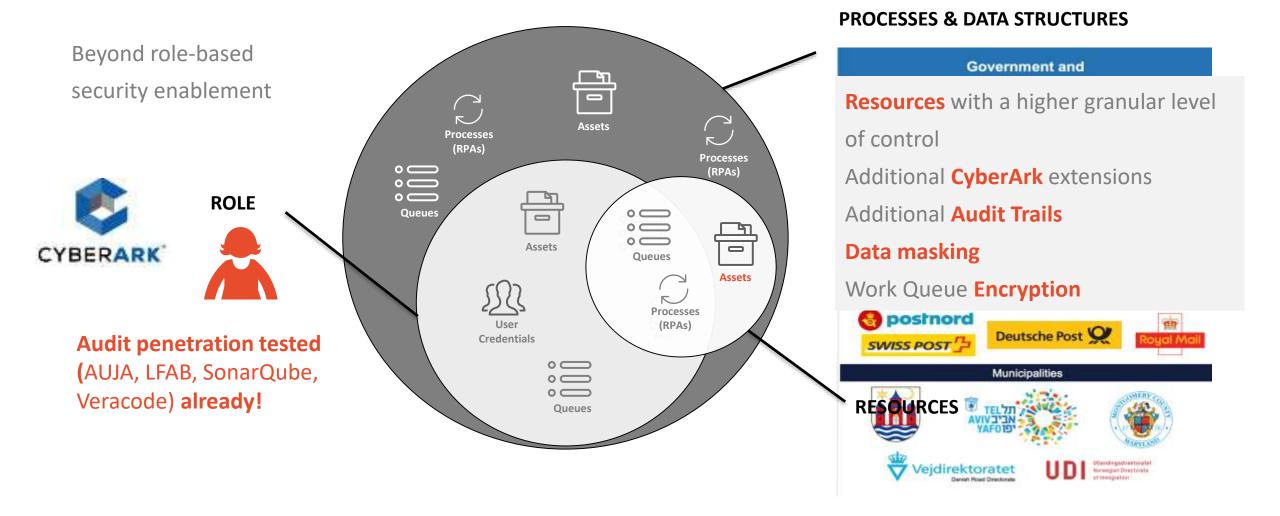




Stronger Risk and Compliance

Security Manual & FAQ to address

Enterprise IT security



Large Scale

Industrial Scale Architecture



NEXT

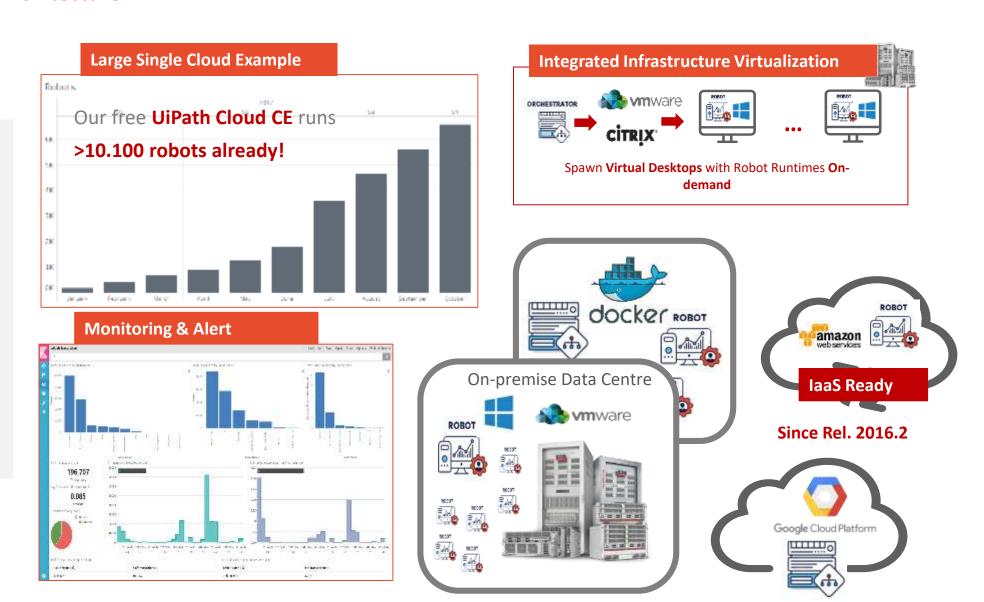
Automated Intelligent
scheduling of process
automations
Efficient utilization of the
infrastructure
Automatic scalability to meet

