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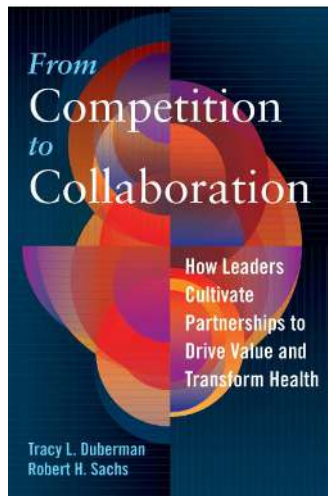
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THE LEADERSHIP DEVELOPMENT GROUP RELEASES NEW BOOK *FROM COMPETITION TO COLLABORATION THROUGH HEALTH ADMINISTRATION PRESS*

Authors Focus on How Leaders Cultivate Partnerships to Deliver Value and Transform Health

NEW YORK, NY, October 17, 2018 – The Leadership Development Group (TLD Group) has announced the release of its new book, *From Competition to Collaboration: How Leaders Cultivate Partnerships to Drive Value and Transform Health*. Released by Health Administration Press, this book offers innovative solutions for how health industry leaders can navigate the myriad issues that arise when organizations from different sectors, who have different operating models, objectives and cultures, work together toward the shared purpose of delivering value and transforming health. The book is co-authored by Tracy Duberman, PhD, President and CEO of The Leadership Development Group and Robert H. Sachs, PhD, a Talent Strategy Advisor and Advisory Board Chair for TLD Group.

“We had the opportunity to interview leaders in the health industry who have successfully optimized the value of their services while addressing affordability, access, and cost,” said Tracy Duberman, PhD. “*From Competition to Collaboration* is filled with detailed real-life examples from leaders who have demonstrated success with collaborative initiatives,” added Robert H. Sachs, PhD.



By using TLD Group’s Health Ecosystem Leadership Model (HELM©) discussed in the book, leaders can shift their mindset toward a broader purpose, focusing not just on healthcare but on health and promoting wellness. The book helps define the skills required for ecosystem leadership and presents concrete, actionable techniques and strategies for development.

“Kudos to Tracy Duberman and Bob Sachs for developing such an insightful and productive approach to help leaders succeed in their everyday efforts and defining moments by enhancing collaboration across the health industry. For any executive coach looking to support and inspire clients to reach up, out, and across, this is the essential playbook,” said *Marshall Goldsmith, Multimillion-selling author, including Triggers and What Got You Here Won’t Get You There.*

“It’s more important than ever to engage across the ecosystem and work together in pursuit of a common vision and shared, innovative health solutions. *From Competition to Collaboration* reveals the framework, mindset, capabilities, skills needed for leaders to drive change, partner effectively, and improve the health of our communities,” said *Joshua J. Ofman, MD, MSHS Senior Vice President of Global Value, Access and Policy at Amgen.*

“The ecosystem is simply too vast and complex to allow for significant success in silos. This timely book is both informative and optimistic. It not only details the leadership traits required to drive meaningful change—more important, it lays out inspiring examples of where this is happening today, what can be learned, and, most critically, what can be cultivated,” said David G. Carmouche, *MD President, Ochsner Health Network, Senior Vice President of Community Care, Ochsner Health System.*

To purchase *From Competition to Collaboration: How Leaders Cultivate Partnerships to Drive Value and Transform Health*, [click here](#). To read the testimonials and more about the executives who were interviewed for the book visit <https://www.tldgroupinc.com/industry-focus/helm-book/>.

Co-Author Tracy L. Duberman, PhD, FACHE, PCC, is the founder, president, and CEO of The Leadership Development Group, a global talent development firm working across the health ecosystem—including providers, payers, and pharmaceutical companies. Her background includes years of executive experience in the health industry, two decades of coaching and consulting, and a focus on innovation through research with executives and physician leaders across all health sectors. Dr. Duberman earned her PhD in public health policy and management from New York University, her MPH from the University of Medicine and Dentistry of New Jersey, and her BA from the University of Rochester.

Co-Author Robert H. Sachs, PhD, is a talent strategy advisor and executive coach who works with organizations to enhance and integrate critical leadership talent strategies and systems. He spent 19 years at Kaiser Permanente, most recently as vice president of national learning and development. He currently serves as advisory board chair for The Leadership Development Group. Dr. Sachs received his PhD in counseling psychology from the University of Pennsylvania, his MEd in counseling from the University of Hartford, and his BS in psychology from Union College.

About The Leadership Development Group

The Leadership Development Group (TLD Group) is a global talent development consulting firm for leaders, teams, and organizations across the health ecosystem -- including providers, payers, and pharmaceutical companies. Its solutions include executive, physician, clinical, and R&D leadership [assessment and coaching](#), [organizational development consulting](#), and [group leadership academies](#), designed to engage and empower leaders to take on the myriad challenges facing the industry and position their organizations for success. Its worldwide faculty of over 200 organizational development practitioners, academicians, coaches, and consultants with deep expertise across the health industry, enables it to offer targeted insights and deliver highly impactful results. For more information, visit www.tldgroupinc.com.

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