

# mobile sales

## simplified selling

**The Role of the Salesperson** has changed dramatically with the advancement of technology. ScanForce Mobile Sales allows you to adapt the way you sell to remain competitive. At the office or a tradeshow, placing a counter sale, on the showroom floor, or selling in the field—you now have the power of accurate and relevant sales data in the palm of your hand wherever you go.

## flexibility + productivity

**Build Trust at Every Step** with customer-friendly, easy to navigate screens, available for Apple, Android, and Windows. Scan barcodes on store shelves or products pulled directly from the truck. Search inventory quickly and check available stock even when barcodes are not available.

**Get Paid Faster** by empowering your reps to calculate sales tax and collect credit card payments on the spot.

## true sales mobility

**Streamline Remote Sales and Sell More** by completing the entire sales process from anywhere. Create quotes, sales orders, invoices, and credit memos with ease—then capture signatures and print receipts to close the deal. Sales information is delivered back to your ERP immediately using cellular data networks or as soon as you are back within WiFi range.

## key features



### Sales Focused

ScanForce is a complete solution engineered with your bottom line in mind.

View and sell the right quantities to reduce out-of-date product and inventory shrinkage while increasing customer satisfaction.



### Wireless

ScanForce offers the fastest and most reliable wireless solution on the market.

Salespeople receive current information while admin receives orders and invoices as they are created. The network may be down, but ScanForce will always be selling.



### Integration

ScanForce seamlessly integrates with your Sage 100 or Sage 100cloud system while extending full functionality.

Choose from hundreds of configurations and popular 3rd-party integrations like Avalara for real-time sales tax calculation or American Payment Solutions for secure mobile credit card processing.

## why choose ScanForce?

ScanForce is the leading bar code scanning and mobile Warehouse & Sales Automation solution for Sage 100 and Sage 100cloud. For over 15 years, we have been focused on helping Sage clients manage their warehouse and business operations more effectively through the use of bar codes and mobile devices. Founded on excellent products and unmatched support, our commitment to the success of our clients and partners is our foremost mission.