

# Bearings

a newsletter for GKAR MEMBERS  
February 2016



## At A Glance

### Committee Meetings

February 4<sup>th</sup>

- [Broker Exchange Forum](#)

February 5<sup>th</sup>

- [Education](#)
- [Community Relations](#)

February 9<sup>th</sup>

- [MLS/Technology](#)

February 12<sup>th</sup>

- [Risk Management](#)

February 26<sup>th</sup>

- [Board of Directors](#)

## GKAR News

### Get Your Legislative Update at GKAR

We are presenting Governmental Legislative Update Forums in March, May, September, and December. Hear from local and State legislators on housing-related issues. These forums are open to all GKAR Members and are provided as a Member benefit.

Please join us for the first legislative update on Monday, March 7<sup>th</sup>, 2016 at GKAR from 2:00 pm - 3:30 pm with Senator Margaret O'Brien, Representative David Maturen, and Representative Brandt Iden. No RSVP is required.

### NEW - Supra Key Dropbox at GKAR

For your convenience, we have added an off-hours Supra Key return window on the west side of the building, near the staff entrance at GKAR where you may deposit a Supra Key. We hope this will assist you with returning the equipment as well as save you valuable time.

### Thank You for Your 2015 RPAC Investment

Our Association received an award at the Michigan REALTORS® Achieve Conference in January for highest Member participation among medium sized associations in the state. We had over 68% of our Members make a \$15 or more contribution to RPAC in 2015!

Thank you to all the Members who invested in RPAC in 2015.

[Download the 2015 RPAC Investors List.](#)



### Donation Drive to Bring Veteran Scott Randolph Home

Please join us for a Donation Drive on February 22nd, 2016 at GKAR from 2:00 pm - 5:00pm. You can drive thru GKAR's parking lot, make a donation to help bring Scott Randolph home, meet Scott and his wife Darlene, and enjoy a hot chocolate with Senator Margaret O'Brien. We will also be collecting donations at Keller Williams Kalamazoo on Romence if you are unable to make it to GKAR.

Scott needs \$80,000 to return home. We have currently raised \$10,000. We need your help to reach our goal.

## At A Glance

### Events

February 18<sup>th</sup>

- [Wine Down](#)

February 20<sup>th</sup>

- [Bowl for Kids' Sake](#)

March 19<sup>th</sup>

- [Walk to End Homelessness](#)

April 21<sup>st</sup>

- Spring 4:01

### Classes

March 17<sup>th</sup>

- [Course 1700](#)

March 29<sup>th</sup> & 30<sup>th</sup>

- [ABR Designation](#)

April 29<sup>th</sup>

- [Course 1700](#)

## GKAR Events



### Wine Down Networking and Expo Event at Cityscape Events

Date: Thursday, February 18<sup>th</sup>, 2016

Time: Drop in from 4:00 pm - 6:00 pm

**New Location: Cityscape Events**

125 South Kalamazoo Mall

Parking available in the Central City Ramp

RSVPs: Are appreciated, but not required.

[Let us know you're coming, send your RSVP now.](#)

Details: Over 20 GKAR Business Partners will display their products and services at this expo style event. Stop by and get to know your Business Partners, enjoy refreshments, appetizers, and a cash bar, along with more than \$1,000 in prize giveaways! Giveaways are at 4:45 pm and 5:45 pm.

[See our participating Business Partners.](#)

29 out of 36 Lanes are Full - Bowl for Kids' Sake is

Saturday, February 20<sup>th</sup>, 2016 at PINZ from 11:15 am - 1:30 pm

Help us reach our goal of filling all 36 lanes! Bowl for Kids' Sake is a fun and easy way for you and your company, friends, or family to support the life-changing work of Big Brothers Big Sisters. [See who is bowling.](#)

Getting Involved is Easy:

1. [Register a 5-6 person team online](#)
2. Set a fundraising goal of \$60 per person
3. Recruit friends and family to help you exceed your fundraising goal
4. Have fun and celebrate your efforts on February 20<sup>th</sup>, 2016 at PINZ

Save the Date - [Walk to End Homelessness](#)

Saturday, March 19<sup>th</sup>, 2016

## Upcoming Classes



Course 1700 - 6 hour CE Course w/ 2016 Legal Update

Time: 8:00 am - 1:45 pm

Location: GKAR

Instructor: Jack Miedema

Investment: \$0 for GKAR Members | \$65 for Non-Members

Continental breakfast and materials included with tuition

Dates: March 17<sup>th</sup>, 2016 | April 29<sup>th</sup>, 2016 | September 29<sup>th</sup>, 2016

[Register Now](#)

Earn Your ABR Designation Live at GKAR March 29<sup>th</sup> and 30<sup>th</sup>

Time: 8:00 am - 5:00 pm

Location: GKAR

Instructor: Monica Neubauer

Investment: \$325 for GKAR Members | \$355 for Non-Members

[Register Now](#)

