



ACUMATICA CLOUD ERP PRODUCT OVERVIEW

FLEXIBILITY AND CHOICE IN A SINGLE, COMPREHENSIVE SOLUTION TO MANAGE YOUR ENTIRE BUSINESS EFFICIENTLY

Acumatica is the only cloud- and browser-based ERP solution that adapts to the needs of growing small- and mid-sized businesses (SMBs) economically and securely.

Adaptable. Spans a broad variety of industries, including Distribution, Manufacturing Retail/eCommerce, and Services (Professional, Business, Repair, and Not-for-Profit).

Seamless. All Acumatica application suites are web-based, integrate fully with one another, and use a centralized database.

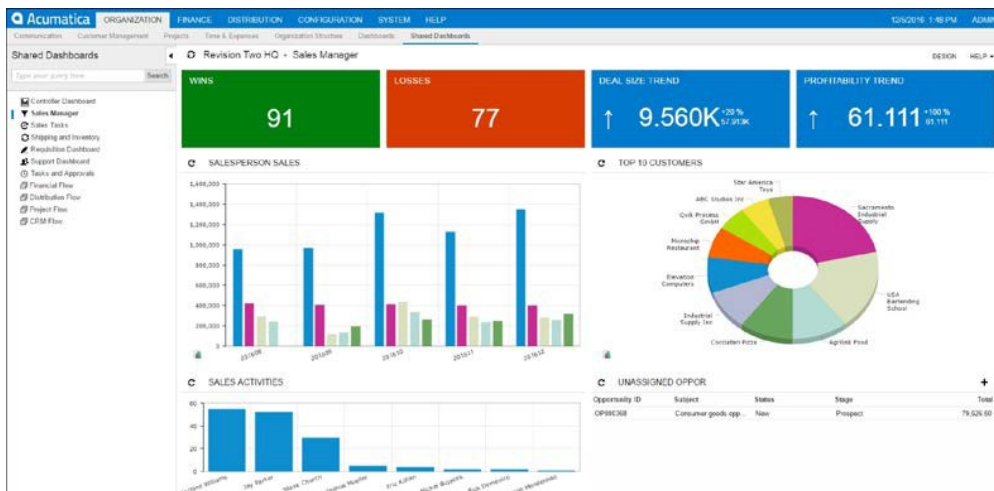
Intuitive. The user interface and navigation—with tablet-friendly design and dynamic page layout—make working on any device fast and easy.

Collaborative. Integrated Document Management allows you to manage a central repository of documents and media.

Automated. Rules for workflows and approvals, which help maintain control, can be created throughout the system (e.g., sales and purchase orders).

Extendable. Functionality for specific needs (e.g., bar coding) are already in place and can be extended further through industry standard tools and APIs.

Insightful. All applications include easy to use reporting and self-service BI to quickly create personal dashboards, such as the one below:



KEY BENEFITS

WORK THE WAY YOU WANT

- Use Acumatica's robust platform to perform sophisticated customizations, even in a SaaS environment

GET THE PERFORMANCE YOU NEED

- Meet the most demanding standards of your high-volume business
- Give your employees anytime, anywhere access, from any device

REMOVE OBSTACLES TO BUSINESS GROWTH

- Add unlimited users at the same price
- Grow your business without adding to your IT budget
- Get the latest updates at no additional cost

REDUCE COSTS

- Avoid upfront costs for all computing infrastructure such as hardware and data servers
- Eliminate upfront software licenses by using a monthly subscription model
- Shrink IT maintenance and support costs since Acumatica handles hardware and software updates and upgrades



ACUMATICA CLOUD ERP SOLUTIONS

Financial Management	<p>Powerful financial applications—simple enough for small companies and comprehensive enough for complex multi-nationals. Acumatica’s Financial Management has standard financial processes (GL/AP/AR) and reports used by national and international organizations, plus multi-company and intercompany accounting, fixed assets, recurring and deferred revenue, and cash management.</p>
Customer Management	<p>Acumatica’s Customer Relationship Management (CRM) is fully integrated with the other suites. Customer Management uses dashboards and reports to provide real-time data on all customer activities: quotes, orders, invoices, payments, and support cases or service calls. A self-service Customer Portal lets you give customers access to the information they need.</p>
Distribution Edition	<p>Acumatica’s Distribution Edition works together with Financial Management as a full distribution solution. From Quote-to-Cash and Purchase Requisition-to-Payment, automated processes help eliminate delays and reduce errors. Features include: multiple warehouses, lot and serial number tracking, automated POs, discounts and promotions, and more.</p>
Project Accounting	<p>Deliver project objectives on time and on budget with Acumatica’s Project Accounting. Handle complex billing rules and easily calculate project revenue based on key project-specific attributes. Keep better track of costs by correctly accounting for work in progress (WIP).</p>
Manufacturing Edition	<p>Integrate production planning and shop floor with customer management, sales orders, inventory, purchasing, and accounting. The Manufacturing Management Suite includes BOM and Routing, Material Requirements Planning (MRP), Production Scheduling and Control, Quoting and Estimating, and Product Configurator.</p>
Field Services Edition	<p>Maintain a real-time view of customer activities across all your operations when field service operations are fully integrated with the back office. Streamline dispatching, reduce response times, and minimize costs with the Acumatica Field Services Edition that works with CRM, sales, inventory, purchasing, accounting, and financial reporting.</p>
Commerce Edition	<p>Deliver a consistent customer experience across all your sales channels with full integration between your online, mobile, and in-store service. This complete eCommerce ERP solution tightly integrates a robust eCommerce platform with Acumatica’s Financials, Sales, Inventory, CRM, and Fulfillment systems.</p>
Construction Edition	<p>Improve margins and project control at all stages of home, multi-family, commercial, mixed-use, land development, and government projects. Check dashboards for revenue, costs and commitments. Equip staff and subcontractors with secure apps for time entry, electronic signatures, and more—all with phones and tablets. Exchange information with customers, suppliers, and specialty applications such as Smartsheet, Procore, and Hyphen Solutions for an end-to-end solution.</p>

THE ACUMATICA ERP DIFFERENCE

Acumatica delivers a full suite of integrated business management applications unlike any other ERP solution on the market today.

STREAMLINE OPERATIONS

Manage your business more efficiently:

- Automate processes
- Control workflows
- Access the system from anywhere on any device—including mobile
- Promote collaboration with all-inclusive user licensing

ADAPTABLE SOLUTION

Add and extend:

- Deploy in-house or in a private or public cloud
- Easily configure your solution to fit your needs
- Add capabilities such as CRM or data visualization at any time
- Extend to other solutions and applications beyond ERP

YOUR BUSINESS ACCELERATED

Get a single version of the truth:

- Accelerate business performance and make smarter decisions with automated processes, real-time data collection, financial analyses, and forecasting
- No per user pricing – system scales as your business grows