



The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract.

It is not a commitment to deliver any material, code,. or functionality, and should not be relied upon in making purchasing decisions.

The development, release, and timing of any features or functionality described for UiPath's products remains at the sole discretion of UiPath.

Safe Harbor Statement

Our product vision

is to build the

Enterprise RPA Platform

for the

Digital Workforce



Capability

More process automation with higher complexity

Agility

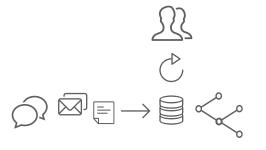
Faster realization, better customer experience with less effort

Scalability

Build and deploy for many process automations at all Enterprise Security and Risk Compliance levels

Capability Challenges





HUMAN-LIKE

of unstructured to structured data

Reasoning

MACHINE

Computer Vision

Language

Reliable object recognition in images in Citrix

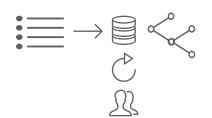
Converting semi-structured to structured



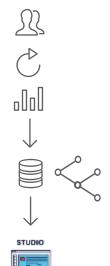
Machine Learning

Intent identification and information extraction

Classification and data extraction based on historic transaction data

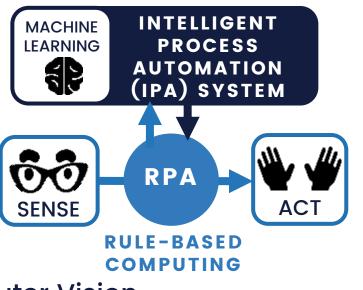


Understanding the ramification of a business process



Capability

- **Direct** Al Services access by Robot
- or by 3rd party integrated AI Service
- · UiPath Deep Learning **GPU** for SW Robot





Reasoning

Rec.

PROCESS ANALYTICS

> **PROCESS AUTOMATION GENERATION**

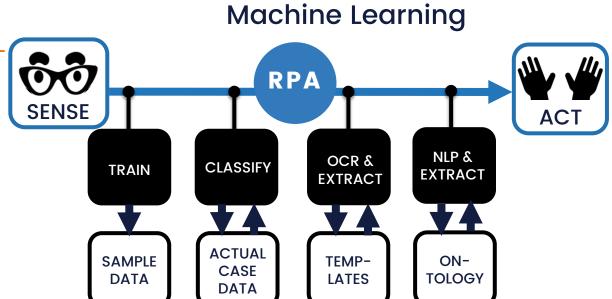
ML **TRAINING DATA**

RPA Code with ML Services

MACHINE Computer Vision

> THE **SELF-DRIVING**OFTWARE ROBOT HAS ARRIVED.





DIALOG

NLP &

EXTRACT

ON-

TOLOGY

KM

SEARCH

KNOW-

LEDGE

Language

RPA

Agility Challenges



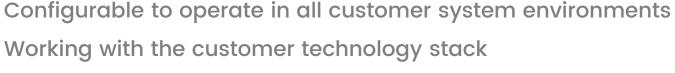
HIGHLY SKILLED

Enablement



Reducing technical skill dependencies and ease-of-use Fast implementation and deployments of process automations

User





Broader API integrations e.g. SAP BAPI/RFC, Oracle, Dynamics, Office 365, Salesforce, Servicenow, Remedy

Integrations



Easy re-use of RPA libraries

Easy and self-learning of building process automations Free access to education environments and SW Access to Open Community of ready-to-use process automations

EASY AND FAST TO USE

Agility

HIGHLY SKILLED





User Enablement

BPM/Case Management/RSO



Machine / Deep Learning





Virtualisation Platforms

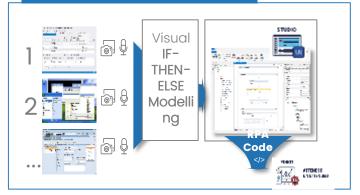




ERP/CRM/ITSM Systems



RPA Build Simplification



Integrations

Complexity

NLP, Digital



Cognitive Services ORACLE

RPA

UiPath Activity
Libraries and
downloads



RPA Journey Tool (Discovery, Enable, Support) RPA Run Frameworks

RPA Run Framework Library Test Drive

Orchestrator Community Edition Online Training

UiPath Academy Self-Learning Trainings

Cloud + Middleware



EASY AND FAST TO USE

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Continuously accelerate the implementation and reduce effort with every UiPath release

