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ELEVATE340B Joins Medi-Sota Team

PLANO, TX – ELEVATE340B is pleased to announce they have become a preferred vendor for **Medi-Sota** effective immediately. The partnership is expected to enhance the value Medi-Sota offers its rural health care members through savings optimization programs and education provided by ELEVATE340B.

“We are looking forward to working with ELEVATE340B to optimize savings for our 340B covered members,” said **Deb Ranallo**, Executive Director of Medi-Sota. “ELEVATE340B will be another resource available to member facilities to ensure they have a compliant 340B program without stretching member resources further.”

ELEVATE340B is a savings optimization program for 340B-covered entities. Such entities face challenges controlling WAC, GPO and Orphan drug spending. Pharmacists and 340B coordinators primarily dedicate their resources to program maintenance and compliance, oftentimes lacking the time for regular, account/patient-level detailed optimization reviews. ELEVATE340B provides consultative monitoring to identify opportunities to optimize 340B program drug purchases in a compliant manner.

“We are very pleased to partner with Medi-Sota,” said **Michael Newell**, President of ELEVATE340B. “Given our data analytics background coupled with the subject matter expertise of our pharmacy team at Turnkey Pharmacy Solutions, we are able to assist 340B programs with their optimization challenges so they can ultimately focus on their mission to deliver quality patient care.”

ELEVATE340B (www.elevate340b.com) is a joint-venture powered by **Southwest Consulting Associates** and **Turnkey Pharmacy Solutions** and is headquartered in Plano, Texas. The two combined entities have:

- over 700 hospital clients nationally
- conducted over 250 340B compliance audits over the last two years
- provided guidance to approximately 20 clients during HRSA audits
- completed thousands of optimization engagements since their own inceptions

ELEVATE340B offers consulting services for covered entities currently participating in the 340B program. Our service reviews historical purchases, accumulations, and medical record data in order to identify savings opportunities the covered entity is legally entitled to, but is currently missing. The covered entity implements our detailed corrective action plan and begins to realize the additional savings on a go-forward basis. Our role is to be an additional tool in your 340B toolbox. We act as another set of eyes monitoring your program. Our goal throughout your engagement is to work in the background, out of sight, until a savings opportunity arises, so you can focus on patient care.

Medi-Sota is a 33-member alliance with more than 30 years of service to rural health care organizations in Minnesota. Governed by a board of directors made up of hospital executive officers, their mission is “An alliance of rural health care organizations working together to effectively provide value to members and strengthen the delivery of health care in the Medi-Sota service area.”

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