

2016
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
December

	<u>2015</u>	<u>2015</u> <u>units</u>	<u>2016</u>	<u>2016</u> <u>units</u>
Residential Sales	\$816,767,707	4,965	\$918,346,947	5,397
Lots and Land	\$23,054,851	300	\$26,584,537	328
Multi-Family	\$9,574,160	75	\$18,585,393	119
Commercial, Industrial and Business Opportunity	\$33,655,950	105	\$29,241,150	117
Total sales year to date	\$883,052,668	5,445	\$992,758,027	5,961

<u>Year To Date</u>		
Average Residential Sale Price	\$164,505	\$170,159
Ratio Listed Price/Sale Price %	96%	97%
Median Residential Sale Price	\$138,000	\$144,500

YTD Number of Residential Listings Entered	7,437	7,161
Number of Active Residential Listings at Month End	1,390	1,028

