

**2018**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**August**

	<u>2017</u>	<u>2017</u> <u>units</u>	<u>2018</u>	<u>2018</u> <u>units</u>
Residential Sales	\$668,240,859	3,614	\$704,377,790	3,581
Lots and Land	\$17,700,458	236	\$17,472,396	275
Multi-Family	\$11,628,691	96	\$12,007,149	80
Commercial, Industrial and Business Opportunity	\$16,908,672	63	\$26,018,630	92
<b>Total sales year to date</b>	<b>\$714,478,680</b>	<b>4,009</b>	<b>\$759,875,965</b>	<b>4,028</b>

<u>Year To Date</u>		
Average Residential Sale Price	\$184,903	\$196,699
Ratio Listed Price/Sale Price %	98.00%	99.00%
Median Residential Sale Price	\$155,000	\$165,500

YTD Number of Residential Listings Entered	5,386	4,962
Number of Active Residential Listings at Month End	1,240	1,089

