sage

infoPOS

Point of Sale for
Furniture & Giftware
Retailers

Why InfoPOS

Why not InfoPOS? We offer a fully functional Homewares & Furniture Point of Sale that is used worldwide. Our solution is guaranteed to increase sales, promote customer loyalty, and streamline your current processes

About
INFOPOS

Retail Software specialists, over 30 years experience

InfoPOS Software is a Canadian Based Point of Sale company, with over 30 years commercial Retail experience. InfoPOS is a leading Point of Sale and Retail Solution that is used across a large variety of industries.

InfoPOS is developed from over 200 years of cumulative knowledge gathered by our experienced staff, and customer input, which has provided comprehensive insight into the retail industry; with a focus on ease of deployment and user friendliness.

By continuing to stay abreast of technology, our customers benefit from our ever growing solutions such as:

Promotions & Multi-buys	Simple, Quick Sales
Intelligent Item Style Matrix	Quotes, Sales Orders & Deliveries
Loyalty & Charge Customers	Purchase Order Receipting
Multi Redemption Gift Cards	Inventory Transactions & Transfers
Integrated eCommerce	Serialization & Lot Tracking

InfoPOS has a vision to be recognized as a valuable supporter of retailers in Canada by developing highly competive and technically robust solutions. We will continue to achieve this by creating and improving our seamless integrations with Sage, a world leading ERP system, and by working closely with the respective reseller communities to deliver superior solutions in tune with the needs and requirements of the end users.

Homewares & Furniture

Customer Loyalty

InfoPOS collects and collates customer sales data that enables retailers to create robust loyalty programs that can be linked to particular promotions, loyalty points and pricing. With InfoPOS, retailers can create engaging promotions to further incentivize and reward your most profitable and loyal customers!

Retail Point of Sale

As a Retail based Point of Sale, InfoPOS powers millions of transactions every day across many different industries. Our customers reap the benefits of improved repeat sales and customer retention levels thanks to the fully integrated Multi Redemption Top-Up Gift Cards, Reward Cards & Loyalty Points.

Stock Control

Get greater insight into your valuable inventory. InfoPOS replaces manual systems with automated processes by utilizing it's truely integrated solution, from the POS Back Office through to the point of sale. Let InfoPOS help you better manage stock control and better align customer promotions with your inventory levels.

Multi Store

InfoPOS is an enterprise Point of Sale Solution offering tremendous flexibility and enabling retailers to customize the system to best suit their requirements. Comprehensive reporting across multiple companies, and databases, allows for smarter business decisions.

Customer Promotions

The Promtions molule in InfoPOS allows you to turn the promotions you dream up into a reality. BOGOF, bonus gift card with purchase, free delivery, promotions for specific loyalty customer, bonus points with purchase for your loyalty customers and bundle deals are all very easily achievable using InfoPOS.

Communications

Continue selling without the need for a reliable internet connection. InfoPOS works offline and online and can be configured to suit your daily operations, enabling you to sell throughout the day without an internet connection, with your sales data uploaded to your POS Back Office when your are connected again.

Integration

SAGE

Sage communicates
with POS Back Office

POS Back Office

Communicates with Sage and
extends the Sage functionality
to offer retail specific features

infoPOS

POINT OF SALE

Flow of information between the
Retail Locations and the POS Back Office

eCommerce (eInfoPOS)

eCommerce stores communicate
with the POS Back Office

Promotions

InfoPOS has an extremely powerful Promotions and Multi-buys module allowing versatile and complex promotions and discounts to be managed. The flexibility around the design of promotions means that you hold the freedom to define what, where, when and how the promotion is used. If a promotion exists an operator can be prompted to ask the customer if they wish to participate. Promotions can be applied automatically or require manual intervention, for example on presentation of a student card.

Promotions can work in a variety of ways:

• Individual products, groups of products, categories of products or a random selection of products can be assigned to a promotion.

• The promotion can be defined to work within a date range or on specified days of the week.

• Promotions can be assigned to all customers, individually selected customers, customer groups or customer categories.

• Promotions can be assigned to all locations or specific locations.

• Create automatic promotional messages that prompt the POS operators as items are added.

• Show promotions as a separate line at POS and include a promotional description on the docket.

Benefits include, but are not limited to, the following:

• All promotions can be analyzed to determine how they are being used and by who.

• Target Loyalty customers.

• Expensed to General Ledger accounts.

• Serialize the Promotion to allow once off use.

• Multiple Promotions can be used in one transaction.