SLA using predictive analytics

Scale up/down the

infrastructure on demand to

optimize cost



Orchestration

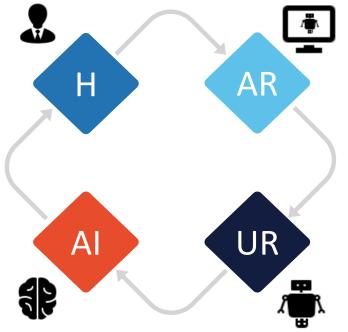


NEXT

Dynamic Human, Robot and AI Orchestration at large scale

Human

Exception Management
Training of cognitive models
Advanced decision making



Attended Robot

Virtual Assistant

Digital Process Automation of IoT and RPA Services

Machine Learning supported

Exception handling



Unattended Robot

Transaction Processing

Task Collaboration &

Case Management



Al Platform

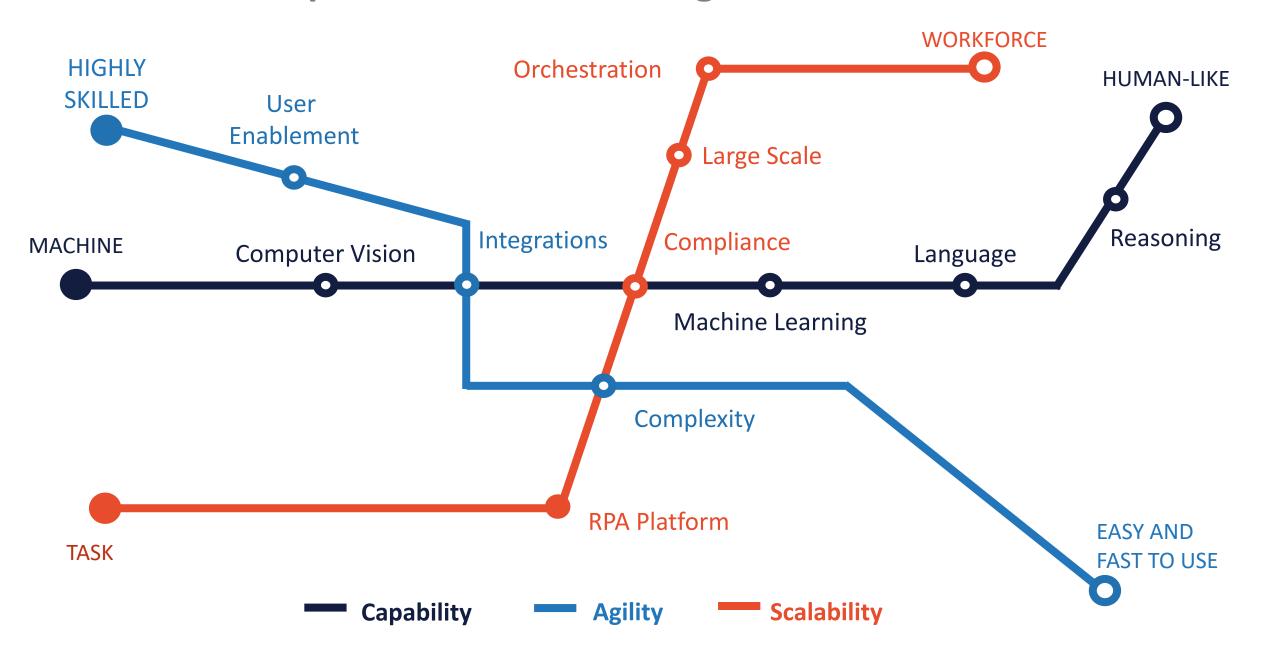
Unstructured to structured data

Decision making

Supervised learning from exceptions

The 'metro map' of RPA & AI Challenges





Roadmap Schedule



2017.1

Oct 2017

Large Scale Platform

Designed to scale in a resilient configuration & fastest to deploy and run process automations

2018.1

Q1 2018

Enterprise Growth Platform

Super scalable, highly secure and tightly integrated with Cognitive Services

Capability

- Enhanced OCR
- Japanese/OCR Kanji Support
- ABBYY FlexiCapture Integration
- Predefined RPA Dashboards (Kibana)

Agility

- Robotic Service Orchestration Integration (Enate)
- UiPath Academy in French
- Flexible Licenseing Support
- BPM/Case Mgt. Integrations (Oracle PCS, Newgen iBPS)
- Best-Practice RPA Run-Framework for large scale

Scalability

- >10,000 Robot Configuration
- **Extended Auditing Features**
- Oracle UiPath Edition
- ElasticSearch Shield Support
- Hardened RPA Security Features
- Human-to-Robot Work queue Orchestration

Roadmap Schedule



2017.1

Oct 2017

2018.1 01 2018

2018.2

Q3 2018

Capability

- Deep Learning Robot
- IPA System (Intelligent Process Automation System Version 1)
- AI/ML Activity Libraries
- Process Intelligence (PI) and UiPath Smart Recorder
- Localization Support
- Cognitive & Machine Learning Integrations (Google, IBM Watson, Microsoft, ABBYY)

