



Immigration

Case Study



Law firm uses Exigent for optimized results

Exigent has been an effective and resourceful solution for immigration law firms.

Law firms have been leveraging Exigent for Immigration services resulting in a 50% increase in turnaround and 30% decrease in overall cost of processing. Exigent's 120-member qualified and versatile team adapts both immigration process and technical knowledge to give the finest output for case drafts.

Exigent's client for 12 years - an AmLaw 100 firm - had quickly onboarded a large entity that had a massive number of H-1B petitions to file within a few working weeks and with uncompromising timelines. The law firm approached Exigent in mid-February with this situation to handle and proposed that they drafted all the petitions so they could file them by the first week of April.

Goals to accomplish

- Additional scope of scalability for 500 more cases included during the middle of the busy CAP season.
- Expedite the turnaround within short notice.
- Complete the data build in the immigration tool.

Create strategy and track progress

Strategizing the situation:

- Identifying the two segments within the project – data build and comprehensive petition-drafting.
- Measuring the risk in work quality within a short time frame.
- Adhering to data security laws.

Execution and monitoring:

- Delegating experienced resources in two different teams for the work, with experience in US immigration, tools and data management.
- Scheduling the timelines for each task in the project.
- Confirming the client-specific protocols with the law firm.
- Weekly calls with the law firm for a progress update and to query clarifications.

QA Evaluation

- Work was processed by experienced resources and a quality check was done by the subject-matter experts.
- End-to-end visa petition drafting work was done entirely within the law firm server through remote desktop.
- Maintaining project status reports and delivering the work within the time frame.

Project outcome

The 12-year immigration support relationship with Exigent has impacted positively on the law firm in numerous ways:

- 80% increase in capacity of their offering to prospective clients;
- increased efficiency with their existing clients;
- assurance to handle new clients' transition with ease
- relief from the burden of managing visa petition-drafting work for ongoing and new clients;
- continuous recorded growth in workflow; and
- hassle-free submission of CAP petitions on the first business day of the CAP season

How Exigent has been adding value

- Improvement in turnaround times by up to 50% and >30% decrease in costs of processing.
- Offering scalability to handle high volumes within specific timelines and short notice.
- Overnight deliveries of high priority visa petitions.
- Freeing up law firm's internal resources by drafting almost 25,000 NIV and IV petitions a year.
- Offering support across a variety of work areas: 40 project types across various service lines such as end-to-end visa petition drafting, docketing, reporting, data-building and CIC functions.
- Compliance of data security laws and GDPR and ISMS/ISO/IEC 27001:2013 certification.

Conclusion

Partnership with Exigent, a competitive outsourcing service provider that offers a one-stop solution for multiple immigration services and guaranteed timelines, scalability, and data security, has helped its client - an Am Law 100 law firm - to manage its increasing workload efficiently and grow its clientele.

Exigent is a global alternative legal services provider operating at the intersection of law, business, and technology. For information about Exigent visit [exigent-group.com](https://www.exigent-group.com)

