

3rd Quarter - 2015

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## SAGE X3 PRODUCT UPDATE 8

Sage recently announced the launch of Sage X3 Product Update 8. This latest version includes a collection of enhancements to several key areas of the product including Financial Management, Sales Management, Manufacturing, Inventory, and Purchasing. Let's take a closer look.

### Sales and Financial Management

A collection of new financial capabilities help to ensure compliance with new Euro-zone bank transfer standards (SEPA), improved management and control of fixed assets, and increased multi-legislation capabilities for businesses that management international companies.

When it comes to Sales Management, a new control on **sales credit notes** prevent creation of notes that exceed amounts/quantities of the origin invoice. In addition, a new **return status indicator** (returned, partially returned, not returned) has been extended to all types of delivery. This allows you to track returns more easily at the transaction entry level as well as on inquiries and reports. Lastly, a new function allows for the creation and printing of a **Bill of Lading** (BOL).

### Manufacturing Enhancements

New functionality allows tracking of manufactured products whose components have been identified as a **food allergen**. It can be used in enterprise planning to filter by allergens criteria. In addition, a new **graphical scheduler** that can be launched from a browser helps to improve manufacturing planning and optimization. Lastly, improved integration of barcode formats for re-control function as part of the weighing by product and work order. This function defines different areas of the barcode to read in order to do the rechecking.

### Inventory and Purchasing

Inventory Management introduces two new **Use By Dates** (UBD). You can specify "UBD Lead Time" as a number of days before the deadline to sell or deliver a product, or specify a unique UBD based on customer needs. Improvements to **Stock Shortage Adjustments** as well as **Packing Management** were also added.

In Purchasing, Product Update 8 introduces the ability to generate and modify the quantities in a purchase order from a purchase request. New parameters have also been added for better control over minimum order amounts and purchase return management.

Sage X3 Product Update 8 is now available. Contact us if you need help with an upgrade.



## SAGE X3 WHAT'S NEW GUIDE

Contact us to request a copy of this 9-page guide with more detail about all the new enhancements in Sage X3 Product Update 8.

## Sage X3 Launches In The Cloud

### Freedom of Choice: Cloud or On-Premise

Concurrent with the release of Product Update 8, Sage also announced the launch of **Sage X3 Online**. This Software-as-a-Service (SaaS) version of Sage X3 runs entirely in the cloud. Here's a closer look at this new deployment option.

### What is Sage X3 Online?

As a cloud solution, the new Sage X3 Online is aimed at businesses that value ease of deployment, lower up-front costs (servers, hardware, etc), and reduced need for in-house IT support and maintenance. Running on Amazon Web Services (AWS) as a public cloud, Sage X3 Online is a SaaS offering priced as a subscription that's billed annually.

### Even More Freedom of Choice

Sage X3 now provides an ERP platform that can be hosted by a third party, run in the cloud, or installed locally as an on-premises implementation.

Depending on your unique requirements, there are pros and cons to each option that are too extensive to discuss here. But the point is you have freedom of choice to implement Sage X3 in the way that fits best for your business.

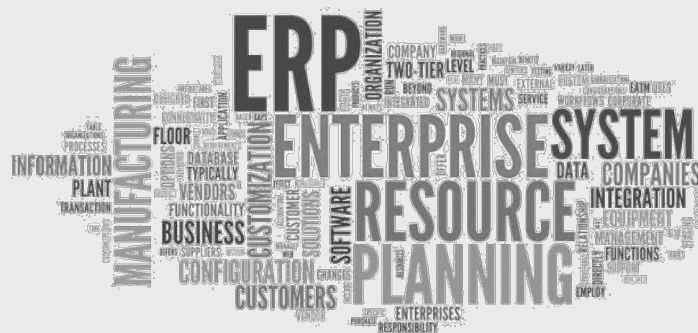
In his keynote speech at Sage Summit 2015, Sage CEO Stephen Kelly says, "*Sage loves on-premise. Sage loves hybrid. Sage loves the cloud. Sage will not force you to migrate.*" He goes on to say that with these 3 choices (cloud, hosted, or on-premises), customers can "... *control the pace of migration to the cloud, should you choose to.*"



[Contact us](#) if you'd like more information about Sage X3 Online. Or click below to learn more about Sage X3 cloud features and benefits:

[www.sagex3.com/cloud\\_benefits](http://www.sagex3.com/cloud_benefits)

## Sage Drops "ERP" From Product Names



Sage recently announced they are dropping the acronym "ERP" from many of their product names. For instance, the former **Sage ERP X3** is now simply **Sage X3**.

In making the announcement at Sage Summit, CEO Stephen Kelly points out that "ERP" is a legacy term with a bumpy history for many businesses.

*"We believe ERP is a 25 year old industry term, characterized by cost overrun, and in some cases even business ruin. To the finance directors of the world, ERP stands for Expense, Regret, Pain."*

It seems the point that Kelly is trying to make is that the technology landscape has changed over the last several years and Sage aims to innovate so their software products are easier to implement, easier to use, and less disruptive to business operations.

### Replay: Sage Keynote Speech

If you didn't get a chance to make it out to New Orleans for Sage Summit 2015, you can still catch the keynote speech from Stephen Kelly (Sage CEO) here:



[Stephen Kelly Keynote Replay Video](#)

## Solutions Made Easy

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