Large Scale Platform

Designed to scale in a resilient configuration & fastest to deploy and run process automations

Enterprise Growth Platform

Super scalable, highly secure and tightly integrated with Cognitive Services

AI-Human-Robot Orchestration Platform

Expansion of Cognitive Services and enabling business users to work with intelligent robots

Agility

- UiPath Marketplace supporting an Al Eco-System
- Digital Assistant Integrations
- Enhanced Academy Trainings
- More BPM/Case Mgt. Partners
- Best-Practice RPA and Activity Libraries
- IoT Service Connectors

Scalability

- MS SharePoint Case Mgt. Intro
- Oracle UiPath Edition Extensions (SSI, ICS, PCS Support)
- UiPath Managed Service Edition
- Data Analytics Enhancements
- Resource-Based Security
- Non-persistent VDI (Citrix, VMware, App-V, etc.)
- Intelligent process workload balancing

Roadmap Schedule



2017.1

Oct 2017

Large Scale Platform

Designed to scale in a resilient configuration & fastest to deploy and run process automations

2018.1

Q1 2018

Enterprise Growth Platform

Super scalable, highly secure and tightly integrated with Cognitive Services

2018.2

Q3 2018

AI-Human-Robot Orchestration Platform

Expansion of Cognitive Services and enabling business users to work with intelligent robots

2019

The Digital Workforce Platform

A digital workforce platform as turn-key solution with initial self-learning capabilities

Capability

- IPA System with configurable 3rd Party Al Services
- UiPath "Al Studio"

Agility

- Activity Libraries for ERP/CRM
 Integrations Servicenow, SAP BAPIs,
 Salesforce
- Industry Solution RPA Bundles
- RPA Navigator launch

Scalability

- Infrastructure Virtualisation for Robots
- UiPath RPA Managed Services
- UiPath Oracle Cloud Edition (e.g. Oracle DIBAS)
- Intelligent Robot Scheduling
- Github Integration

Thank you

(email) boris.krumrey@uipath.com



UiPath Product Priorities for Enterprise RPA

Big Scale Ready for enterprise-wide challenges

Security Defense-grade security and auditing

Path to AI Building-in learning, experience and sophistication into

every process

Ease of Use Rapid and intuitive design and implementation

Ecosystem Supported by great partners implementing, training and

integrating to the UiPath Platform



2018.1 Scalability Features

Big Scale

Security

Path to Al

Ease of Use

Ecosystem

KEY HIGHLIGHTS

- Centralized configuration management of attended and unattended robots
- Enhanced audit and added execution logging
- Human-to-Robot Work Queue Orchestration (comment, assign, history)
- 10K Platform



2018.1 Security and Compliance Features

Big Scale

Security

Path to Al

Ui Path

Ease of Use

Ecosystem

KEY HIGHLIGHTS

- Protection of Workflow Files
- Enhanced password policy and reset mechanism for Orchestrator
- Login History
- Improvement of Response and Security Headers
- Elastic Search Shield Integration













Big Scale

Security

Path to Al

Ease of Use

Ecosystem

KEY HIGHLIGHTS

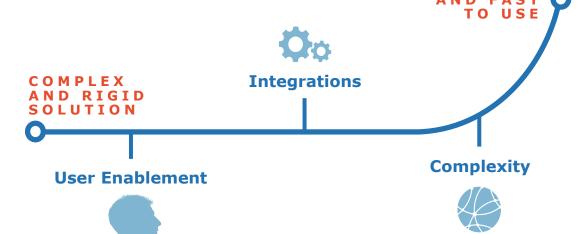
- Intelligent OCR with ABBYY FlexiCapture (18.1.1)
- Improved Computer Vision (Tesseract 4.0)



Ui Path

2018.1 Agility Features

The Leading Enterprise RPA Platform



Ui Path

Big Scale

Security

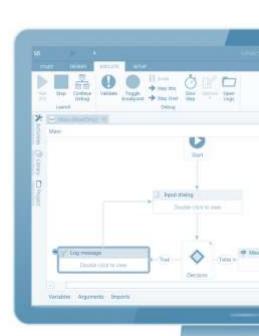
Path to Al

Ease of Use

Ecosystem

KEY HIGHLIGHTS

- RPA Marketplace
- Improved Orchestrator Activity Pack
- Kanji Compliance
- Japanese Localisation
- Kibana Dashboards
- Screen Object Selector Features



