

Bearings

a newsletter for GKAR MEMBERS

October 2014



At A Glance

Committee Meetings

October 1st

- [Equal Opportunity](#)

October 2nd

- [Broker Exchange Forum](#)

October 3rd

- [Education](#)
- [Community Relations](#)

October 6th

- [Governmental Affairs](#)

October 8th

- [Commercial](#)

October 10th

- [Risk Management](#)

October 14th

- [MLS/Technology](#)

October 24th

- [Board of Directors](#)

GKAR News

Announcing Your 2014 GKAR Elections Results

GKAR would like to acknowledge and thank all the Candidates who participated in this year's election for the 2015 GKAR Board of Directors and thank all of the Members who voted in the election. Per the Election Committee, the Membership has elected:



Natalie Rowe
2015 President-Elect



Suzzette Deaux
Treasurer



Rick Crepas
Director-At-Large



Dennis Field
Director-At-Large



Ryan Rider
Director-At-Large

Make a Nomination for the 2015 REALTOR® of the Year

Every REALTOR® Member has the privilege of nominating a candidate for 2015 REALTOR® of the Year. Nominate a fellow REALTOR® for their professional and community contributions (self-nominations are allowed). The recipient of this award will exemplify a positive image within the real estate community as well as the public. [Download the Nomination Form](#)

At A Glance

Events

October

- [Birthday Calendar](#)

October 16th

- [Flu Shots](#)
- [Oktoberfest](#) - See Page 4

October 23rd

- [Fall 4:01](#)

October 24th

- [Blood Drive](#)

Classes

October 16th

- [Blast Off](#)

October 30th

- [Course 1500](#)

November 11th

- [NAR Ethics Training](#)

December 11th

- [Course 1500](#)

December 11th - 19th

- [Real Estate 101](#)

GKAR Events



Flu Shots October 16th

Borgess Nurses will be at GKAR to administer flu shots from 8:00am - 9:30am. Cost is \$29.

Fall 4:01 Networking Event October 23rd

All GKAR Members welcome; socialize with your fellow practitioners while you enjoy light fare and libations. Also collecting new winter hats, mittens, scarves, etc. for the YWCA! At The Beacon Club from 4:01pm - 6:00pm, no cost to attend. First 75 receive drink ticket, receive second drink ticket with donation while supplies last. Hors D'Oeuvres and door prizes too, no RSVP required!

American Red Cross Blood Drive October 24th at GKAR

The American Red Cross is the nation's largest blood collection organization, supplying approximately 40% of the blood and blood products used in our country. Your donation saves lives! [Learn why you should donate.](#) [Learn about the donation process.](#) Registration details coming soon, look to your email or www.GKAR.com's Association Calendar.

All these events are coordinated by
[GKAR's Community Relations Committee.](#)



Upcoming Classes

Blast Off Educational Conference

October 16th at GKAR from 9:00am - 3:20pm

Investment: \$38 for GKAR Members | \$43 for Non-Members

6 classes to choose from including 2 - 2014 legal updates, and a class with national speaker Tony Rubleski! Seating is limited, so register today.

Catered breakfast & lunch included in investment cost.

Registration Deadline: October 10th at 5:00pm

[Conference Details...](#)

[Online Registration](#)

Course 1500

October 30th at GKAR from 9:00am - 2:45pm

6 hours of continuing education credit with 2014 legal update

Instructor: Woody King

Registration Deadline: October 24th at 5:00pm

Investment: Eligible for Member Benefit Con Ed Program

[Details...](#)

[Online Registration](#)

At A Glance

Classes & Events

October 7th

- [MLS Training - Searches](#)

October 7th

- [MLS Training - Contacts](#)

November 11th

- [NAR Ethics Training](#)

November 18th, 19th, & 20th

- [New Member Orientation](#)

Housing Reports

- [Cumulative Sales Report](#)
- [Sales Statistics](#)
- [Mortgage Rates](#)

Peak Performance

- Why is Having the Correct Legal Description Important? Simply, this is what we sell. You may think of yourself as someone who sells homes, but that is not quite correct. [Learn why...](#)

Professional Standards

- Does a murder/suicide by a prior owner on a property constitute a material defect requiring disclosure? Pennsylvania Supreme Court says no. [Read details of the case.](#)