Scalability Challenges



Seamless operation and hand over between humans and robots
Solving robotic exceptions
Human validation of OCR and data
extractions

WORKFORCE Orchestration **Large Scale** Managing 1000s of attended and 10000s unattended robots Compliance Configurable access control to processes at a resource based security Options to store credentials in Secure Vault like CyberArk Non-reputable audit trails





RPA Platform

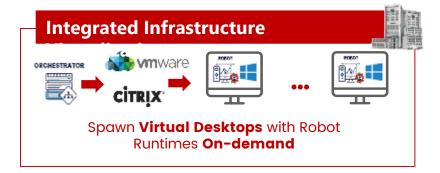
Reliable platformattended/unattended RPA running in cloud, server and desktop environments

Scalability



Orchestration





WORKFORCE

Large Single Cloud Our free **UiPath Cloud CE** Large Scale runs >7200 robots already! Compliance Beyond role-based security PROCESSES (CODE)+ Processes (RPAs) enablement **DATA STRUCTURES**

JJ {}

Human

Exception Management Training of cognitive models

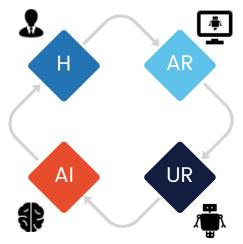
Advanced decision making

Al Platform

Unstructured to structured data

Decision making

Supervised learning from exceptions



Attended Robot

Virtual Assistant

Unattended Robot

Transaction Processing

Processes (RPAs) More Audit Trails

Queues

Processes (RPAs)

Data Masking

Encryption

RPA Platform

CYBERARK'

ROLE

CyberArk

Extensions

More

TASK

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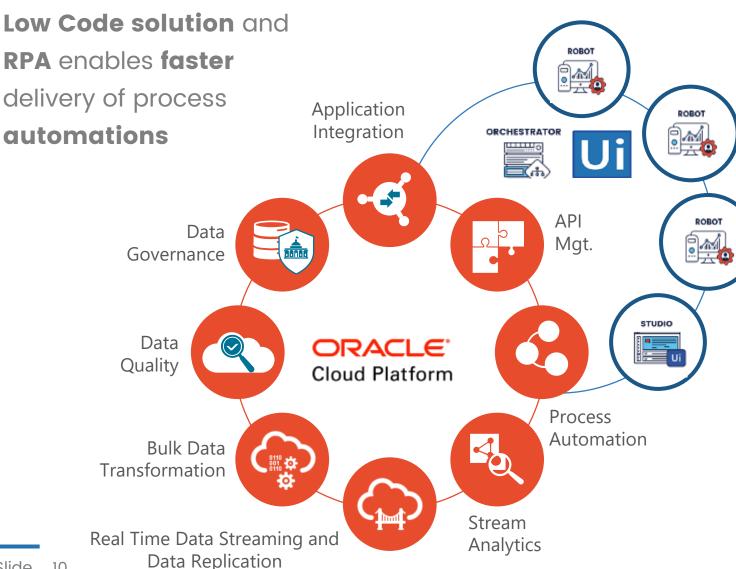


