

Circulation Now Providing Full Suite of Transportation to 1,500 Health Facilities across the US; Announces Partnership with Fallon Ambulance

Provides visibility and control; lowers costs; aims to help achieve better outcomes for healthcare providers and patients through medical transportation platform

Boston, MA—**February 27, 2018**—[Circulation](#), the pioneer in on-demand non-emergency healthcare transportation (NEMT), signaled significant growth and momentum with the announcement of 500 new health facilities in the past six months including Franciscan Alliance and other large health systems, bringing the total to over 1,500 health facilities operating across 45 states. Additionally, the company today announces a partnership with Fallon Ambulance as part of its network expansion efforts to provide patients with multiple ride options.

Circulation's clients represent a broad range of top-tier health systems, managed care organizations, hospitals, clinics, community health centers, and other healthcare facilities across the country. They use Circulation's state-of-the-art, on-demand healthcare transportation platform to move patients and staff between facilities, to/from outpatient appointments, and to patients' homes. In alignment with Circulation's mission to use better transportation as an enabler for better care delivery, specific highlights include:

- Full suite of transportation including ambulance, wheelchair, car/sedan options
- Resource availability at the time of booking; on-demand and future scheduled rides
- EMR integration to facilitate broad use cases
- Transportation related to intra-facility discharge, as well as to/from outpatient appointments
- Transportation for healthcare providers to serve patients in their home
- Employee travel for medical personnel

"We're thrilled that our value proposition is resonating in the market and already providing helpful service to patients previously left stranded," said Robin Heffernan, Circulation CEO and co-founder. "Our goal is to help our clients provide better outcomes to their patients who deserve the best care. It doesn't matter how good your provider network is or how amazing your facilities are if your patients can't access these resources when they need them. And this is not just about a ride. Our clients need a system that is easy to use but automatically and programmatically deals with complex nuances in eligibility, control thresholds, supply matching, resource optimization, billing and real-time analytics."

Partnership with Fallon Ambulance

Fallon Ambulance is a partner for Circulation expanding their network beyond Uber and Lyft rides. Fallon Ambulance is a trusted ambulance provider for the state of Massachusetts, serving the state for over 90 years with 130 vehicles, 125 paramedics and 375 EMTs. Circulation partnered with Fallon given its culture and appetite for innovation. Similar to Uber and Lyft, Circulation has a direct API integration with Fallon which helps clients improve ride scheduling efficiency and experience. Additionally, Circulation helps Fallon optimize their fleet utilization. This proprietary integration has been immediately transferrable to several other network partners.

"It has been a wonderful, collaborative partnership", said Heffernan. "The leadership team at Fallon Ambulance operates much like a disruptive start-up and we are continually impressed by them."

“We’re proud to have spent the last 90 years in business, urgently helping patients get to where they need to go, thanks to our dedicated team. Our partnership with Circulation is about building on this legacy, tapping into innovative technology to transport people in even more cost effective, efficient and convenient ways than ever before,” said Sean Tyler, COO at Fallon Ambulance.

Circulation’s Unique Approach

The Circulation platform is designed to seamlessly integrate outsourced transportation, owned fleets, and medical logistics services. By consolidating these typically disparate services, Circulation’s becomes a single access point for scheduling transportation—simplifying ordering, improving efficiency, and reducing overall transportation spend. Circulation is targeting the 3.6 million Americans who miss medical appointments every year because of transportation issues.

Today’s announcement follows the news of Circulation’s [partnership with Lyft](#), the fastest growing rideshare company in the U.S., to expand non-emergency transportation options for Circulation’s clients nationwide. The company is also [Uber’s Preferred Healthcare Platform Partner](#) for non-emergency medical transportation.

About Circulation

Circulation offers a HIPAA-compliant, digital platform to coordinate convenient and reliable non-emergency transportation for all areas of healthcare. The Circulation platform is designed to seamlessly integrate all transportation capabilities (e.g. outsourced transportation, owned fleets, and other medical logistics services) and places a new focus on patient convenience and satisfaction. Circulation becomes a single access point for scheduling and monitoring transportation — simplifying ordering, improving reliability and efficiency, and reducing transportation spend. The Circulation team are healthcare experts and the Company is supported by healthcare leaders like Humana, LabCorp, Boston Children’s Hospital, Intermountain Healthcare and BCBS North Carolina and Cambia. Circulation is passionate about improving health outcomes and believe that better transportation is a key factor to shifting how consumers consume healthcare. For more information on Circulation, please visit www.circulation.com. Follow Circulation on Twitter: @circulation

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