

2017
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
December

	<u>2016</u>	<u>2016</u> <u>units</u>	<u>2017</u>	<u>2017</u> <u>units</u>
Residential Sales	\$918,346,947	5,397	\$1,010,171,815	5,510
Lots and Land	\$26,584,537	328	\$34,305,988	386
Multi-Family	\$18,585,393	119	\$20,063,906	152
Commercial, Industrial and Business Opportunity	\$29,241,150	117	\$31,291,609	108
Total sales year to date	\$992,758,027	5,961	\$1,095,833,318	6,156

<u>Year To Date</u>		
Average Residential Sale Price	\$170,159	\$183,344
Ratio Listed Price/Sale Price %	97%	98%
Median Residential Sale Price	\$144,500	\$155,000
YTD Number of Residential Listings Entered	7,161	7,240
Number of Active Residential Listings at Month End	1,028	834