EASY

2018.1 Capability and Integrations

Big Scale

Security

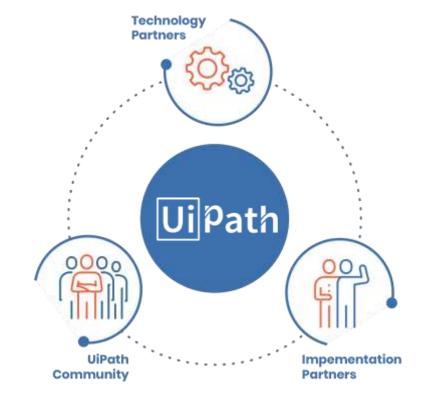
Path to Al

Ease of Use

Ecosystem

KEY HIGHLIGHTS

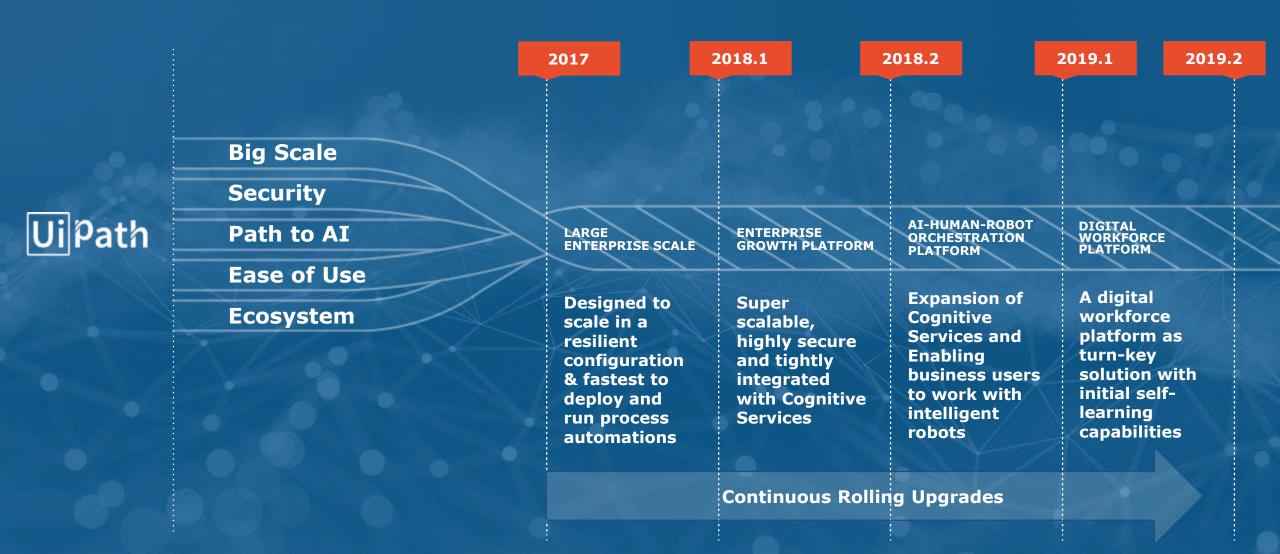
- Orchestrator API Enhancement
- Newgensoft Integration
- Oracle Integration
- Enate Integration







The UiPath Product Roadmap



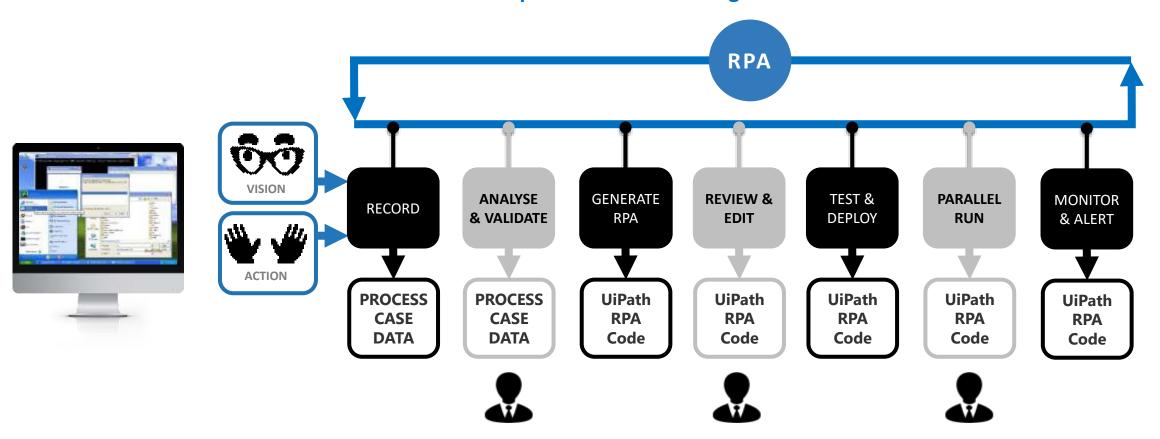
Reasoning - A Supervised Self-Learning



NEXT

Self-Generating Process Automation with the Human-in-the-Loop design the Supervision does not depend on Data Scientists but on Business Users and CoE Experts

Supervised Self-Learning Orchestration



Reasoning - A Supervised Self-Learning