Membership News



Welcome New REALTOR® Members

Brenda Atkinson - Lakes & Country Real Estate
Thomas Barnett - Bellabay Realty
Kathy Burke - Berkshire Hathaway HomeServices MI
Angel Calnin - Jaqua, REALTORS®
Zac Folsom - RE/MAX Advantage
Jami Hale - Berkshire Hathaway HomeServices MI
Candace Hatfield - Keller Williams Kalamazoo
Vicky Kokales-Phillips - Berkshire Hathaway HomeServices MI
Michael Kerr - Keller Williams Kalamazoo
Tamara Marc - Berkshire Hathaway HomeServices MI
Tracy Meden - Berkshire Hathaway HomeServices MI
Nate Miersma - West Michigan Real Estate Co.
Elizabeth Nowak - Berkshire Hathaway HomeServices MI
Brandon Rausch - Acura Real Estate
Vicki Ritchie - Berkshire Hathaway HomeServices MI
Luke Schrader - Keller Williams Kalamazoo
Sara Smith - Cornell & Associates
Tony Smith - Berkshire Hathaway HomeServices MI
Cathy Smolinski - RE/MAX Advantage
Cindy Van Beck - RE/MAX Advantage
Karen Wellman - Berkshire Hathaway HomeServices MI
Shane Wesseldyk - Berkshire Hathaway HomeServices MI
Laura Zuhl - Berkshire Hathaway HomeServices MI
Maeda VanTifflin - Berkshire HomeServices MI
Teressa Zettelmaier - Keller Williams Kalamazoo

Welcome New REALTOR® Office

Acura Real Estate
Brian Hartman | (269) 762-6560 | Kalamazoo, MI

[Drops, Transfers, and Retiring REALTORS®](#)

Quarter Century Club

Congratulations to Cathy Gasper, Evenboer-Walton, REALTORS®, for 25 years with GKAR on October 30th!

REALTOR® Emeritus

Congratulations to Harry Albright, Allied Capital Corp., who will achieve his 40 year REALTOR® Emeritus on October 7th!

Condolences

We are deeply saddened to notify the GKAR membership of the recent loss of long standing member, Mary Jo Hawk. Heartfelt condolences to Jaqua, REALTORS® and Mary Jo's family and friends.

Our sincere condolences and thoughts also go out to lifetime member Bill Newton whose daughter Jody Newton-DeVries recently passed. Contributions may be sent to the Good Samaritan Blessed Sacrament Church in Allegan in her honor.

Keybox Corner

Reminder: check your lockbox after changing the battery. Many times the internal lockbox clock needs to be reset. Call SentiLock Support while in front of the lockbox and you can get a clock reset code and not miss a showing.



MLS News



Some Terms Have Changed - Check Out New flexmls Terminology

Rapattoni	flexmls	Rapattoni	flexmls
Agent	Private	Home Page	Dashboard
Client	Public	Market Share	Saturation Analysis
Prospect	Contact	Seller's Net Sheet	Closing Cost Estimator
Client Portal	Portal	Work As This Agent	SuperUse
Carts	Listing Collections	Auto Prospecting	Auto-Email Event
Custom Export	My Exports	Agent/Client Hits	Listing Activity Report
Tax Cart	Property Collection	Speed Search	Quick Launch

[MLS Training Available on October 7th](#)

Get Educated!



These 35 Members Did at The MR Convention:

Laura Beegle
Dennis Bronson
James Cash
Erin Cramer
Fareen Effendi
Bill Evenboer
Christopher Flach
Cathy Gasper
Janis Havice
Linda Hazelhoff
Jennifer Hopwood
Dan Jaqua

Dan Johnson
Kerry Keefer
Jill Kingsbury
Mark Kruzienga
Jeff Lee
Catherine McCormick
Madeleine Meisner
Greg Miller
Shelly Misak
Shelly Pattison
Natalie Rowe
Richard Roy

Nicole Sabel
Cheri Schulz
Suzanne Sloan
Debbie Stuck
Maeda VanTiffin
Benny Wesley
Shane Wesseldyk
Karen Wilkes
Ethel Wilkey
Gayle Zientek
Steve Zientek

Commercial Real Estate News

Celebrate Oktoberfest With Commercial Committee!

October 16th, 2014 at the University Roadhouse drop in from 4:00pm - 7:00pm. No cost to attend, join them for beverages, apps and giveaways! 1 drink ticket per person + complimentary house beer and heavy hors d'oeuvres provided, and they're awarding 4 premium gift baskets - be there to win. [RSVP now](#) and let the committee know you can make it.

[NAR Commercial News September 2014 Issue](#)

Stay informed on what NAR is doing for you and your clients.