

2018
Greater Kalamazoo Association of REALTORS®
Monthly Cumulative Sales Report
February

	<u>2017</u>	<u>2017</u> <u>units</u>	<u>2018</u>	<u>2018</u> <u>units</u>
Residential Sales	\$77,922,116	533	\$102,354,590	575
Lots and Land	\$4,058,565	35	\$4,159,100	50
Multi-Family	\$1,277,200	18	\$3,754,000	20
Commercial, Industrial and Business Opportunity	\$6,721,250	20	\$4,569,400	15
Total sales year to date	\$89,979,131	606	\$114,837,090	660

<u>Year To Date</u>		
Average Residential Sale Price	\$146,195	\$178,008
Ratio Listed Price/Sale Price %	96.00%	98.00%
Median Residential Sale Price	\$124,900	\$153,500

YTD Number of Residential Listings Entered	947	784
Number of Active Residential Listings at Month End	917	705