## At A Glance

### Classes & Events

- [February Birthday Calendar](#)
- [New Member Orientation March 23<sup>rd</sup>, 24<sup>th</sup>, and 25<sup>th</sup>](#)

### Housing Reports

- [Cumulative Sales Report](#)
- [Mortgage Rates](#)

# Membership News

## Welcome New REALTOR® Members

Joanne Becker - Berkshire Hathaway HomeServices MI (Oakland)  
Margaret Burson - Greenleaf Realty Properties, LLC  
Ashley Couch - Century 21 C. Howard  
Lance Culver - ERA Network Real Estate LLC  
Steven Eng - Berkshire Hathaway Home Services MI (Stadium)  
Molly Gordon - Keller Williams Kalamazoo  
Gail Hartman - Keller Williams Kalamazoo  
Elizabeth Hinkel - Berkshire Hathaway Home Services MI (Stadium)  
Amy Krumm - RE/MAX Advantage  
Andrew Sivils - Berkshire Hathaway HomeServices MI (Oakland)  
Jennifer Valente - Keller Williams Kalamazoo  
Jeremy Watson - Keller Williams Kalamazoo

## Welcome REALTOR® Member Reinstatement

Ramon Huerta - No Problems Listing Company

## Welcome New Business Partner Office

Graystone Environmental - Corey Dean  
Kalamazoo, MI | 269-312-1362 | [www.GraystoneInspections.com](http://www.GraystoneInspections.com)

## Welcome New Business Partner SentiCard Users

Graystone Environmental - Corey Dean  
Michigan Better Environmental - Peter Kooy

## Transfers - REALTORS®

Kate Anderson - Evenboer-Walton, REALTORS® to  
Berkshire Hathaway HomeServices MI (Stadium)  
Aman Dhillon - Jaqua, REALTORS® (Drake) to Jaqua, REALTORS® (Milham)  
Rachel Erny - Jaqua, REALTORS® (Drake) to Jaqua, REALTORS® (Milham)  
Pearl Etzwiler - Kalvan Realty to Lakes & Country Real Estate  
George Henry - Century 21 C. Howard to Century 21 Advanced Realty  
Jamar Herron - Jaqua, REALTORS® (Drake) to Jaqua, REALTORS® (Milham)  
Tania Kazanjian - Berkshire Hathaway HomeServices MI to  
Keller Williams Kalamazoo  
Lisa Roellchen - Berkshire Hathaway HomeServices MI to  
Carlson, REALTORS® and Development

## Drops - REALTORS®

Mark Colman - Jaqua, REALTORS® (Milham)  
Calvin Mims - Keller Williams Kalamazoo

## Drops - Business Partner Office

Ayers Basement Systems - Cathy Burke  
Family Relocation - Jennifer Scholtz  
House of Memories - Kyle Hansen  
John Meyers Inspections - John Meyers  
Lock Doc, LLC - Todd Phillips  
Student Haulers - Tim Galovan  
Quality Home Inspection Service - Greg Radisch



## Keybox Corner

Trouble with a SentiLock Lockbox? Call SentiLock Support seven days a week from 8:00 am until midnight at **(877) 736-8745** for trouble shooting.

## MLS News



### Complimentary Member MLS Training at GKAR

[Searching](#) - February 16<sup>th</sup>, 2016, 2:00 pm - 4:00 pm in the Classroom

[zipForm](#) - February 18<sup>th</sup>, 2016, 1:00 pm - 2:30 pm in the Classroom

[Top 10 MLS Tips](#) - February 23<sup>rd</sup>, 2016, 9:00 am - 10:30 am in the Classroom

Class sizes are limited. Reservations are required. Call (269) 382-1985.

### MLS Changes

The National Association of REALTORS® has required all MLSs earn their RESO (Real Estate Standards Organization) Certification by January 1<sup>st</sup>, 2016. This will create consistency among all MLS input fields across the country.

As part of the process, MichRIC data fields were matched up with the data fields in the RESO dictionary. Almost all of our data fields met the standards, however there were a few fields we were required to change in order to earn our RESO Certification (i.e. Stories, Garage Type, Business Type, etc.). These changes are detailed in the [MichRIC Database Changes for RESO Certification document](#).

All of the changes mentioned in the [MichRIC Database Changes for RESO Certification document](#) have been made on all listings of all statuses in the MLS system.

Going forward, the listing input forms are updated with these changes and can be found under the Daily Functions tab in the flexmls system. The input forms in the MichRIC Library in zipForm will be updated as soon as possible.

## Peak Performance

### Revised Residential Buy & Sell Agreements are Available

The Residential Buy & Sell Agreement (RBS) has recently been revised. Printed copies are now available for you to purchase. The paragraphs that have been revised are paragraphs 19 Special Assessments and 22 Seller's Representations.

[Click here to view the highlighted and stricken changes.](#)

Brought to you by your [Risk Management Committee](#).