

To my valued clients, friends and partners:

As many of you know, I have owned my company Southeast Computer Solutions since I was 19 years old. I have supported and guided many of you and watched your businesses blossom. I am supported by my partner Ralph Ceccarelli and a team of amazing professionals that is the envy of our competitors. I am very proud of what I have accomplished, but I felt that I wanted more. I felt that my employees needed more, and I felt that you, my customers ought to have more. Today, we are ready to take Southeast Computer Solutions to the next level, and the best way that we found to do this expeditiously, while enabling your continued growth, and helping you unleash the power of your businesses, was to combine forces with the most respected and reputable organization in our industry.

I am extremely pleased to announce the **merger of Southeast Computer Solutions with Net at Work, the top Sage Partner in the US and an award-winning full-service technology and business consultancy**. With this merger, we now make available to you a wider portfolio of solutions and services and a larger pool of extremely experienced and knowledgeable resources. But most important to me is that Net at Work is a family owned business incorporating the same employee and customer facing values that have always been at the core of Southeast.

I feel that this is a strategic move for both organizations, as we each offer complementary advantages for the other, the details of which will be outlined in an upcoming press release. Throughout multiple years of working closely with Net at Work on various projects, we have developed a great deal of respect for their management team. Their impeccable reputation in the industry, commitment to value, and absolute focus on providing exceptional customer service, are well aligned with our purpose at Southeast Computer Solutions and I look forward to becoming a part of their award-winning team.

During this transition period, Ralph's and my focus will be making sure that all our customers avail themselves of the many benefits and opportunities that will arise as a result of this merger. Only once my clients are well taken care of, will I slowly and ultimately move into my more permanent position leading business development for Miami, Latin America and the Caribbean. Combining talents from Net at Work with Southeast Computer Solutions - I feel we will have a service organization second to none.

So, what does this mean for our clients? **You will see very little change relative to your Sage/Acumatica Software support**; really, just a name change. However, you will see significant benefits in the following areas that will have immediate positive impact and help *unleash the potential of your business!*

- Increased Resources - more staff and an expanded help desk
- Increased Expertise - breadth and depth of knowledge
- More Sales and Customer Service Resources - overall more bandwidth to provide for a better customer experience
- An Expanded ERP, CRM and HRMS solution portfolio, industry knowledge and expertise



- New offerings include: Cloud Hosting, Managed IT & Information Security, vCIO, Magento eCommerce, Integrated Credit Card/Payments Processing

Contact Information

My Southeast team will be joining Net at Work and will continue to provide the excellent level of service and support our customers have come to expect. The entire team is very excited about joining Net at Work and the ability to do even more for you and your business!

I encourage you to visit the website at www.netatwork.com to learn more about our new firm.

My whole team and I want to personally say **Thank You** for your trusting us with your business needs all these years, and we all look forward to a long-lasting relationship. My goal remains as it has always been, to help make you more successful.

In the coming days, you will be receiving more information and phone calls to more fully inform you of how this change will benefit your organization. Please feel free to reach out to me or any of the team with questions you may have about these exciting changes and how Net at Work can unleash the power of your business.

Sincerely,

Sonia Ferrera