Higher granular level of control

RESOURCES

Oracle Cloud Integration and UiPath





4. Self-Service Integrations as Recipes realizing the Digital-Worker-as-a-Service

3. Integration Cloud Service 100+ Adapters to leading Application Services to UiPath RPA

2. Process Cloud Service Process Automation Orchestration at

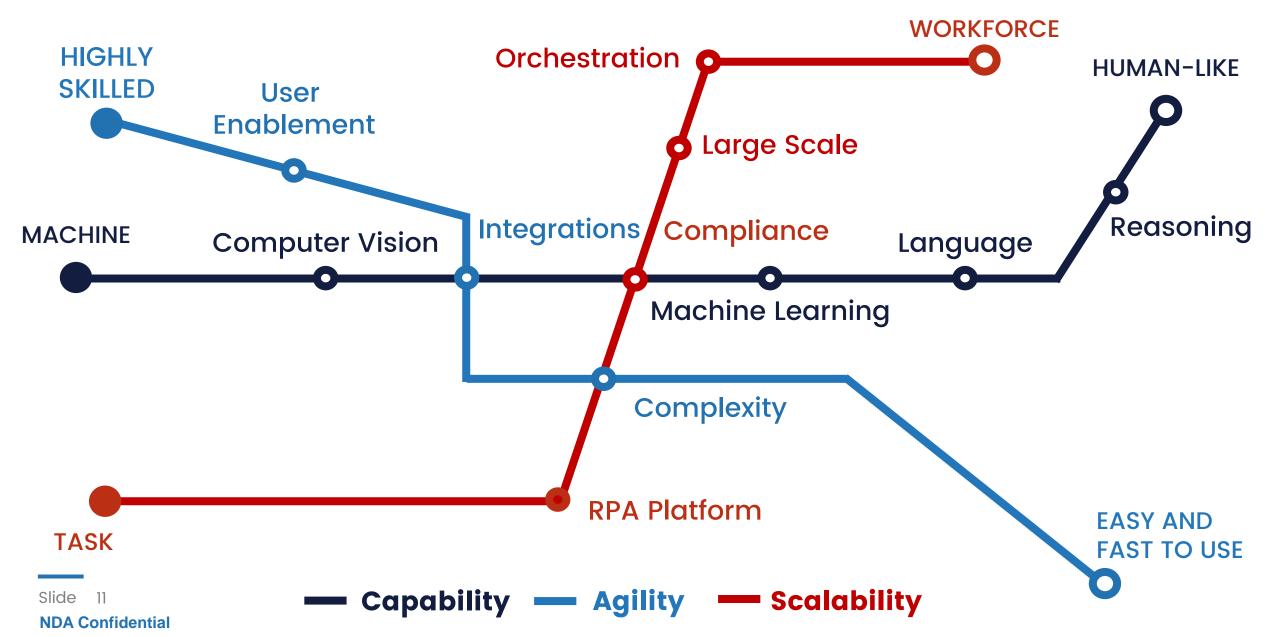
large scale and exception handling

1. UiPath Process Designer

Rapid Process Prototyping Record and play modeling

The 'metro map' of RPA & AI Challenges





Our Roadmap 2018-19

"Moving into the era of AI-Based automation, we will continue to be the industry leader by enabling client solutions beyond RPA technologies."

Strategic Technology Partnerships



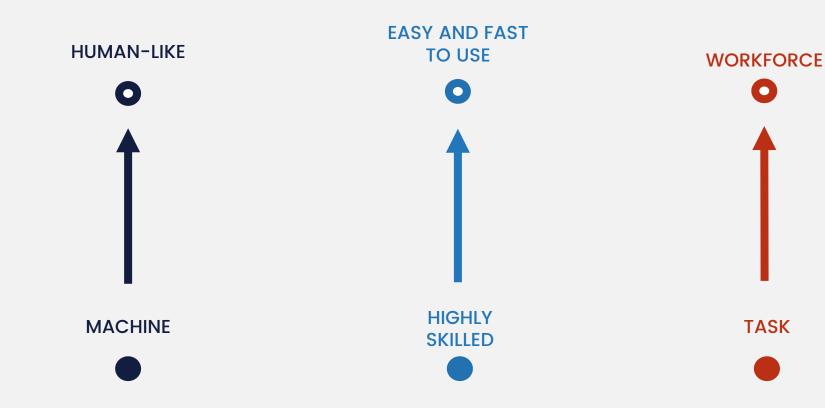


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Capability

Deep Learning Robot
Cognitive (Unstructured to
Structured, NLP, Human Dialog)
Decision Making based on
Machine Learning (Supervised)
Process Intelligence (Reasoning
Self-Generating RPA)

Agility

Simplified User Enablement

BPM and RPA Integrations

More Re-useable RPA Libraries

RPA Marketplace

Advanced trainings and free
pilot and test environments

RPA Transformation Tools

Scalability

Robot coupled Infrastructure
Virtualization
Role-based to resourcebased security model
Integrated Human-Robot-Al
Orchestration (integrated
Case Management)

Thank you

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