Promotional Examples with InfoPOS:

• Buy one get one free.

• Buy Product 1 together with Product 2 and charge a fixed or discounted price.

• When the customer purchases X number of Product 1, discount all of Product 1.

• When the customer purchases from a Group of Products the operator can ask the customer if they wish to purchase from a selection of other Products at a discounted price.

• When the customer buys a Product from Group A and a Product from Group B discount both (or charge fixed price) and give them Product C for free or at discount.

• When the customer presents their student card, or belongs to a pre-defined demographic group, they may receive a discount off all applicable products.

• System acknowledges that the customer is a Loyalty customer and offers the customer the applicable promotions.

• When the customer spends X or more they are entitled to the promotion.

• Value off the whole sale.

Loyalty

Loyalty

Improve customer retention using the flexible, yet powerful, Loyalty module. The InfoPOS Customer Loyalty module allows you to keep a complete profile of your customers buying habits, trends and preferences. Align your Loyalty Programs with your customers buying habits and reward your customers for their on-going patronage.

Features include:

• Tiered Loyalty Programs.
• Loyalty points based on dollars spent.
• Loyalty points based on quantities purchased.
• Track, trace and report on customer buying habits.
• Customer Loyalty levels with integration into Multi-buys, Discounts, Promotions and Multi-Redemption and Top-up Gift Cards.

Membership Cards

The Multi-Redemption and Top-up Gift Cards allow you to further enhance the customer experience by offering a simple cashless method for your customers to buy.

Your customers can top up their balance in-store, over the phone, or online via the optional embedded eStore. You can even link multiple cards to the one balance.

To further enhance the customer experience and reward your best customers, Retailers can link the Gift Cards module to the Loyalty module, delivering a complete membership program that is proven to increase customer patronage.

$100 GIFTCARD

Features

Purchase Order Receipting

Any POS can be set up to enjoy the absolute convenience of being able to receive authorized purchases at the Point of Sale terminal.

Features include:

- Retrieve Sage Purchase Orders.
- Receipt items at POS.
- Allow for near real time updates.
- Account for variances in cost and quantity.
- Immediately have items available for sale.
- Allocate receipted items to particular Sales Orders.
- Delivery charges.
- Reject stock if damaged.
- Print item labels for receipted items.
- Assign lot and serial numbers to receipted items during the receipting process.
- Auto receipt in Purchase Order Receipts.

Inter Branch Transfers

Create Inter-Branch Transfers between stores, warehouses, mobile vans from either Head Office or the POS in near real time or offline mode.

Features include:

- Blind Transfers IN that require two identical counts for items.
- Immediate, fast Inter-Branch Transfers using only the barcode and scanners.
- Manage variances via a GIT location.
- Fetch Transfer OUT details in near real time time and enable the operator to complete Transfer IN.
- Pre-defined transfer templates that make transferring even quicker.
- Automatic Transfers.

Layaways

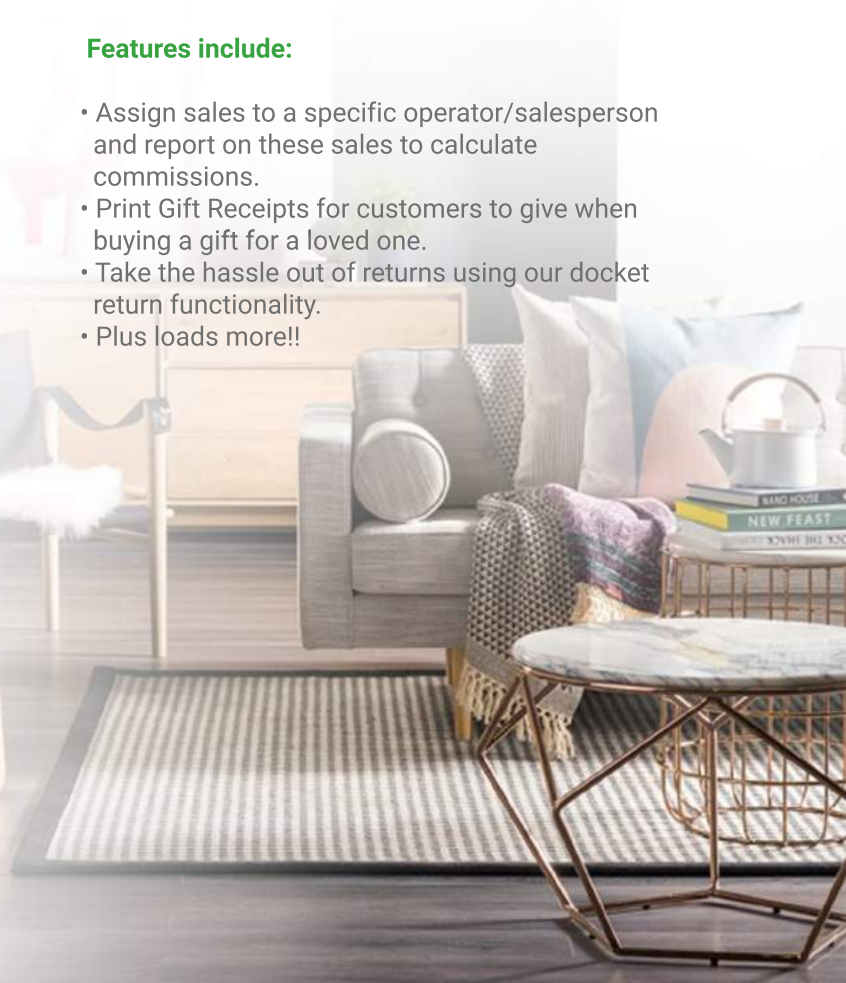Another extended module of InfoPOS is Layaways.

