

**2017**  
**Greater Kalamazoo Association of REALTORS®**  
**Monthly Cumulative Sales Report**  
**February**

|   | <u>2016</u>         | <u>2016</u><br><u>units</u> | <u>2017</u>         | <u>2017</u><br><u>units</u> |
|---|---------------------|-----------------------------|---------------------|-----------------------------|
| Residential Sales                               | \$71,624,380        | 498                         | \$77,922,116        | 533                         |
| Lots and Land                                   | \$4,058,565         | 35                          | \$4,058,565         | 35                          |
| Multi-Family                                    | \$1,267,200         | 17                          | \$1,277,200         | 18                          |
| Commercial, Industrial and Business Opportunity | \$6,101,350         | 18                          | \$6,721,250         | 20                          |
| <b>Total sales year to date</b>                 | <b>\$83,051,495</b> | <b>568</b>                  | <b>\$89,979,131</b> | <b>606</b>                  |

| <u>Year To Date</u>             |           |
|---------------------------------|-----------|
| Average Residential Sale Price  | \$143,824 |
| Ratio Listed Price/Sale Price % | 96.00%    |
| Median Residential Sale Price   | \$125,000 |

|  |       |     |
|--|-------|-----|
| YTD Number of Residential Listings Entered         | 912   | 947 |
| Number of Active Residential Listings at Month End | 1,317 | 917 |