Features include:

- Record or update customer Layaway details even if they are not an existing customer.
- Make Layaway payments at any location.
- Record Layaway terms and expiry details / information on the docket.
- Set a minimum deposit amount.
- Review a full history of payments made on all Layaways.
- Ability to cancel the Layaway and retain or return payments made.
- Allocate specific tenders.

Other Features

InfoPOS has lots of other features that enhance the experience of the end user.

Features include:

- Assign sales to a specific operator/salesperson and report on these sales to calculate commissions.
- Print Gift Receipts for customers to give when buying a gift for a loved one.
- Take the hassle out of returns using our docket return functionality.
- Plus loads more!!

"Increase your sales, and simplify your processes with InfoPOS"

Features

Home Deliveries

Give your customers the option to Home Deliver any purchase made at the POS. By simply activating the service and adding the specified delivery methods in the POS Back Office, your customers can select a specific date, time and method for their home deliveries, even if on different days - all from InfoPOS.

Sales Orders & Quotes

InfoPOS gives users the ability to generate Sales Orders at the POS or from the POS Back Office.

Features include:

• Converting a normal sale into a Sales Order or Quote with a click of a button.
• Sales Order deposits, payments or part payments, that can be made at any stage.
• Order lines can be edited in the Sales Order.
• Sales Orders can be partially dispatched.
• Sales Orders carry an expiry date.
• Sales Order payments can be refunded if an order is cancelled.
• Version control with near real time processing into Sage.
• Create Sales Orders for another location.
• Integrated with Loyalty Program and Home Deliveries.

Communications

Effective, efficient, robust communication and certainty of data flow is required between the Point of Sale, POS Back Office and Sage. Not only does InfoPOS provide this but, furthermore, the customer has the choice of when the data should communicate with the POS Back Office and Sage.

These choices include:

• All data scheduled to update at a specified time interval, for example every 24 hours or every 6 hours.
• All data to update as soon as it is posted at the Point of Sale – allows for near real time processing.
• Certain data is considered critical and must do an immediate update but the remainder can update as per your defined schedule.

Features

eCommerce (einfoPOS)

Use the rules that are set up in the POS Back Office to expand your customer's experience to include eCommerce and online purchasing. eInfoPOS is a tighlty integrated online store where Retailers can benefit from an omni-channel retail solution. There is no need to recreate items, customers, promotions or the fundamental rules and integration with eInfoPOS - all the hard work has already been done. Your customers can experience the joy of both online and bricks and mortor shopping with the powerful, yet easy to use, eInfoPOS.

- Integrated Top-up Gift Cards.

- Buy online, pickup in-store.

- Immediate transparency.

- Use the same Loyalty Programs, Promotions and Discounts that are available at the POS.

- Easy validating and updating by the customer of their own information and shopping preferences.

- Shopping cart options are flexible and robust.

- Credit card validation with SecurePay.

- Visually pleasing.

- Delivery methods and charges.

- Customer specific pricing honoured when customer logs in.

- Customer is able to see purchase history.

- Allows the use of Multi Redemption and Top-up Gift Cards.

- Integrated into Sales Orders and Loyalty modules.

InfoPOS Software

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